

Number of Sales, Farms - 3 year comparison

District	May 2011	May 2012	Apr 2013	May 2013
Northland	24	29	40	42
Auckland	20	29	43	49
Waikato	41	50	67	78
Bay of Plenty	15	34	25	30
Gisborne	12	10	9	8
Hawkes Bay	18	13	18	24
Taranaki	19	33	25	31
Manawatu/Wanganui	34	47	46	46
Wellington	5	14	16	15
Nelson	16	25	14	16
West Coast	10	11	9	10
Canterbury	51	69	49	62
Otago	40	41	40	50
Southland	59	62	42	51
New Zealand Total	364	467	443	512

Number of Sales, Lifestyle - 3 year comparison

District	May 2011	May 2012	Apr 2013	May 2013
Northland	118	140	133	149
Auckland	264	296	412	448
Waikato	146	191	224	249
Bay of Plenty	88	140	95	109
Gisborne	10	6	13	19
Hawkes Bay	38	60	58	77
Taranaki	51	53	51	45
Manawatu/Wanganui	98	111	126	127
Wellington	72	89	87	93
Nelson	71	85	77	83
West Coast	11	21	21	22
Canterbury	204	258	284	294
Otago	76	82	66	76
Southland	64	52	49	53
New Zealand Total	1311	1584	1696	1844

Number of Sales - Comparison of All Rural Sales by Type for New Zealand

Rural Property Type	May 2011	May 2012	Apr 2013	May 2013
Arable	14	14	16	19
Dairy	60	60	87	90
Finishing	55	82	83	106
Forestry	16	11	8	9
Grazing	186	250	205	235
Horticulture	28	26	31	36
Special	4	24	13	17
Total All Farms	364	467	443	512
Lifestyle	1311	1584	1696	1844

Number of Sales - Farms by Type

District	Arable	Dairy	Finishing	Forestry	Grazing	Horticulture	Special	All Farms	Lifestyle
Northland	0	10	4	0	24	4	0	42	149
Auckland	1	3	8	0	25	11	1	49	448
Waikato	3	28	14	0	29	0	4	78	249
Bay of Plenty	1	7	2	2	8	10	0	30	109
Gisborne	1	0	0	0	2	4	1	8	19
Hawkes Bay	2	0	4	1	12	3	2	24	77
Taranaki	0	4	2	0	25	0	0	31	45
Manawatu/Wanganui	5	4	7	1	27	0	2	46	127
Wellington	1	1	3	4	6	0	0	15	93
Nelson	0	4	4	0	5	3	0	16	83
West Coast	0	4	1	0	5	0	0	10	22
Canterbury	4	9	13	1	31	0	4	62	294
Otago	0	6	20	0	22	1	1	50	76
Southland	1	10	24	0	14	0	2	51	53
New Zealand	19	90	106	9	235	36	17	512	1844

Median Farm Size ha. - Comparison of All Farm Sales by Type for New Zealand

Rural Property Type	May 2011	May 2012	Apr 2013	May 2013
Arable	67	41	22	22
Dairy	112	118	129	124
Finishing	163	83	69	68
Forestry	49	215	39	35
Grazing	93	84	65	59
Horticulture	6	5	6	6
Special	96	51	202	37
Total All Farms	96	85	74	70

Median Farm Size ha. - Farms by Type

District	Arable	Dairy	Finishing	Forestry	Grazing	Horticulture	Special	All Farms
Northland		156	135		52	3		57
Auckland	46	91	42		40	5	9	33
Waikato	5	91	72		40		25	70
Bay of Plenty	16	74	20	101	24	8		16
Gisborne	8				463	9	367	17
Hawkes Bay	33		124	66	228	15	1,846	119
Taranaki		79	2		39			42
Manawatu/Wanganui	22	88	51	1	76		176	68
Wellington	20	259	62	68	42			50
Nelson		178	40		26	9		40
West Coast		157	60		53			96
Canterbury	97	211	31	32	185		114	139
Otago		238	119		83	6	65	119
Southland	1	138	89		88		68	90
New Zealand	22	124	68	35	59	6	37	70

