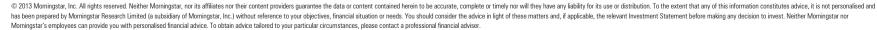


Please note:

- Past performance is not a guide to future performance. This year's best performers can easily be next year's worst.
- Understanding your risk profile, and the mix of growth and income assets is critical.
- Fees are the one constant that will always eat away at your returns. Take a close look at the cost of your KiwiSaver Scheme.

Snapshot

		Assets	Total Returns % p.			Estimated Fund Flow	31/03/2012 Total Expense Ratio	Member Fee	Growth Assets		
		NZ\$M	1-year	3-year	5-Year	1-Year (\$M)	%	\$/year	%		
Default Options	AMP Default	464.4	6.1	4.3	4.0	31.9	0.54	36.00	22.5		
	ASB Scheme's Conservative (Default)	1513.2	6.6	5.7	5.1	284.6	0.40	36.00	20.2		
	AXA Income Plus (Default)	645.1	7.2	5.8	4.9	78.6	0.60	36.72	22.8		
	Mercer Conservative (Default)*	644.0	7.9	6.0	5.5	103.3	0.59	34.20	20.0		
	OnePath Conservative (Default)	619.2	8.1	6.8	5.8	80.4	0.56	33.00	20.2		
	TOWER Cash Enhanced (Default)	461.3	7.6	5.8	5.1	57.2	0.57	33.00	20.4		
Peer Group Averages	Default Options	4347.2	7.2	5.7	5.1	106.0	0.54	35.10**	21.0		
	Conservative (Including Default Options)	5142.3	7.9	6.0	5.3	55.5	0.79	36.00**	22.1		
	Moderate	1979.1	9.7	6.7	5.0	27.8	0.93	36.00**	34.1		
	Balanced	2380.5	12.4	6.4	3.6	19.5	1.02	36.00**	56.4		
	Growth	2193.6	14.0	6.6	2.7	15.2	1.10	34.20**	73.4		
	Aggressive	901.6	13.8	4.8	1.3	11.3	1.17	36.00**	87.1		
Quick Stats	KiwiSaver Total Market Size	Q	Sm 13,646			_					
	Increase in Market Size last 3 months		Sm 734			_	Estimated KiwiSave	r Market Asset Alloc	eation %		
	Increase in Market Size last 12 months		Sm 3,347			_					
	Largest Providers		Sm 3,446 OnePa	ith		_	Cash & NZ Bonds		38.7		
		9	Sm 2,859 ASB			_	International Bonds		17.7		
			4.540, 400.0			_	NZ Unlisted Property	1	1.2		
	Largest Product			cheme's Conservat		_	NZ Listed Property:		1.9		
	Largest Category	9	Sm 5,142 Mornii	ngstar Conservative	9	_	International Listed F	roperty	1.9		
						_	NZ Shares		9.8		
	Number of Providers		16			_	Australian Shares		5.0		
	Number of Products		136			_	International Shares		22.2		
	History 2 and Deferment this Control		0/ 10.7.0			_	Other		1.5		
	Highest 3-month Performance this Quarter			shares Growth		_					
	Lowest 3-Month Performance this Quarter			nePath Cash			Description in last to the	At	ΓC 4		
	Highest 12-Month Performance this Quarter		% 26.8 Aon N			_	Proportion in Income	56.4			
	Lowest 12-Month Performance this Quarter		% 2.5 FC Sch	neme's NZ Cash			Proportion in Growth	Assets:	43.6		





