For Period Apr 2013

### **Dwellings Median Price Comparison Over Last 10 Years**

District	Apr 2004	Apr 2005	Apr 2006	Apr 2007	Apr 2008	Apr 2009	Apr 2010	Apr 2011	Apr 2012	Mar 2013	Apr 2013
Northland	\$200,000	\$230,000	\$269,000	\$320,000	\$359,000	\$290,000	\$320,250	\$292,000	\$290,000	\$300,000	\$297,500
Auckland	\$331,000	\$369,000	\$387,250	\$452,000	\$450,000	\$435,000	\$470,000	\$479,500	\$490,000	\$562,000	\$555,000
Waikato/BOP	\$191,750	\$244,500	\$275,000	\$312,500	\$315,000	\$315,000	\$315,000	\$312,875	\$315,000	\$325,000	\$315,000
Hawkes Bay	\$210,000	\$230,000	\$246,000	\$280,000	\$275,000	\$270,000	\$275,500	\$271,500	\$296,000	\$282,000	\$277,000
Manawatu/Wanganui	\$128,000	\$155,000	\$190,000	\$230,000	\$239,000	\$220,000	\$230,000	\$220,000	\$218,000	\$232,500	\$235,000
Taranaki	\$140,000	\$162,638	\$240,000	\$275,000	\$269,000	\$270,000	\$280,000	\$279,500	\$250,550	\$290,000	\$290,500
Wellington	\$274,000	\$275,000	\$335,000	\$377,900	\$375,000	\$367,500	\$390,000	\$386,500	\$380,500	\$394,500	\$400,000
Nelson/Marlborough	\$255,500	\$269,000	\$298,250	\$330,300	\$336,500	\$312,000	\$339,500	\$339,000	\$333,500	\$344,000	\$326,000
Canterbury/Westland	\$197,500	\$242,000	\$275,000	\$310,000	\$300,000	\$295,000	\$310,000	\$310,000	\$321,000	\$359,000	\$353,000
Central Otago Lakes	\$350,000	\$395,000	\$430,000	\$430,000	\$454,000	\$400,000	\$429,500	\$479,000	\$470,000	\$475,000	\$422,500
Otago	\$175,000	\$195,000	\$218,000	\$227,000	\$235,000	\$221,250	\$235,500	\$235,000	\$240,000	\$247,500	\$245,000
Southland	\$122,500	\$126,250	\$127,750	\$164,500	\$215,000	\$190,000	\$185,000	\$193,250	\$196,000	\$207,500	\$194,000
New Zealand Total	\$242,000	\$272,000	\$305,000	\$349,000	\$345,000	\$340,000	\$356,000	\$360,000	\$365,000	\$400,000	\$390,500



### **Total Dwellings Sales Comparison Over Last 10 Years**

District	Apr 2004	Apr 2005	Apr 2006	Apr 2007	Apr 2008	Apr 2009	Apr 2010	Apr 2011	Apr 2012	Mar 2013	Apr 2013
Northland	317	307	207	241	101	139	156	98	130	207	172
Auckland	3,202	2,916	2,450	2,843	1,350	2,081	1,768	1,854	2,157	3,359	2,805
Waikato/BOP	1,706	1,560	1,106	1,194	622	880	739	708	794	1,173	962
Hawkes Bay	348	306	269	295	161	231	163	118	164	211	194
Manawatu/Wanganui	487	482	421	458	228	322	212	219	222	297	303
Taranaki	227	192	206	196	163	188	156	142	141	191	192
Wellington	1,060	960	973	842	558	691	623	574	572	832	745
Nelson/Marlborough	246	234	258	257	194	241	206	191	196	307	263
Canterbury/Westland	1,269	1,233	1,076	1,174	639	965	742	626	800	991	934
Central Otago Lakes	101	130	115	159	72	95	100	106	115	115	128
Otago	375	323	293	311	211	226	209	225	235	303	263
Southland	271	232	202	224	151	151	133	126	150	142	143
New Zealand Total	9,609	8,875	7,576	8,194	4,450	6,210	5,207	4,987	5,676	8,128	7,104