Median Selling Price Per Hectare (3 month) - Comparison of All Rural Sales by District and Type

Rural Property Type		May 2011	May 2012	Apr 2013	May 2013
New Zealand	Arable	\$22,155	\$21,997	\$34,410	\$30,811
	Dairy	\$30,828	\$29,485	\$34,819	\$34,850
	Finishing	\$10,860	\$15,899	\$20,293	\$17,903
	Forestry	\$8,817	\$4,813	\$5,515	\$4,979
	Grazing	\$13,490	\$13,496	\$12,900	\$13,443
	Horticulture	\$129,572	\$136,643	\$118,119	\$128,248
	Special	\$10,992	\$15,921	\$12,750	\$16,600
	Total All Farms	\$17,199	\$17,031	\$20,241	\$20,499
Northland	Arable				
	Dairy	\$14,914	\$21,450	\$15,395	\$14,411
	Finishing		\$8,180	\$8,458	\$8,604
	Forestry	\$8,627			
	Grazing	\$9,719	\$6,373	\$7,959	\$8,337
	Horticulture	\$126,844	\$68,834	\$163,305	\$231,360
	Special		\$49,298		
	Total All Farms	\$12,533	\$15,138	\$11,559	\$12,185
Auckland	Arable			\$68,478	\$68,478
	Dairy	\$43,731	\$23,473	\$27,564	\$29,643
	Finishing		\$40,393	\$23,595	\$19,965
	Forestry		\$1,672		
	Grazing	\$16,681	\$23,496	\$24,646	\$32,441
	Horticulture	\$141,346	\$667,638	\$146,487	\$181,034
	Special		\$12,073		\$90,444
	Total All Farms	\$47,046	\$31,827	\$37,037	\$34,667
Waikato	Arable	\$36,816	\$12,081	\$104,228	\$104,228
	Dairy	\$40,062	\$45,104	\$40,560	\$37,037
	Finishing	\$7,057	\$33,132	\$16,495	\$19,147
	Forestry		\$3,378		
	Grazing	\$26,134	\$19,000	\$23,052	\$23,512
	Horticulture		\$84,722		
	Special	\$8,912	\$8,222	\$61,929	\$83,966
	Total All Farms	\$37,658	\$21,422	\$32,308	\$29,993
Bay of Plenty	Arable				\$33,438
	Dairy	\$32,067	\$19,570	\$40,541	\$40,541
	Finishing	\$49,200		\$32,450	\$35,484
	Forestry		\$9,195	\$13,246	\$13,246
	Grazing	\$19,010	\$22,098	\$20,481	\$25,881
	Horticulture	\$205,833	\$139,000	\$104,955	\$148,808
	Special		\$159,137		
	Total All Farms	\$39,844	\$34,638	\$38,517	\$40,489
Gisborne	Arable		\$59,393		\$64,300
	Dairy				
	Finishing	\$4,742	\$5,461	\$27,765	
	Forestry	\$4,672	\$6,204		

