

Now Zoaland

31/03/2013 Total

Morningstar KiwiSaver Survey: 30 September 2013

Please note:

- Past performance is not a guide to future performance. This year's best performers can easily be next year's worst.
- Understanding your risk profile, and the mix of growth and income assets is critical.
- Fees are the one constant that will always eat away at your returns. Take a close look at the cost of your KiwiSaver Scheme.

Snapshot

		Assets	Total Returns %	ı.a		Member Fee	31/03/2013 Total Expense Ratio	New Zealand Domiciled Assets	Growth Assets
		NZ\$M	1-year	3-year	5-Year	\$/year	%	%	%
Default Options	AMP Default	1174.0	5.6	4.7	4.3	36.00	0.54	70.7	21.7
•	ASB Scheme's Conservative (Default)	1798.9	5.0	5.1	5.5	30.00	0.38	55.3	19.7
	Mercer Conservative (Default)*	726.2	6.7	5.8	6.9	34.20	0.54	57.6	20.2
	OnePath Conservative (Default)	684.4	5.2	6.1	6.2	33.00	0.53	40.9	20.1
	TOWER Cash Enhanced (Default)	469.8	5.0	5.6	5.4	33.00	0.59	66.8	21.4
Peer Group Averages	Default Options	4853.3	5.5	5.5	5.7	33.2	0.52	57.64**	20.6
	Conservative (Including Default Options)	5769.3	6.1	5.7	5.7	33.6	0.75	58.39**	20.9
	Moderate	2466.0	7.2	6.5	6.3	36.0	0.91	43.68**	33.9
	Balanced	3021.7	11.9	7.9	6.5	36.0	1.00	42.23**	56.8
	Growth	2977.3	14.5	8.8	6.7	36.0	1.10	30.20**	73.9
	Aggressive	1032.3	17.1	8.2	6.6	36.0	1.30	28.92**	87.1
Quick Stats	KiwiSaver Total Market Size	(\$m 16,541			_			
	Increase in Market Size last 3 months		\$m 1,374				Estimated KiwiSav	er Market Asset Alloc	ation %
	Increase in Market Size last 12 months	(\$m 3,629			_		or markot /1000t /11100	
	Largest Providers		\$m 4,282 ANZ/	OneAnswer			Cash & NZ Bonds		36.7
			\$m 3,460 ASB				International Bonds		18.3
							NZ Unlisted Proper	ty	0.8
	Largest Product			Scheme's Conservat	'		NZ Listed Property		1.9
	Largest Category	Ç	\$m 5,769 Morn	ingstar Conservative)		International Listed	Property	2.1
							NZ Shares		10.4
	Number of Providers		13				Australian Shares		4.9
	Number of Products		128				International Share	S	23.4
							Other		1.4
	Highest 3-month Performance this Quarter			renor Trs-Tasm Sm (
	Lowest 3-Month Performance this Quarter			nswer New Zealand					
	Highest 12-Month Performance this Quarter			er Super Trust Trans			Proportion in Incom	55.1	
	Lowest 12-Month Performance this Quarter		% -1.6 OneA	nswer New Zealand	I Fixed Interest		Proportion in Growt	h Assets:	44.9