Multi Sector Options

		_								31/03/2012 Total		
		Assets	Total Returns 1-year	% p.a	3-year		5-Year		Estimated Fund Flow	Expense Ratio	Member Fee	Growth Assets
		NZ\$M	i-yedi		o-yeai		0-Teal		1-Year (\$M)	%	\$/year	
Conservative	AMP Default	464.4	6.1	(14)	4.3	(13)	4.0	(11)	31.9	0.54	36.00	22
	ANZ Conservative	98.8	8.4	(5)	6.6	(5)	5.7	(5)	22.7	1.11	24.00	23
	Aon Russell Lifepoints Conservative	45.7	13.1	(1)	9.3	(1)	7.3	(1)	7.3	1.07	50.00	20
	ASB Scheme's Conservative (Default)	1513.2	6.6	(13)	5.7	(9)	5.1	(7)	284.6	0.40	36.00	20
	AXA Income Plus (Default)	645.1	7.2	(10)	5.8	(8)	4.9	(10)	78.6	0.60	36.72	22
	Brook Conservative	0.0									30.00	28
	FC Scheme's Conservative	76.0	6.6	(12)	5.7	(10)	5.1	(8)	10.7	0.37	36.00	20
Fidelity Capital Guarant Kiwi Fisher Funds Conservative Mercer Conservative (Default)* Milford Conservative National Bank Conservative	Fidelity Capital Guarant Kiwi	32.3	6.6	(11)	4.6	(12)			4.4	0.95	36.00	13
	Fisher Funds Conservative	174.3	8.6	(2)	5.3	(11)			40.2	1.13	36.00	15
	Mercer Conservative (Default)*	644.0	7.9	(7)	6.0	(6)	5.5	(6)	103.3	0.59	34.20	20
	Milford Conservative	0.2									36.00	40
	National Bank Conservative	138.9	8.4	(4)	6.6	(4)	5.7	(4)	27.4	1.11	24.00	23
	OnePath Conservative (Default)	619.2	8.1	(6)	6.8	(2)	5.8	(3)	80.4	0.56	33.00	20
	SIL Conservative	226.0	8.5	(3)	6.7	(3)	5.8	(2)	28.4	1.07	24.00	23
	Smartshares Conservative	2.9	7.8	(8)	4.2	(14)	3.1	(12)	0.2	0.93		2
	TOWER Cash Enhanced (Default)	461.3	7.6	(9)	5.8	(7)	5.1	(9)	57.2	0.57	33.00	20
verage	(=)		7.9	(-)	6.0	(- /	5.3	\-/	55.5	0.79	36.00**	22
Norningstar NZ Multi S	ector Conservative Index		6.9		5.9		5.3					19
/loderate	AMP LS Conservative	95.0	7.3	(15)	5.7	(14)	5.5	(3)	32.9	0.84	36.00	29
	AMP LS Moderate	136.3	8.8	(11)	5.6	(15)	4.0	(16)	25.1	0.93	36.00	41
	ANZ Conservative Balanced	100.8	11.0	(4)	7.3	(5)	5.3	(7)	26.0	1.10	24.00	3
	Aon Russell Lifepoints 2015	3.6	40.0	(2)	8.9	(1)	6.1	(1)	0.4	1.05		28
			13.8	141						1.00	50.00	
	Aon Russell Lifepoints Moderate		13.8 14.2								50.00 50.00	
	Aon Russell Lifepoints Moderate ASB Scheme's Moderate	7.7	14.2	(1)	8.6	(2)	5.5	(4)	0.8	1.11	50.00	4(
	ASB Scheme's Moderate	7.7 384.3	14.2 9.2	(1) (8)	8.6 6.5	(2) (9)			0.8 83.7	1.11 0.60	50.00 36.00	4 4
	ASB Scheme's Moderate AXA Conservative	7.7 384.3 35.4	14.2 9.2 7.4	(1) (8) (14)	8.6 6.5 6.0	(2) (9) (13)	5.5 4.3 	(4) (13)	0.8 83.7 10.9	1.11 0.60 1.11	50.00 36.00 36.72	41 41 31
	ASB Scheme's Moderate AXA Conservative FC Scheme's Active Conservative	7.7 384.3 35.4 6.3	14.2 9.2 7.4 8.6	(1) (8) (14) (13)	8.6 6.5 6.0 5.6	(2) (9) (13) (16)	5.5 4.3 4.4	(4) (13) (12)	0.8 83.7 10.9 0.7	1.11 0.60 1.11 0.83	50.00 36.00 36.72 36.00	41 41 30 Ui