Rural Property Type		May 2011	May 2012	Apr 2013	May 2013
Gisborne	Grazing	\$3,086	\$7,368	\$4,501	\$4,501
	Horticulture	\$61,023	\$82,691	\$120,015	\$128,323
	Special			\$5,579	\$5,579
	Total All Farms	\$4,767	\$10,631	\$110,358	\$59,991
Hawkes Bay	Arable	\$34,000	\$28,750	\$14,625	\$14,625
	Dairy	\$14,860	\$21,800		
	Finishing	\$5,353	\$16,369		\$11,229
	Forestry				\$2,955
	Grazing	\$7,262	\$8,407	\$5,854	\$8,152
	Horticulture	\$141,269		\$46,950	\$63,333
	Special		\$59,350	\$7,491	\$28,538
	Total All Farms	\$7,490	\$16,369	\$7,141	\$9,950
Taranaki	Arable			\$38,191	
	Dairy	\$48,330	\$38,631	\$31,759	\$21,227
	Finishing	\$7,397	\$8,571	\$74,684	\$74,684
	Forestry	\$9,078			
	Grazing	\$17,105	\$9,542	\$25,539	\$27,871
	Horticulture				
	Special		\$205,843		
	Total All Farms	\$34,722	\$14,368	\$31,759	\$27,871
Manawatu/Wanganui	Arable	\$21,618	\$25,000	\$25,879	\$25,259
	Dairy	\$24,583	\$32,118	\$27,616	\$25,622
	Finishing	\$15,377	\$9,731	\$12,588	\$12,588
	Forestry		\$2,158	\$20,000	\$20,000
	Grazing	\$8,682	\$6,929	\$8,277	\$8,213
	Horticulture				
	Special		\$10,000	\$11,243	\$11,243
	Total All Farms	\$14,358	\$9,731	\$16,060	\$10,655
Wellington	Arable	\$2,752		\$17,176	\$17,176
	Dairy				\$21,798
	Finishing	\$5,692		\$20,293	\$20,293
	Forestry		\$8,337	\$4,867	\$4,867
	Grazing	\$6,224	\$21,528	\$18,724	\$14,393
	Horticulture				
	Special	\$118,541	\$3,701		
	Total All Farms	\$5,692	\$12,441	\$15,309	\$15,342
Nelson	Arable				
	Dairy	\$15,167	\$14,126	\$22,331	\$23,944
	Finishing		\$24,177	\$32,265	\$30,373
	Forestry	\$9,106		\$7,924	
	Grazing	\$12,127	\$6,533	\$9,326	\$15,190
	Horticulture		\$93,757	\$383,663	\$79,000
	Special		\$101,887		
	Total All Farms	\$9,964	\$9,228	\$22,325	\$26,562
West Coast	Arable				
	Dairy	\$18,203	\$19,626	\$20,530	\$20,530
	Finishing				\$22,500