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Multi Sector Options

									Member	31/03/2013 Total	New Zealand	
		Assets	Total Returns 1-year	% p.a	3-year		5-Year		Fee	Expense Ratio	Domiciled Assets	Growth Assets
		NZ\$M	,						\$/year	%	%	
Conservative	AMP Default	1174.0	5.6	(8)	4.7	(11)	4.3	(11)	36.00	0.54	70.7	21
	ANZ Conservative	287.1	5.8	(7)	6.1	(5)	6.0	(5)	24.00	1.03	48.9	22
	Aon Russell Lifepoints Conservative	53.1	6.1	(5)	7.1	(1)	8.1	(1)	50.00	1.12	16.3	20
	ASB Scheme's Conservative (Default)	1798.9	5.0	(11)	5.1	(9)	5.5	(7)	30.00	0.38	55.3	19
	Brook Conservative	0.3	8.7	(1)					30.00		74.9	23
	FC Scheme's Conservative	83.1	5.0	(12)	5.1	(10)	5.6	(6)	36.00	0.39	55.3	19
	Fidelity Capital Guarant Kiwi	36.3	4.5	(13)	4.3	(12)	4.4	(9)	36.00	0.92	70.6	14
	Fisher Funds Conservative	203.0	7.5	(3)	6.2	(2)			36.00	1.08	52.9	21
	Mercer Conservative (Default)*	726.2	6.7	(4)	5.8	(6)	6.9	(2)	34.20	0.54	57.6	20
	OnePath Conservative (Default)	684.4	5.2	(9)	6.1	(4)	6.2	(3)	33.00	0.53	40.9	20
	OneAnswer Conservative	250.1	5.9	(6)	6.1	(3)	6.1	(4)	24.00	1.18	48.9	22
	Smartshares Conservative	2.9	8.3	(2)	5.5	(8)	4.4	(10)	40/0.85%		100.0	24
	TOWER Cash Enhanced (Default)	469.8	5.0	(10)	5.6	(7)	5.4	(8)	33.00	0.59	66.8	21
Average			6.1		5.7		5.7		33.60**	0.75	58.4	20
Morningstar NZ Multi Se	ctor Conservative Index		4.3		5.0		5.3					19
Moderate	AMP LS Conservative	154.9	5.1	(14)	5.4	(14)	5.5	(13)	36.00	0.84	54.1	29
	AMP LS Moderate	159.4	7.3	(9)	6.1	(9)	5.1	(15)	36.00	0.92	47.6	44
	ANZ Conservative Balanced	288.5	9.4	(3)	7.8	(3)	6.9	(4)	24.00	1.04	41.4	38
	Aon Russell Lifepoints 2015	4.1	7.6	(8)	7.6	(4)	7.8	(2)	50.00	1.13	15.3	26
	Aon Russell Lifepoints Moderate	9.0	10.5	(1)	8.4	(1)	8.0	(1)	50.00	1.19	12.2	40
	ASB Scheme's Moderate	491.4	8.0	(4)	6.4	(6)	6.0	(9)	30.00	0.57	44.0	39
	FC Scheme's Active Conservative	6.7	7.9	(6)	5.9	(11)	6.2	(7)	36.00	0.78	Und.	Un
	FC Scheme's Moderate	19.5	8.0	(5)	6.4	(7)	6.0	(10)	36.00	0.58	44.0	39
	Fidelity Conservative Kiwi	44.2	6.0	(11)	5.7	(12)	5.7	(12)	36.00	1.01	56.0	28
	Fidelity Asset Class Conservative	1.0							36.00		7.1	30
	Grosvenor Conservative	36.3	2.9	(15)	5.0	(15)	5.5	(14)	39.96	1.07	82.4	21
	Mercer Super Trust Conserv*	2.3	6.8	(10)	5.5	(13)	6.1	(8)	34.20	0.97	59.6	29
	Milford Conservative	2.7		` ,		, ,		, ,	36.00	1.05	43.6	45
	OnePath Conservative Balanced	5.8	7.9	(7)	7.3	(5)	6.6	(5)	33.00	0.58	35.0	34
	OneAnswer Conservative Balanced	83.2	9.4	(2)	7.8	(2)	7.0	(3)	24.00	1.02	41.4	38
	TOWER Conservative	74.7	6.0	(12)	6.0	(10)	6.2	(6)	33.00	1.00	61.7	30
	Westpac Conservative	1082.2	5.8	(13)	6.2	(8)	5.9	(11)	31.08	0.78	53.6	26
Average		1002.2	7.2	(10)	6.5	(0)	6.3	111/	36.00**	0.91	43.7	33
Morningstar NZ Multi Se	ctor Moderate Index		6.5		5.8		5.9		00.00	3.01	10.7	39