	ASB Scheme's Moderate AXA Conservative FC Scheme's Active Conservative FC Scheme's Moderate	7.7 384.3 35.4 6.3 17.5	14.2 9.2 7.4 8.6 9.2	(1) (8) (14) (13) (9)	8.6 6.5 6.0 5.6 6.5	(2) (9) (13) (16) (10)	5.5 4.3 4.4 4.2	(13) (12) (15)	0.8 83.7 10.9 0.7 2.1	1.11 0.60 1.11 0.83 0.52	50.00 36.00 36.72 36.00 36.00	41 41 31 U 41
	ASB Scheme's Moderate AXA Conservative FC Scheme's Active Conservative FC Scheme's Moderate Fidelity Conservative Kiwi	7.7 384.3 35.4 6.3 17.5 40.5	14.2 9.2 7.4 8.6 9.2 11.0	(1) (8) (14) (13) (9) (6)	8.6 6.5 6.0 5.6 6.5 6.5	(2) (9) (13) (16) (10) (12)	5.5 4.3 4.4 4.2 5.6	(4) (13) (12) (15) (2)	0.8 83.7 10.9 0.7 2.1 4.9	1.11 0.60 1.11 0.83 0.52 1.08	50.00 36.00 36.72 36.00 36.00 36.00	41 31 U 41 33
	ASB Scheme's Moderate AXA Conservative FC Scheme's Active Conservative FC Scheme's Moderate Fidelity Conservative Kiwi Grosvenor Conservative	7.7 384.3 35.4 6.3 17.5 40.5 30.6	9.2 7.4 8.6 9.2 11.0 6.9	(1) (8) (14) (13) (9) (6) (17)	8.6 6.5 6.0 5.6 6.5 6.5	(2) (9) (13) (16) (10) (12) (11)	5.5 4.3 4.4 4.2 5.6 5.2	(13) (12) (15) (2) (8)	0.8 83.7 10.9 0.7 2.1 4.9 6.8	1.11 0.60 1.11 0.83 0.52 1.08	50.00 36.00 36.72 36.00 36.00 36.00 39.96	49 49 49 40 49 49 20
	ASB Scheme's Moderate AXA Conservative FC Scheme's Active Conservative FC Scheme's Moderate Fidelity Conservative Kiwi Grosvenor Conservative Mercer Super Trust Conserv*	7.7 384.3 35.4 6.3 17.5 40.5 30.6 2.1	14.2 9.2 7.4 8.6 9.2 11.0 6.9 7.2	(1) (8) (14) (13) (9) (6) (17) (16)	8.6 6.5 6.0 5.6 6.5 6.5 5.5	(2) (9) (13) (16) (10) (12) (11) (17)	5.5 4.3 4.4 4.2 5.6 5.2 4.3	(12) (15) (15) (2) (8) (14)	0.8 83.7 10.9 0.7 2.1 4.9 6.8 0.4	1.11 0.60 1.11 0.83 0.52 1.08 1.07 1.06	50.00 36.00 36.72 36.00 36.00 36.00 39.96 34.20	49 49 40 40 40 30 20 31
	ASB Scheme's Moderate AXA Conservative FC Scheme's Active Conservative FC Scheme's Moderate Fidelity Conservative Kiwi Grosvenor Conservative Mercer Super Trust Conserv* National Bank Conservatve Balanced	7.7 384.3 35.4 6.3 17.5 40.5 30.6 2.1 125.3	9.2 7.4 8.6 9.2 11.0 6.9 7.2	(1) (8) (14) (13) (9) (6) (17) (16) (5)	8.6 6.5 6.0 5.6 6.5 6.5 5.5 7.4	(2) (9) (13) (16) (10) (12) (11) (17) (4)	5.5 4.3 4.4 4.2 5.6 5.2 4.3 5.3	(4) (13) (12) (15) (2) (8) (14) (6)	0.8 83.7 10.9 0.7 2.1 4.9 6.8 0.4 27.6	1.11 0.60 1.11 0.83 0.52 1.08 1.07 1.06 1.10	50.00 36.00 36.72 36.00 36.00 36.00 39.96 34.20 24.00	40 40 30 Ur 40 33 20 30 31
	ASB Scheme's Moderate AXA Conservative FC Scheme's Active Conservative FC Scheme's Moderate Fidelity Conservative Kiwi Grosvenor Conservative Mercer Super Trust Conserv* National Bank Conservatve Balanced OnePath Conservative Balanced	7.7 384.3 35.4 6.3 17.5 40.5 30.6 2.1 125.3 3.6	9.2 7.4 8.6 9.2 11.0 6.9 7.2 11.0 9.9	(1) (8) (14) (13) (9) (6) (17) (16) (5) (7)	8.6 6.5 6.0 5.6 6.5 6.5 5.5 7.4 7.0	(2) (9) (13) (16) (10) (12) (11) (17) (4) (6)	5.5 4.3 4.4 4.2 5.6 5.2 4.3 5.3 5.0	(4) (13) (12) (15) (2) (8) (14) (6) (11)	0.8 83.7 10.9 0.7 2.1 4.9 6.8 0.4 27.6 0.7	1.11 0.60 1.11 0.83 0.52 1.08 1.07 1.06 1.10 0.60	50.00 36.00 36.72 36.00 36.00 36.00 39.96 34.20 24.00 33.00	40 40 30 Ul 40 32 20 30 30 30 30 30 30 30 30 30 30 30 30 30