### **Dwellings Medians Days To Sell Comparison Over Last 10 Years**

District	Apr 2004	Apr 2005	Apr 2006	Apr 2007	Apr 2008	Apr 2009	Apr 2010	Apr 2011	Apr 2012	Mar 2013	Apr 2013
Northland	45	33	46	38	49	67	68	73	48	77	56
Auckland	30	29	33	27	41	37	35	34	33	29	30
Waikato/BOP	34	28	40	36	55	58	52	60	55	49	48
Hawkes Bay	35	33	39	36	56	55	42	41	48	46	48
Manawatu/Wanganui	28	25	31	31	53	50	45	49	55	37	49
Taranaki	27	30	33	29	42	33	59	45	49	44	48
Wellington	28	28	28	25	42	40	39	42	41	29	35
Nelson/Marlborough	35	38	39	27	41	46	43	57	43	40	35
Canterbury/Westland	23	24	34	24	42	40	36	49	30	24	27
Central Otago Lakes	42	48	69	36	86	48	56	47	59	70	57
Otago	23	24	33	28	44	43	38	47	35	29	36
Southland	21	20	30	19	39	47	37	50	36	35	47
New Zealand Total	29	28	34	28	44	42	40	43	37	31	34



#### **Residential Value Of Sales By District**

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District	Value
Northland	\$61,716,325
Auckland	\$1,865,153,152
Waikato/BOP	\$348,646,382
Hawkes Bay	\$60,876,243
Manawatu/Wanganui	\$78,749,947
Taranaki	\$61,394,240
Wellington	\$343,830,345
Nelson/Marlborough	\$99,229,600
Canterbury/Westland	\$386,351,670
Central Otago Lakes	\$82,319,030
Otago	\$76,712,045
Southland	\$30,666,260
New Zealand Total	\$3,495,645,239



#### **Dwellings & Sections Median Price By District**

Direction in		-1011101
District	Dwellings	Sections
Northland	\$297,500	\$170,000
Auckland	\$555,000	\$314,348
Waikato/BOP	\$315,000	\$183,750
Hawkes Bay	\$277,000	\$191,750
Manawatu/Wanganui	\$235,000	\$60,000
Taranaki	\$290,500	\$165,000
Wellington	\$400,000	\$206,000
Nelson/Marlborough	\$326,000	\$155,000
Canterbury/Westland	\$353,000	\$164,000
Central Otago Lakes	\$422,500	\$107,000
Otago	\$245,000	\$92,100
Southland	\$194,000	\$28,500
New Zealand Total	\$390,500	\$180,000



### **Dwellings Percentage Difference Over 12 Months**

District	Apr 2012	Apr 2013	% increase
Northland	\$290,000	\$297,500	2.58
Auckland	\$490,000	\$555,000	13.26
Waikato/BOP	\$315,000	\$315,000	0.00
Hawkes Bay	\$296,000	\$277,000	-6.41
Manawatu/Wanganui	\$218,000	\$235,000	7.79
Taranaki	\$250,550	\$290,500	15.94
Wellington	\$380,500	\$400,000	5.12
Nelson/Marlborough	\$333,500	\$326,000	-2.24
Canterbury/Westland	\$321,000	\$353,000	9.96
Central Otago Lakes	\$470,000	\$422,500	-10.10
Otago	\$240,000	\$245,000	2.08
Southland	\$196,000	\$194,000	-1.02
New Zealand Total	\$365,000	\$390,500	6.98

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#### **Northland Medians and Numbers Sold**