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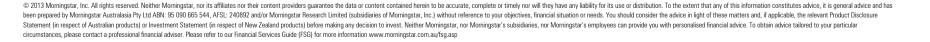
Multi Sector Options (continued)

			T . ID .	0/					Member	31/03/2013 Total	New Zealand Domiciled Assets	0 1 1 1
		Assets	Total Returns 1-year	% p.a	3-year		5-Year		Fee	Expense Ratio		Growth Assets
		NZ\$M	1-year		0-year		J-16ai		\$/year	%	%	%
Balanced	AMP LS Balanced	397.1	10.8	(14)	7.6	(12)	5.4	(16)	36.00	0.96	39.0	64.6
	AMP LS Moderate Balanced	237.7	9.1	(20)	6.8	(17)	4.9	(19)	36.00	0.96	43.3	54.0
	AMP TOWER Balanced	15.3	9.2	(19)	6.8	(16)	5.8	(15)	36.00	0.99	53.7	56.6
	ANZ Balanced	549.0	12.9	(7)	9.3	(5)	7.5	(5)	24.00	1.09	34.8	54.7
	Aon OnePath Balanced	12.4	13.8	(5)	9.6	(2)	8.9	(1)	50.00	1.21	33.1	59.4
	Aon Russell Lifepoints 2025	8.0	12.4	(9)	8.9	(6)	7.6	(4)	50.00	1.21	11.2	46.0
	Aon Russell Lifepoints Balanced	33.7	15.0	(2)	9.6	(3)	7.7	(2)	50.00	1.25	8.1	60.0
	ASB Scheme's Balanced	357.3	12.0	(10)	7.8	(10)	6.3	(11)	30.00	0.62	33.4	59.0
	Brook Balanced	2.0	14.2	(4)	6.5	(18)	5.3	(17)	30.00	1.29	54.9	53.5
	FC Scheme's Active Balanced	25.2	12.7	(8)	7.0	(15)	6.1	(12)	36.00	0.82	Und.	Und.
	FC Scheme's Balanced	24.5	12.0	(11)	7.8	(11)	6.3	(10)	36.00	0.62	33.4	59.0
	Fidelity Balanced Kiwi	102.8	9.5	(18)	6.0	(19)	5.8	(14)	36.00	1.05	38.7	55.3
	Fidelity Ethical Kiwi	10.7	15.0	(3)	8.1	(9)	6.1	(13)	36.00	1.29	55.3	62.2
	Grosvenor Balanced	104.4	7.2	(21)	5.1	(21)	5.2	(18)	39.96	1.17	64.2	43.5
	Mercer Super Trust Moderate*	33.3	10.6	(16)	7.1	(14)	7.2	(6)	34.20	0.80	47.1	51.3
	Milford Balanced	22.5	16.9	(1)	11.6	(1)			36.00	1.05	36.5	70.5
	OnePath Balanced	16.3	10.8	(15)	8.5	(7)	7.0	(8)	33.00	0.63	28.7	49.8
	OneAnswer Balanced	234.6	13.0	(6)	9.3	(4)	7.7	(3)	24.00	1.08	34.8	54.7
	Smartshares Balanced	6.8	11.0	(13)	5.9	(20)	4.6	(20)	40/0.85%		100.0	65.0
	TOWER Balanced	326.5	10.4	(17)	7.3	(13)	6.6	(9)	33.00	1.04	53.7	56.6
	Westpac Balanced	501.7	11.8	(12)	8.4	(8)	7.1	(7)	31.08	0.87	40.7	60.8
Average			11.9		7.9		6.5		36.00**	1.00	42.2	56.8
Morningstar NZ Multi S	ector Balanced Index		10.5		6.9		5.7					58.1



Multi Sector Options (continued)