	ASB Scheme's Moderate AXA Conservative FC Scheme's Active Conservative FC Scheme's Moderate Fidelity Conservative Kiwi Grosvenor Conservative Mercer Super Trust Conserv* National Bank Conservatve Balanced OnePath Conservative Balanced SIL Conservative Balanced	7.7 384.3 35.4 6.3 17.5 40.5 30.6 2.1 125.3 3.6 73.2	14.2 9.2 7.4 8.6 9.2 11.0 6.9 7.2 11.0 9.9 11.1	(1) (8) (14) (13) (9) (6) (17) (16) (5) (7) (3)	8.6 6.5 6.0 5.6 6.5 6.5 5.5 7.4 7.0 7.4	(2) (9) (13) (16) (10) (12) (11) (17) (4) (6) (3)	5.5 4.3 4.4 4.2 5.6 5.2 4.3 5.3 5.0 5.4	(4) (13) (12) (15) (2) (8) (14) (6) (11) (5)	0.8 83.7 10.9 0.7 2.1 4.9 6.8 0.4 27.6 0.7	1.11 0.60 1.11 0.83 0.52 1.08 1.07 1.06 1.10 0.60 1.07	50.00 36.00 36.72 36.00 36.00 36.00 39.96 34.20 24.00 33.00 24.00	4: 44: 31: 44: 3: 21: 3: 3: 3: 3:
	ASB Scheme's Moderate AXA Conservative FC Scheme's Active Conservative FC Scheme's Moderate Fidelity Conservative Kiwi Grosvenor Conservative Mercer Super Trust Conserv* National Bank Conservative Balanced OnePath Conservative Balanced SIL Conservative Balanced TOWER Conservative	7.7 384.3 35.4 6.3 17.5 40.5 30.6 2.1 125.3 3.6 73.2	14.2 9.2 7.4 8.6 9.2 11.0 6.9 7.2 11.0 9.9 11.1	(1) (8) (14) (13) (9) (6) (17) (16) (5) (7) (3)	8.6 6.5 6.0 5.6 6.5 6.5 5.5 7.4 7.0 7.4 6.7	(2) (9) (13) (16) (10) (12) (11) (17) (4) (6) (3)	5.5 4.3 4.4 4.2 5.6 5.2 4.3 5.3 5.0 5.4	(4) (13) (12) (15) (2) (8) (14) (6) (11) (5)	0.8 83.7 10.9 0.7 2.1 4.9 6.8 0.4 27.6 0.7 7.9	1.11 0.60 1.11 0.83 0.52 1.08 1.07 1.06 1.10 0.60 1.07 0.96	50.00 36.00 36.72 36.00 36.00 39.96 34.20 24.00 33.00 24.00 33.00	40 40 30 40 32 20 30 33 34 33 22
veraqe	ASB Scheme's Moderate AXA Conservative FC Scheme's Active Conservative FC Scheme's Moderate Fidelity Conservative Kiwi Grosvenor Conservative Mercer Super Trust Conserv* National Bank Conservatve Balanced OnePath Conservative Balanced SIL Conservative Balanced	7.7 384.3 35.4 6.3 17.5 40.5 30.6 2.1 125.3 3.6 73.2	14.2 9.2 7.4 8.6 9.2 11.0 6.9 7.2 11.0 9.9 11.1	(1) (8) (14) (13) (9) (6) (17) (16) (5) (7) (3)	8.6 6.5 6.0 5.6 6.5 6.5 5.5 7.4 7.0 7.4	(2) (9) (13) (16) (10) (12) (11) (17) (4) (6) (3)	5.5 4.3 4.4 4.2 5.6 5.2 4.3 5.3 5.0 5.4	(4) (13) (12) (15) (2) (8) (14) (6) (11) (5)	0.8 83.7 10.9 0.7 2.1 4.9 6.8 0.4 27.6 0.7	1.11 0.60 1.11 0.83 0.52 1.08 1.07 1.06 1.10 0.60 1.07	50.00 36.00 36.72 36.00 36.00 36.00 39.96 34.20 24.00 33.00 24.00	40 40 30 Ur 40 32 20 30 39 34 39 29 28