	Apr	2009		Apr	2010		Apr	2011		Apr	2012		Mar	2013		Apr	2013	
	Median	No. Sold	Days to Sell															
Mangonui	\$305,000	3	391	\$442,500	8	49	\$265,000	1	113	\$250,000	8	58	\$270,000	5	356	\$267,000	11	53
Kaitaia & Far North	\$150,000	5	142	\$180,000	3	33	\$310,000	2	110	\$180,000	3	1	\$136,500	6	74	\$172,500	8	64
Whangaroa/Kaeo		0			0			0		\$146,000	1	11	\$207,000	2	77	\$65,000	3	39
Hokianga	\$350,000	1	58		0			0			0		\$240,000	3	199		0	
Kaikohe	\$142,250	4	141	\$111,500	2	138		0		\$146,250	2	572	\$165,000	4	1,376	\$240,000	7	173
Paihia	\$450,000	5	203	\$326,600	2	49	\$450,000	7	138	\$410,000	11	116	\$480,000	7	290	\$340,000	9	140
Kawakawa		0			0		\$190,000	1	6		0			0		\$190,000	1	56
Moerewa	\$65,000	1	40		0			0			0			0		\$79,000	3	114
Kerikeri	\$387,500	14	57	\$479,500	14	84	\$387,500	14	305	\$325,000	21	43	\$453,000	28	112	\$371,750	10	79
Russell		0		\$600,000	3	386	\$615,000	1	517	\$475,000	1	139	\$410,000	2	540	\$240,500	2	163
Dargaville Borough	\$250,000	7	207	\$125,000	3	169	\$150,000	5	56	\$156,250	4	72	\$175,000	5	55	\$209,500	6	146
Whangarei County	\$450,000	20	75	\$380,000	25	58	\$355,000	9	66	\$495,000	15	42	\$418,500	42	75	\$373,500	26	58
Whangarei City	\$275,500	68	54	\$292,025	88	68	\$274,000	54	65	\$259,000	53	44	\$270,000	88	43	\$292,500	74	46
Otamatea County	\$271,000	11	187	\$247,500	8	133	\$156,500	4	38	\$315,000	11	154	\$232,000	15	144	\$455,000	12	55
<u>Northland</u>	<u>\$290,000</u>	<u>139</u>	<u>67</u>	<u>\$320,250</u>	<u>156</u>	<u>68</u>	<u>\$292,000</u>	<u>98</u>	<u>73</u>	<u>\$290,000</u>	<u>130</u>	<u>48</u>	<u>\$300,000</u>	<u>207</u>	<u>77</u>	<u>\$297,500</u>	<u>172</u>	<u>56</u>

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#### **Auckland Medians and Numbers Sold**

	Apr	2009		Apr	2010		Apr	2011		Apr	2012		Mar	2013		Apr	2013	
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Albany District	\$650,000	99	30	\$650,000	49	42	\$627,500	64	38	\$672,000	74	31	\$795,000	113	31	\$722,000	65	31
East Coast Bays	\$501,400	110	37	\$590,000	97	34	\$550,000	115	31	\$610,750	118	32	\$744,000	203	30	\$705,250	160	30
Glenfield Area	\$376,500	100	35	\$415,000	84	30	\$400,500	72	29	\$441,500	106	29	\$528,550	142	27	\$537,250	122	29
Birkenhead Area	\$450,000	55	30	\$525,000	38	30	\$512,000	59	29	\$595,000	64	29	\$640,000	89	29	\$665,000	71	27
Milford/Takapuna	\$600,000	71	37	\$705,000	33	38	\$692,500	44	41	\$600,000	53	39	\$814,000	77	29	\$835,000	63	33
Devonport Area	\$738,500	24	33	\$683,000	24	37	\$635,000	30	33	\$830,000	41	42	\$955,000	38	31	\$920,000	34	36
North Shore City	\$493,500	459	35	\$540,000	325	35	\$540,000	384	33	\$592,750	456	32	\$694,500	662	29	\$680,000	515	30
Upper Harbour	\$500,000	30	46	\$529,000	19	37	\$570,000	25	41	\$602,500	26	36	\$630,000	31	19	\$715,000	23	31
Waitakeres	\$720,000	1	80	\$385,000	1	406	\$1,100,000	1		\$477,500	6	26	\$724,000	2	89	\$493,750	10	32
Henderson Area	\$351,500	140	38	\$384,000	104	31	\$356,000	133	33	\$380,451	162	34	\$415,000	287	27	\$460,000	214	27
Glen Eden Area	\$337,444	48	33	\$353,500	44	31	\$329,000	68	29	\$357,500	62	29	\$428,000	95	30	\$428,750	102	27
Titirangi Area	\$412,000	29	21	\$449,000	39	28	\$475,000	31	48	\$486,000	40	33	\$570,000	61	26	\$550,000	51	32
Waitakere City	\$369,750	248	37	\$394,000	207	31	\$372,250	258	33	\$402,500	296	34	\$451,000	476	27	\$469,000	400	28
Mount Roskill Area	\$397,200	81	28	\$453,000	87	36	\$484,000	65	32	\$475,000	95	30	\$610,750	154	31	\$617,000	159	30
Mount Albert Area	\$450,000	57	28	\$497,500	57	37	\$582,500	60	32	\$570,000	65	29	\$730,000	88	29	\$680,000	89	27
City / Pt Chev	\$367,500	198	32	\$387,500	176	33	\$355,000	197	28	\$292,000	203	28	\$390,000	289	25	\$377,750	260	32
Mt Eden / Epsom	\$592,750	78	29	\$687,000	103	32	\$740,000	84	28	\$815,000	91	30	\$901,000	125	27	\$769,000	94	30
Eastern Suburbs	\$662,000	141	44	\$730,800	137	37	\$902,500	144	33	\$898,750	136	37	\$955,000	234	30	\$919,000	186	34
Ellerslie / Panmure	\$424,000	23	37	\$519,000	22	39	\$452,000	33	33	\$620,000	31	30	\$605,000	43	29	\$540,000	31	29
Onehunga / Penrose	\$379,000	48	36	\$379,125	60	34	\$413,625	48	34	\$424,250	60	31	\$527,500	118	28	\$549,444	98	26
Islands Of Gulf	\$380,250	24	102	\$480,000	29	59	\$490,000	14	128	\$520,000	21	54	\$490,000	27	72	\$495,000	23	76
Auckland City	\$460,000	650	35	\$518,000	671	35	\$550,000	645	31	\$560,000	702	30	\$670,000	1,078	29	\$618,000	940	30
Eastern Beaches	\$540,000	232	32	\$545,000	155	37	\$547,000	174	40	\$605,000	179	30	\$675,000	258	30	\$691,000	217	29