R063a - Reinz Rural Market Report

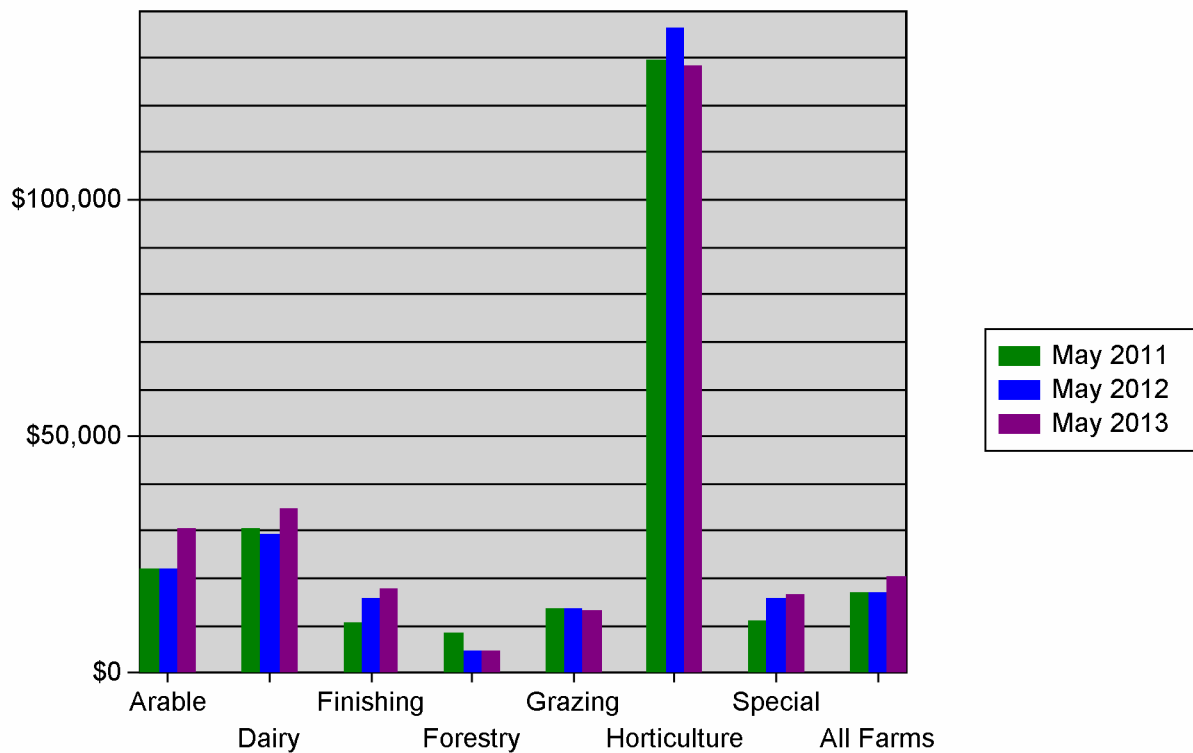
For 3 month period to May 2013

Rural Property Type		May 2011	May 2012	Apr 2013	May 2013
West Coast	Forestry	\$1,694			
	Grazing	\$17,782	\$9,931	\$10,831	\$10,831
	Horticulture				
	Special				
	Total All Farms	\$17,660	\$13,636	\$15,647	\$11,792
Canterbury	Arable	\$18,670	\$27,990	\$38,960	\$29,500
	Dairy	\$36,977	\$50,184	\$45,283	\$45,283
	Finishing	\$16,552	\$25,682	\$26,633	\$32,485
	Forestry	\$16,691	\$4,789		\$7,813
	Grazing	\$17,018	\$16,517	\$11,822	\$12,019
	Horticulture	\$25,904			
	Special		\$11,816	\$12,255	\$16,950
	Total All Farms	\$17,876	\$19,923	\$21,653	\$25,017
Otago	Arable	\$8,097	\$12,189		
	Dairy	\$28,884	\$36,045	\$36,968	\$37,482
	Finishing	\$5,688	\$13,953	\$16,429	\$13,610
	Forestry				
	Grazing	\$5,755	\$8,953	\$13,091	\$10,284
	Horticulture	\$90,000	\$259,709	\$108,333	\$108,333
	Special	\$8,190	\$56,182	\$14,202	\$14,202
	Total All Farms	\$7,456	\$12,189	\$16,864	\$13,301
Southland	Arable	\$23,836	\$18,993		\$3,000
	Dairy	\$31,879	\$35,858	\$36,922	\$37,758
	Finishing	\$17,608	\$23,028	\$16,632	\$17,197
	Forestry				
	Grazing	\$13,460	\$15,764	\$14,000	\$15,547
	Horticulture				
	Special	\$13,072	\$10,874	\$12,403	\$13,826
	Total All Farms	\$22,149	\$18,385	\$17,051	\$17,425

Median Sales, Lifestyle - 3 year comparison

District	May 2011	May 2012	Apr 2013	May 2013
Northland	\$322,500	\$287,500	\$290,000	\$320,000
Auckland	\$733,750	\$712,500	\$805,000	\$802,500
Waikato	\$415,000	\$423,850	\$448,500	\$465,000
Bay of Plenty	\$472,250	\$490,000	\$495,000	\$480,000
Gisborne	\$403,500	\$302,500	\$465,000	\$465,000
Hawkes Bay	\$552,500	\$410,000	\$381,250	\$410,000
Taranaki	\$365,000	\$462,000	\$385,000	\$380,000
Manawatu/Wanganui	\$294,000	\$370,000	\$295,000	\$275,000
Wellington	\$404,500	\$470,000	\$511,000	\$460,000
Nelson	\$450,000	\$527,000	\$548,000	\$565,000
West Coast	\$150,000	\$220,000	\$175,000	\$192,500
Canterbury	\$445,500	\$533,750	\$552,250	\$540,000
Otago	\$477,500	\$350,000	\$415,000	\$511,500
Southland	\$335,000	\$372,500	\$365,000	\$375,000
New Zealand Total	\$460,000	\$475,000	\$518,500	\$509,500

Farms - Median Price Per Hectare 3-Year Trend - All New Zealand



Lifestyle - Median Sale Price 3-Year Trend