^{© 2013} Morningstar, Inc. All rights reserved. Neither Morningstar, nor its affiliates nor their content providers guarantee the data or content contained herein to be accurate, complete or timely nor will they have any liability for its use or distribution. To the extent that any of this information constitutes advice, it is not personalised and has been prepared by Morningstar Research Limited (a subsidiary of Morningstar, Inc.) without reference to your objectives, financial situation or needs. You should consider the advice in light of these matters and, if applicable, the relevant Investment Statement before making any decision to invest. Neither Morningstar nor Morningstar's employees can provide you with personalised financial advice. To obtain advice tailored to your particular circumstances, please contact a professional financial adviser.



Multi Sector Options (continued)

		Assets 1	T . ID .	0/					Estimated Found Floor	31/03/2012 Total		0 1 4 .	
		Assets	Total Returns	% p.a	3-year		5-Year		Estimated Fund Flow	Expense Ratio	Member Fee	Growth Assets	
		NZ\$M	1-year		3-year		o-rear		1-Year (\$M)	%	\$/year	%	
Balanced	AMP LS Balanced	202.3	12.0	(12)	5.8	(13)	2.8	(18)	33.3	0.96	36.00	66.2	
	AMP LS Moderate Balanced	193.5	10.5	(20)	5.5	(16)	3.0	(15)	34.1	0.97	36.00	54.5	
	AMP TOWER Balanced	12.2	12.2	(11)	6.3	(12)	3.5	(10)	2.1	0.98	36.00	54.9	
	ANZ Balanced	168.4	13.5	(7)	7.8	(6)	4.7	(5)	47.3	1.15	24.00	55.7	
	Aon OnePath Balanced	9.8	16.1	(2)	8.8	(1)	6.1	(1)	1.5	1.20	50.00	60.1	
	Aon Russell Lifepoints 2025	6.4	14.9	(4)	8.2	(2)	4.0	(6)	1.3	1.14	50.00	48.0	
	Aon Russell Lifepoints Balanced	32.4	15.5	(3)	7.9	(3)	3.4	(13)	- 1.1	1.17	50.00	60.0	
	ASB Scheme's Balanced	279.2	11.1	(17)	6.5	(9)	3.0	(16)	51.3	0.65	36.00	60.0	
	AXA Balanced	121.4	10.7	(19)	5.5	(17)	2.4	(19)	16.1	1.17	36.72	65.3	
	Brook Balanced	1.6	7.9	(23)	2.9	(22)	3.7	(9)	0.2	1.30	30.00	58.9	
	FC Scheme's Active Balanced	23.2	11.3	(16)	5.1	(19)	2.2	(20)	2.6	0.90	36.00	Und.	
	FC Scheme's Balanced	21.3	11.1	(18)	6.5	(10)	2.9	(17)	2.7	0.56	36.00	60.0	
	Fidelity Balanced Kiwi	90.0	12.9	(9)	5.3	(18)	4.7	(3)	11.0	1.19	36.00	57.8	
	Fidelity Ethical Kiwi	8.6	12.2	(10)	5.8	(15)			1.4	1.23	36.00	60.6	
	Grosvenor Balanced	86.9	8.3	(22)	4.8	(21)	3.4	(12)	17.1	1.17	39.96	41.8	
	Mercer Super Trust Moderate*	24.0	9.8	(21)	5.8	(14)	3.4	(14)	5.4	0.87	34.20	51.4	
	Milford Balanced	10.0	18.6	(1)					5.7	1.06	36.00	46.6	
	National Bank Balanced	237.8	13.5	(6)	7.8	(5)	4.7	(4)	56.9	1.15	24.00	55.7	
	OnePath Balanced	9.5	11.6	(14)	7.1	(7)	3.9	(7)	2.5	0.65	33.00	49.4	
	SIL Balanced	195.1	13.6	(5)	7.8	(4)	4.8	(2)	24.2	1.11	24.00	55.7	
	Smartshares Balanced	6.6	13.4	(8)	5.1	(20)	1.0	(21)	0.4	0.83		59.3	
	TOWER Balanced	259.1	11.5	(15)	6.4	(11)	3.5	(11)	36.1	1.09	33.00	54.9	
	Westpac Balanced	381.3	12.0	(13)	6.9	(8)	3.8	(8)	96.9	0.91	31.08	64.6	
Average			12.4		6.4		3.6		19.5	1.02	36.00**	56.4	
Morningstar NZ Multi Se	ector Balanced Index		10.4		5.8		2.9					58.1	



Multi Sector Options (continued)