Assets Total Returns % p.a Fee S/year S-Year S-Year	% 1.00 0.87 0.94 1.14 1.19 1.26		84.3 68.5 73.0 70.4 85.7
Growth 313.4 13.7 (16) 8.4 (15) 4.5 (22) 36.00 AMP OnePath Balanced Plus 70.3 15.2 (12) 10.5 (7) 7.7 (6) 36.00	1.00 0.87 0.94 1.14 1.19	31.2 28.9 39.1 28.9 22.0	84.3 68.5 73.0 70.4 85.7
AMP OnePath Balanced Plus 70.3 15.2 (12) 10.5 (7) 7.7 (6) 36.00	0.87 0.94 1.14 1.19	28.9 39.1 28.9 22.0	68.5 73.0 70.4 85.7
	0.94 1.14 1.19 1.26	39.1 28.9 22.0	73.0 70.4 85.7
ANIP IVINGALI BALANCER 113 118 1711 /5 1191 5 b 1711 36 III	1.14 1.19 1.26	28.9 22.0	70.4 85.7
	1.19 1.26	22.0	85.7
ANZ Balanced Growth 435.5 16.5 (8) 10.7 (5) 8.1 (4) 24.00	1.26		
ANZ Growth 809.5 20.1 (2) 12.1 (2) 8.6 (2) 24.00		/ 1	
Aon Russell Lifepoints 2035 7.0 16.6 (7) 10.0 (9) 7.3 (10) 50.00			64.0
Aon Russell Lifepoints Growth 12.8 18.8 (3) 10.6 (6) 7.5 (8) 50.00		5.1	75.0
Aon Tyndall Balanced 3.3 11.8 (22) 7.3 (21) 5.7 (19) 50.00		39.1	73.0
ASB Scheme's Growth 338.3 15.9 (10) 8.9 (12) 6.3 (17) 30.00		26.6	78.7
FC Scheme's Active Growth 25.3 17.0 (5) 7.9 (16) 6.3 (15) 36.00	0.86	Und.	Und.
FC Scheme's Growth 20.5 15.9 (9) 8.9 (13) 6.3 (16) 36.00	0.67	26.6	78.8
Fidelity Growth Kiwi 45.2 12.9 (17) 6.5 (22) 5.3 (21) 36.00	1.12	33.1	78.2
Forsyth Barr Balanced 8.3 7.1 (25) 5.1 (25) 3.8 (23) 36.00	1.89	37.1	75.2
Forsyth Barr Growth 7.4 10.3 (24) 5.8 (23) 3.4 (24) 36.00	2.08	30.8	88.0
Grosvenor Balanced Growth 39.7 10.5 (23) 5.2 (24) 39.96	1.22	49.6	62.3
Mercer Balanced* 45.7 12.3 (20) 7.7 (17) 7.0 (12) 34.20	0.79	41.9	61.1
Mercer Super Trust Active Bal* 51.3 12.4 (19) 7.7 (18) 7.0 (13) 34.20	1.01	40.8	63.2
Mercer Super Trust Growth* 4.7 14.3 (14) 8.4 (14) 6.9 (14) 34.20	1.08	37.4	73.0
OnePath Balanced Growth 18.3 13.9 (15) 9.7 (11) 7.4 (9) 33.00		23.0	65.0
OnePath Growth 16.4 17.2 (4) 10.9 (3) 7.6 (7) 33.00		18.9	79.9
OneAnswer Balanced Growth 216.3 16.6 (6) 10.8 (4) 8.3 (3) 24.00		28.9	70.4
OneAnswer Growth 154.1 20.2 (1) 12.2 (1) 8.8 (1) 24.00		22.0	85.7
Staples Rodway Balanced* 15.8 14.4 (13) 10.3 (8) 7.1 (11) 40.00		37.0	65.2
Staples Rodway Growth* 8.6 12.6 (18) 7.4 (20) 5.9 (18) 40.00		34.5	71.3
Westpac Growth 298.3 15.2 (11) 9.9 (10) 7.7 (5) 31.08		35.1	82.9
Average 14.5 8.8 6.7 36.00**		30.2	73.9
Morningstar NZ Multi Sector Growth Index 13.6 7.8 5.9	1.10	30.2	70.5