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	Apr	2009		Apr	2010		Apr	2011		Apr	2012		Mar	2013		Apr	2013	
	Median	No. Sold	Days to Sell															
Manukau Rural	\$505,500	2	376	\$235,000	1	107		0		\$1,235,000	1	209	\$627,000	5	65	\$343,750	2	276
Papatoetoe Area	\$323,000	101	36	\$341,250	98	39	\$360,000	101	33	\$360,000	117	32	\$412,000	209	27	\$417,000	198	32
Manurewa Area	\$305,000	95	38	\$310,000	67	35	\$334,862	61	35	\$322,000	81	38	\$359,000	143	23	\$349,500	122	32
Manukau City	\$440,000	430	35	\$432,000	321	37	\$480,000	336	34	\$479,000	378	32	\$526,000	615	28	\$530,000	539	31
Papakura Area	\$356,500	68	78	\$337,500	54	34	\$342,500	40	35	\$323,750	56	32	\$395,000	109	30	\$367,000	99	35
Papakura District	\$356,500	68	78	\$337,500	54	34	\$342,500	40	35	\$323,750	56	32	\$395,000	109	30	\$367,000	99	35
Metropolitan Auckland	<u>\$442,500</u>	<u>1.855</u>	<u>36</u>	<u>\$475,000</u>	<u>1.578</u>	<u>34</u>	<u>\$490,000</u>	<u>1.663</u>	<u>33</u>	<u>\$505,000</u>	<u>1.888</u>	<u>31</u>	<u>\$580,000</u>	<u>2.940</u>	<u>29</u>	<u>\$565,000</u>	<u>2,493</u>	<u>30</u>
Rodney North	\$445,000	36	91	\$500,000	39	45	\$460,000	27	76	\$395,000	49	60	\$470,000	89	50	\$520,000	71	42
Hibiscus Coast	\$430,000	81	58	\$475,000	55	32	\$467,500	68	41	\$519,500	96	39	\$536,000	154	38	\$529,250	100	34
Rodney District	\$431,000	117	62	\$490,000	94	38	\$460,000	95	45	\$490,000	145	41	\$523,500	243	40	\$525,000	171	35
Franklin County	\$354,000	60	44	\$378,000	46	58	\$351,250	56	51	\$362,500	76	43	\$401,000	109	36	\$383,787	85	37
Franklin District	\$354,000	60	44	\$378,000	46	58	\$351,250	56	51	\$362,500	76	43	\$401,000	109	36	\$383,787	85	37
Thames / Coromandel	\$351,000	49	70	\$392,500	50	113	\$306,250	40	119	\$363,269	48	64	\$326,000	67	72	\$346,000	56	55
Thames/Coromandel	\$351,000	49	70	\$392,500	50	113	\$306,250	40	119	\$363,269	48	64	\$326,000	67	72	\$346,000	56	55
Outer Auckland	<u>\$400,000</u>	<u>226</u>	<u>58</u>	<u>\$430,000</u>	<u>190</u>	<u>55</u>	<u>\$405,000</u>	<u>191</u>	<u>59</u>	<u>\$420,000</u>	<u>269</u>	<u>46</u>	<u>\$450,000</u>	<u>419</u>	<u>41</u>	<u>\$464,875</u>	<u>312</u>	<u>38</u>
<u>Auckland</u>	<u>\$435,000</u>	<u>2,081</u>	<u>37</u>	<u>\$470,000</u>	<u>1,768</u>	<u>35</u>	<u>\$479,500</u>	<u>1,854</u>	<u>34</u>	<u>\$490,000</u>	<u>2,157</u>	<u>33</u>	<u>\$562,000</u>	<u>3,359</u>	<u>29</u>	<u>\$555,000</u>	<u>2,805</u>	<u>30</u>