		Assets	Total Returns	0/ n a					Estimated Fund Flow	31/03/2012 Total Expense Ratio	Member Fee	Growth Assets
		NZ\$M	1-year	, ло р. а	3-year		5-Year		1-Year (\$M)	%		
									** 1		\$/year	%
Growth	AMP LS Growth	162.4	13.7	(13)	5.4	(22)	0.6	(24)	22.0	1.00	36.00	80.0
	AMP OnePath Balanced Plus	44.5	15.0	(10)	8.0	(8)	4.5	(1)	9.6	0.86	36.00	69.8
	AMP Tyndall Balanced	9.1	12.2	(21)	6.1	(18)	2.3	(17)	1.5	0.93	36.00	71.0
	ANZ Balanced Growth	120.6	15.9	(8)	8.1	(7)	3.9	(4)	35.1	1.20	24.00	71.2
	ANZ Growth	240.7	18.3	(2)	8.4	(2)	3.1	(10)	57.3	1.24	24.00	86.4
	Aon Russell Lifepoints 2035	5.5	16.0	(5)	7.7	(9)	2.4	(16)	0.8	1.22	50.00	66.0
	Aon Russell Lifepoints Growth	10.5	16.5	(4)	7.5	(10)	2.0	(18)	1.3	1.28	50.00	74.0
	Aon Tyndall Balanced	2.7	12.5	(20)	6.2	(16)	3.5	(6)	0.4	1.27	50.00	71.0
	ASB Scheme's Growth	256.4	12.8	(18)	6.2	(14)	1.4	(21)	43.2	0.70	36.00	79.8
	FC Scheme's Active Growth	22.1	12.9	(17)	4.4	(24)	0.8	(23)	2.6	0.97	36.00	Und.
	FC Scheme's Growth	17.3	12.8	(19)	6.2	(15)	1.2	(22)	2.2	0.59	36.00	79.8
	Fidelity Growth Kiwi	39.5	14.0	(12)	4.7	(23)	3.1	(9)	3.8	1.23	36.00	76.6
	Forsyth Barr Balanced	6.4	10.2	(27)	3.5	(25)			1.5	1.38	30.00	61.2
	Forsyth Barr Growth	5.9	11.9	(22)	2.8	(26)			1.5	1.50	30.00	77.9
	Grosvenor Balanced Growth	28.2	10.4	(26)					9.0	1.22	39.96	61.7
	Mercer Balanced*	35.6	10.8	(24)	6.1	(19)	2.6	(14)	7.3	0.86	34.20	62.7
	Mercer Super Trust Active Bal*	45.3	10.8	(25)	6.0	(20)	2.5	(15)	7.1	1.10	34.20	63.2
	Mercer Super Trust Growth*	3.8	11.8	(23)	5.9	(21)	1.5	(20)	- 0.6	1.18	34.20	73.6
	National Bank Balanced Growth	196.6	15.9	(7)	8.2	(6)	3.9	(5)	45.6	1.19	24.00	71.2
	National Bank Growth	363.8	18.2	(3)	8.4	(3)	3.0	(11)	67.9	1.24	24.00	86.4
	OnePath Balanced Growth	11.3	13.2	(15)	7.1	(12)	2.8	(13)	2.8	0.70	33.00	63.6
	OnePath Growth	10.7	14.8	(11)	7.0	(13)	1.7	(19)	2.3	0.74	33.00	78.8
	SIL Balanced Growth	179.8	16.0	(6)	8.2	(5)	4.1	(2)	20.6	1.16	24.00	71.2
	SIL Growth	126.6	18.3	(1)	8.5	(1)	3.2	(7)	12.8	1.21	24.00	86.4
	Staples Rodway Balanced*	12.8	15.3	(9)	8.3	(4)	2.9	(12)	1.8	1.23	40.00	70.5
	Staples Rodway Growth*	7.2	13.0	(16)	6.1	(17)	4.1	(3)	0.9	1.46	40.00	69.1
	Westpac Growth	228.1	13.7	(14)	7.2	(11)	3.1	(8)	50.0	0.96	31.08	86.2
Average	·		14.0		6.6		2.7		15.2	1.10	34.20**	73.4
Morningstar NZ Multi	Sector Growth Index		12.0		5.7		2.0					70.5



Multi Sector Options (continued)

		Assets	Total Returns	Total Returns % p.a					Estimated Fund Flow	31/03/2012 Total Expense Ratio	Member Fee	Growth Assets
		NZ\$M	1-year		3-year		5-Year		1-Year (\$M)	%	\$/year	%
Aggressive	AMP LS Aggressive	125.4	15.3	(4)	5.2	(6)	-0.5	(9)	10.0	1.07	36.00	92.7
	Aon Russell Lifepoints 2045	5.3	17.0	(1)	7.2	(1)	0.6	(5)	0.7	1.29	50.00	80.0
	AXA Growth	92.7	12.7	(8)	4.5	(8)	0.2	(7)	12.6	1.14	36.72	90.1
	Brook Growth	5.5	11.1	(11)	3.3	(9)	4.6	(1)	0.4	1.29	30.00	87.4
	Fidelity Aggressive Kiwi	14.7	15.5	(3)	4.7	(7)	2.9	(3)	1.8	1.19	36.00	99.8
	Fisher Funds Growth	485.7	16.0	(2)	5.4	(5)	4.5	(2)	74.8	0.95	36.00	84.3
	Grosvenor Geared Growth	2.3	11.7	(10)	2.4	(10)			0.3	1.27	39.96	82.4
	Grosvenor High Growth	58.0	11.8	(9)	2.2	(11)	-1.0	(10)	5.8	1.27	39.96	82.0
	Mercer High Growth*	27.2	13.2	(7)	5.9	(3)	0.3	(6)	5.3	0.98	34.20	89.0
	Mercer Super Trust High Growth*	6.7	13.3	(6)	5.8	(4)	0.2	(8)	1.1	1.24	34.20	91.6
	TOWER Growth	78.0	14.3	(5)	6.5	(2)	1.4	(4)	11.5	1.22	33.00	78.6
Average			13.8		4.8		1.3		11.3	1.17	36.00**	87.1
Morningstar NZ Multi Se	ctor Aggressive Index		12.0		4.4		0.0					91.3