Multi Sector Options (continued)

		Assets	Total Returns	Total Returns % p.a					Member Fee	31/03/2013 Total Expense Ratio	New Zealand Domiciled Assets	Growth Assets
		NZ\$M	1-year		3-year		5-Year		\$/year	%	%	%
Aggressive	AMP LS Aggressive	147.4	15.7	(6)	9.0	(4)	4.2	(8)	36.00	1.06	27.9	93.9
	Aon Russell Lifepoints 2045	6.6	20.4	(2)	11.0	(1)	6.9	(3)	50.00	1.34	4.1	79.0
	Brook Growth	7.0	19.6	(3)	8.6	(6)	6.9	(4)	30.00	1.29	40.1	88.2
	Fidelity Aggressive Kiwi	16.5	14.9	(9)	6.6	(8)	5.9	(7)	36.00	1.19	12.8	99.2
	Fidelity Asset Class Growth	3.9							36.00		18.0	87.7
	Fisher Funds Growth	622.9	20.8	(1)	8.3	(7)	11.2	(1)	36.00	2.24	35.5	87.9
	Grosvenor Geared Growth	3.2	15.0	(7)	5.3	(10)			39.96	1.27	31.5	82.0
	Grosvenor High Growth	71.6	15.0	(8)	5.4	(9)	3.9	(9)	39.96	1.27	30.1	83.6
	Mercer High Growth*	37.4	17.2	(5)	9.3	(3)	6.9	(5)	34.20	0.90	32.5	88.7
	Mercer Super Trust High Growth*	8.3	17.3	(4)	9.3	(2)	6.8	(6)	34.20	1.13	31.7	90.9
	TOWER Growth	107.6	14.6	(10)	8.9	(5)	7.1	(2)	33.00	1.28	53.8	77.4
Average			17.1		8.2		6.6		36.00**	1.30	28.9	87.1
Morningstar NZ Multi Se	ctor Aggressive Index		16.7		7.6		5.0					91.3

Single Sector Options

		Assets NZ\$M 60.8 153.0 3.0 1.2 252.3 8.8 16.0 10.1 2.1 1.5 19.1 17.3 22.3 197.1 1.2 2.1 5.6 2.8 5.4 3.7 1.5 21.5 1.6 32.9	T-4-I D-4	. 0/					Member Fee	31/03/2013 Total Expense Ratio	New Zealand Domiciled Assets	Growth Assets		
			Total Returns 1-year	s % p.a	3-year		5-Year		\$/year	expense natio	Monitoried Assets	Growth Assets		
Cash	AMP Cash	60.8	2.8	(12)	2.9	(9)	3.4	(6)	36.00	0.67	100.0	0.0		
	ANZ Cash	153.0	2.9	(11)	3.0	(8)	3.0	(10)	24.00	0.51	100.0	0.0		
	Aon OnePath Cash	3.0	2.5	(14)	2.7	(12)	3.0	(9)	50.00	0.91	100.0	0.0		
	Aon Tyndall Cash	1.2	3.2	(2)	3.4	(1)	3.7	(4)	50.00	0.91	100.0	0.0		
	ASB Scheme's NZ Cash	252.3	3.0	(7)	2.7	(13)	2.9	(12)	30.00	0.34	100.0	0.0		
	FC Scheme's NZ Cash	8.8	2.9	(8)	2.6	(14)	2.9	(13)	36.00	0.34	100.0	0.0		
	Grosvenor Enhanced Income	16.0	3.2	(3)	3.3	(2)	3.8	(2)	39.96	0.82	100.0	0.0		
	Mercer Cash*	10.1	3.0	(4)	3.3	(3)	3.8	(1)	34.20	0.36	100.0	0.0		
	Mercer Super Trust Cash*	2.1	3.0	(5)	3.2	(5)	3.8	(3)	34.20	0.59	100.0	0.0		
	OnePath Cash	1.5	2.9	(10)	3.1	(6)	3.2	(7)	33.00	0.45	100.0	0.0		
	OneAnswer Cash	19.1	2.7	(13)	2.9	(10)	2.8	(14)	24.00	1.02	100.0	0.0		
	Staples Rodway Conservative*	17.3	3.0	(6)	3.1	(7)	3.0	(11)	40.00	1.20	100.0	0.0		
	TOWER Preservation	22.3	3.5	(1)	3.2	(4)	3.5	(5)	33.00	0.59	100.0	0.0		
	Westpac Cash	197.1	2.9	(9)	2.8	(11)	3.1	(8)	31.08	0.56	100.0	0.0		
Fixed Income	Mercer Super Trust Fixed Intr*	1.2	2.4	(1)	4.3	(2)	7.5	(1)	34.20	0.91	40.5	0.0		
	OneAnswer International Fixed Interest	2.1	1.1	(2)	4.0	(3)	5.9	(2)	24.00	1.21	100.0	0.0		
	OneAnswer New Zealand Fixed Interest	5.6	-1.6	(3)	4.9	(1)	5.3	(3)	24.00	0.65	100.0	0.0		
International Equity	FC Scheme's Active High Growth	2.8	21.8	(3)	7.7	(5)	3.5	(5)	36.00	0.94	Und.	Und.		
	FC Scheme's Global Sustainability	5.4	25.5	(1)	9.6	(1)	8.9	(1)	36.00	1.42	4.2	95.8		
	Grosvenor International Share	3.7	20.0	(5)	5.7	(6)			39.96	1.32	3.5	96.5		
	Mercer Super Trust Global*	1.5	20.7	(4)	9.4	(2)	6.4	(2)	34.20	1.13	3.1	96.9		
	OneAnswer International Share	21.5	22.6	(2)	9.2	(3)	5.9	(3)	24.00	0.91	1.4	98.6		
	OneAnswer Sustainable Growth	1.6	16.0	(7)	5.0	(7)	2.4	(6)	24.00	1.65	6.1	93.9		
	TOWER Equity	32.9	17.8	(6)	8.0	(4)	5.6	(4)	33.00	1.33	48.0	96.6		
Property	Mercer Super Trust Real Assets*	0.9	12.2	(1)	9.2	(3)	4.2	(3)	34.20	1.32	28.6	97.8		
. ,	OneAnswer Australasian Property	8.3	11.0	(2)	14.4	(1)	8.3	(1)	24.00	1.16	0.1	99.9		
	OneAnswer International Property	5.0	10.0	(3)	11.4	(2)	4.7	(2)	24.00	1.19	5.8	94.2		



Single Sector Options (continued)