Single Sector Options

		Assets	Total Returns	Total Returns % p.a					Estimated Fund Flow	31/03/2012 Total Expense Ratio	Member Fee	Growth Assets
		NZ\$M	1-year		3-year		5-Year		1-Year (\$M)	%	\$/year	%
Cash	AMP Cash	40.6	2.8	(11)	3.1	(7)	4.2	(5)	5.8	0.67	36.00	0.0
	ANZ Cash	50.9	2.9	(8)	2.8	(10)			14.5	0.56	24.00	0.0
	Aon OnePath Cash	3.0	2.6	(13)	2.8	(12)	4.0	(8)	0.3	0.88	50.00	0.0
	Aon Tyndall Cash	1.2	3.7	(1)	3.5	(4)	4.5	(4)	- 0.0	0.88	50.00	0.0
	ASB Scheme's NZ Cash	226.8	2.5	(15)	2.6	(15)	3.8	(10)	32.7	0.35	36.00	0.0
	AXA Cash	20.4	2.6	(14)	2.7	(13)	3.7	(13)	1.4	0.86	36.72	0.0
	FC Scheme's NZ Cash	9.4	2.5	(16)	2.5	(16)	3.8	(11)	0.5	0.32	36.00	0.0
	Grosvenor Enhanced Income	15.0	3.3	(2)	3.6	(3)	4.7	(1)	1.6	0.82	39.96	0.0
	Mercer Cash*	10.3	2.9	(9)	3.6	(1)	4.6	(2)		0.60	34.20	0.0
	Mercer Super Trust Cash*	1.9	2.9	(6)	3.6	(2)	4.6	(3)	0.3	0.65	34.20	0.0
	National Bank Cash	77.3	2.9	(7)	2.8	(9)			18.4	0.56	24.00	0.0
	OnePath Cash	1.4	3.0	(5)	3.0	(8)	4.1	(7)	0.3	0.45	33.00	0.0
	SIL Cash	18.8	2.8	(12)	2.7	(14)	3.7	(12)	2.1	0.67	24.00	0.0
	Staples Rodway Conservative*	15.4	3.1	(4)	3.1	(5)	3.8	(9)	2.3	1.08	40.00	0.0
	TOWER Preservation	18.1	3.3	(3)	3.1	(6)	4.2	(6)	0.9	0.52	33.00	0.0
	Westpac Cash	174.7	2.8	(10)	2.8	(11)	3.5	(14)	34.0	0.54	31.08	0.0
Miscellaneous	Fidelity Options Kiwi	60.9	15.7		6.9		9.2		8.3	1.13	36.00	Und.
	Westpac Capital Protect Plan 1	9.6	14.8		5.8				- 0.7	1.69	31.08	98.7
	Westpac Capital Protect Plan 2	8.2	14.8		5.8				- 0.6	1.69	31.08	98.7
	Westpac Capital Protect Plan 3	13.3	14.8						- 0.9	1.69	31.08	98.7
	Westpac Capital Protect Plan 4	19.1	14.8						- 1.3		31.08	98.7
												(%)
Fixed Income	Mercer Super Trust Fixed Intr*	1.4	6.7	(1)	6.7	(2)	7.8	(1)	0.3	0.96	34.20	0.0
	SIL International Fixed Interest	2.0	6.5	(2)	6.6	(3)	7.5	(2)	0.4	1.03	24.00	0.0
	SIL New Zealand Fixed Interest	5.8	6.0	(3)	8.7	(1)	7.1	(3)	1.0	0.93	24.00	0.0
Property	Mercer Super Trust Real Assets*	0.7	9.3	(3)	6.6	(3)	-0.7	(3)		1.52	34.20	98.1
	SIL Australasian Property	7.3	24.1	(1)	11.7	(2)	3.4	(1)		1.18	24.00	97.0
	SIL International Property	4.6	23.4	(2)	14.9	(1)	1.2	(2)	0.2	1.23	24.00	99.8



Single Sector Options (continued)