		Assets	Total Returns	% p.a					Member Fee	31/03/2013 Total Expense Ratio	New Zealand Domiciled Assets	Australian Assets	
		NZ\$M	1-year		3-year		5-Year		\$/year	%	%	%	
Australasian Equity	Aon Milford	62.2	22.2	(5)	15.9	(3)			50.00	3.59	63.8	27.3	
	Grosvenor Socially Responsible	8.7	11.7	(7)	5.4	(7)			39.96	1.17	50.5	29.2	
	Grosvenor Trs-Tasm Sm Coms Shr	3.8	7.0	(8)	-0.4	(8)			39.96	1.17	33.9	66.1	
	Mercer Super Trust Shares*	1.4	22.5	(4)	11.2	(5)	7.7	(4)	34.20	1.11	32.4	0	
	Mercer Super Trust TransTasman*	1.5	26.5	(1)	15.0	(4)	9.9	(3)	34.20	1.10	100.0	0	
	Milford Active Growth	169.5	22.6	(3)	16.0	(1)	14.9	(1)	36.00	3.32	63.8	27.3	
	OneAnswer Australasian Share	15.0	25.6	(2)	16.0	(2)	10.4	(2)	24.00	1.16	87.7	12.3	
	Smartshares Growth	19.4	21.3	(6)	7.8	(6)	5.1	(5)	40/0.85%		100.0	0	
Miscellaneous	Fidelity Options Kiwi	65.3	8.7		6.1		6.2		36.00	1.14	0.7	99.3	
	Westpac Capital Protect Plan 1	10.3	20.7		10.6				31.08	1.66	41.1	99.2	
	Westpac Capital Protect Plan 2	8.8	20.7		10.6				31.08	1.66	41.1	99.2	
	Westpac Capital Protect Plan 3	14.3	20.7						31.08	1.66	41.1	99.2	
	Westpac Capital Protect Plan 4	20.5	20.7						31.08	1.66	41.1	99.2	
	Westpac Capital Protect Plan 5	17.1							31.08		41.1	99.2	



Market Share Analysis

		AUM,	Sept 20	13		AUM, De	c 2012			AUM,	AUM, Dec 2010					
		\$M	%	Rank	Rank Change	\$M	%	Rank	Rank Change	\$M	%	Rank	Rank Change	\$M	%	Rank
By Provider	AMP	2741.7	16.6	(3)		1485.5	10.9	(4)	_	1178.1	11.5	(3)		897.2	12.2	(3)
	ANZ/OneAnswer	4281.6	25.9	(1)		3445.7	25.3	(1)		2513.7	24.5	(1)		1771.9	24.0	(1)
	Aon	216.4	1.3	(8)		180.5	1.3	(9)		135.8	1.3	(9)		104.9	1.4	(10)
	ASB	3459.9	20.9	(2)		2859.3	21.0	(2)		2188.0	21.3	(2)		1527.4	20.7	(2)
	Brook	9.3	0.1	(13)		7.1	0.1	(14)		5.9	0.1	(14)		4.6	0.1	(15)
	Fisher Funds	1859.7	11.2	(5)	_	660.0	4.8	(7)		476.7	4.6	(7)		203.0	2.8	(7)
	Forsyth Barr	15.8	0.1	(12)		12.3	0.1	(13)		8.3	0.1	(13)		5.5	0.1	(14)
	Grosvenor	613.2	3.7	(7)		234.7	1.7	(8)		177.2	1.7	(8)		127.1	1.7	(9)
	Mercer	927.9	5.6	(6)		806.6	5.9	(6)		661.8	6.4	(6)		486.3	6.6	(6)
	Milford	194.7	1.2	(9)		99.1	0.7	(10)		38.9	0.4	(10)		18.1	0.2	(13)
	Smartshares	29.1	0.2	(11)	_	26.5	0.2	(12)		21.7	0.2	(12)		18.3	0.2	(12)
	Staples Rodway	41.8	0.3	(10)		35.4	0.3	(11)		28.0	0.3	(11)		20.9	0.3	(11)
	Westpac	2150.3	13.0	(4)	•	1713.6	12.6	(3)		1176.6	11.5	(4)		753.1	10.2	(4)
Closed/Merged Providers																
	Huljich to Fisher, Mid 2011													181.8	2.5	(8)
	AXA to AMP, Early 2013					893.0	6.5	(5)		721.2	7.0	(5)		540.2	7.3	(5)
	Tower to Fisher, Mid 2013					894.2	6.6	(5)		717.9	7.0	(6)		541.1	7.3	(5)
	Fidelity to Grosvenor, Mid 2013					286.5	2.1	(9)		226.1	1.7	(10)		174.3	2.4	(10)
Total		16541.4				13640.0				10276.0				7375.6		

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