										31/03/2012 Total		
		Assets	Total Returns	% p.a					Estimated Fund Flow	Expense Ratio	Member Fee	Australian Assets
		46.7 26 7.2 16 3.4 19	1-year		3-year		5-Year		1-Year (\$M)	%	\$/year	%
Australasian Equity	Aon Milford	46.7	26.8	(1)	11.6	(1)			7.9	1.33	50.00	23.6
	Grosvenor Socially Responsible	7.2	16.7	(6)					1.1	1.17	39.96	24.0
	Grosvenor Trs-Tasm Sm Coms Shr	3.4	19.2	(5)					0.1	1.17	39.96	67.3
	Mercer Super Trust Shares*	1.1	16.1	(8)	5.9	(5)	-1.0	(4)	0.2	1.21	34.20	0
	Mercer Super Trust TransTasman*	1.1	21.8	(4)	7.1	(4)	1.3	(3)	0.2	1.20	34.20	0
	Milford Active Growth	89.0	26.8	(2)	11.6	(2)	11.6	(1)	40.5	1.85	36.00	23.6
	SIL Australasian Share	12.1	23.9	(3)	8.9	(3)	2.0	(2)	0.7	1.19	24.00	12.4
	Smartshares Growth	17.0	16.4	(7)	4.8	(6)	-1.9	(5)	1.2	0.79		0
International Equity	FC Scheme's Active High Growth	2.3	11.9	(5)	2.2	(5)			0.5	1.13	36.00	Und.
	FC Scheme's Global Sustainability	4.1	14.7	(2)	4.4	(3)			0.7	1.66	36.00	95.9
	Grosvenor International Share	3.0	7.9	(7)					- 0.0	1.32	39.96	99.9
	Mercer Super Trust Global*	1.3	13.4	(3)	5.1	(1)	-2.3	(3)	0.3	1.20	34.20	99.6
	SIL International Share	17.3	15.2	(1)	4.9	(2)	0.1	(1)	1.7	1.21	24.00	98.4
	SIL Sustainable Growth	1.3	8.1	(6)	1.3	(6)			0.3	1.67	24.00	96.1
	TOWER Equity	24.1	12.0	(4)	4.1	(4)	-2.2	(2)	3.2	1.16	33.00	97.4



Market Share Analysis

		AUM,	Dec 201	2		AUM,	Dec 201	11		AUM	, Dec 20	10		Dec 20	109	
		\$M	%	Rank	Rank Change	\$M	%	Rank	Rank Change	\$M	%	Rank	Rank Change	\$M	%	Rank
By Provider	AMP	1485.5	10.9	(4)	—	1178.1	11.4	(3)		897.2	12.1	(3)		595.6	13.0	(3)
	Aon	180.5	1.3	(11)		135.8	1.3	(11)		104.9	1.4	(11)	_	70.1	1.5	(10)
	ASB	2859.3	21.0	(2)		2188.0	21.2	(2)		1527.4	20.6	(2)		932.7	20.4	(2)
	AXA	915.0	6.7	(5)		744.4	7.2	(5)		560.4	7.6	(5)		372.4	8.1	(5)
	Brook	7.1	0.1	(16)		5.9	0.1	(16)		4.6	0.1	(16)	_	3.4	0.1	(14)
	Fidelity	286.5	2.1	(9)		226.1	2.2	(9)		174.3	2.4	(9)		85.3	1.9	(9)
	Fisher	660.0	4.8	(8)		476.7	4.6	(8)		203.0	2.7	(8)		116.6	2.5	(8)
	Forsyth Barr	12.3	0.1	(15)		8.3	0.1	(15)		5.5	0.1	(15)		2.1	0.0	(15)
	Grosvenor	234.7	1.7	(10)		177.2	1.7	(10)		127.1	1.7	(10)		58.9	1.3	(11)
	Mercer	806.6	5.9	(7)		661.8	6.4	(7)		486.3	6.6	(7)		332.9	7.3	(7)
	Milford	99.1	0.7	(12)		38.9	0.4	(12)		18.1	0.2	(14)				
	OnePath	3445.7	25.2	(1)		2513.7	24.4	(1)		1771.9	23.9	(1)		1045.9	22.9	(1)
	Smartshares	26.5	0.2	(14)		21.7	0.2	(14)	•	18.3	0.2	(13)		12.7	0.3	(13)
	Staples Rodway	35.4	0.3	(13)		28.0	0.3	(13)	•	20.9	0.3	(12)		13.6	0.3	(12)
	Tower	894.2	6.6	(6)		717.9	7.0	(6)		541.1	7.3	(6)		358.8	7.8	(6)
	Westpac	1697.8	12.4	(3)		1176.6	11.4	(4)		753.1	10.2	(4)		406.1	8.9	(4)
Closed Schemes						0.0				184.6				166.1		
Total		13646.2				10299.2				7398.6				4573.2		