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#### Waikato/BOP Medians and Numbers Sold

	Apr	2009		Apr	2010		Apr	2011		Apr	2012		Mar	2013		Apr	2013	
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell									
Waikato Country	\$266,000	133	87	\$255,000	162	65	\$266,000	112	55	\$232,250	142	72	\$277,750	210	78	\$259,000	167	48
Hamilton City	\$320,000	259	40	\$334,000	166	43	\$339,500	180	42	\$338,500	190	37	\$342,000	275	30	\$325,000	250	35
Western BOP Country	\$350,000	54	97	\$392,500	44	51	\$412,500	52	118	\$337,500	64	96	\$345,000	100	96	\$380,000	83	83
Mount Maunganui/Papamoa	\$406,500	87	65	\$412,500	70	54	\$389,500	74	99	\$380,000	73	74	\$425,000	123	50	\$440,000	95	48
Tauranga	\$339,000	121	78	\$370,000	97	50	\$320,800	103	68	\$343,000	97	51	\$347,000	163	54	\$327,500	136	55
Rotorua	\$269,000	76	51	\$230,000	63	45	\$255,500	72	56	\$254,000	81	62	\$256,000	87	41	\$239,000	77	48
Taupo	\$344,000	57	41	\$335,000	37	73	\$338,500	38	62	\$342,000	53	58	\$325,000	91	73	\$298,500	52	99
King Country	\$170,000	15	60	\$122,500	16	61	\$123,000	8	120	\$115,000	9	56	\$218,500	8	71	\$103,000	20	121
Gisborne City	\$250,000	43	39	\$215,500	35	37	\$220,250	29	42	\$230,000	38	43	\$240,000	63	42	\$217,500	40	46
Gisborne Country	\$325,000	2	69	\$422,000	1	24	\$180,000	1	78	\$272,500	5	46	\$174,250	4	118	\$450,000	1	134
Eastern BOP Country	\$300,000	33	135	\$308,000	48	60	\$270,000	39	77	\$275,000	42	74	\$258,000	49	92	\$305,000	41	74
Waikato/BOP	<u>\$315,000</u>	<u>880</u>	<u>58</u>	<u>\$315,000</u>	<u>739</u>	<u>52</u>	<u>\$312,875</u>	<u>708</u>	<u>60</u>	<u>\$315,000</u>	<u>794</u>	<u>55</u>	<u>\$325,000</u>	<u>1,173</u>	<u>49</u>	<u>\$315,000</u>	<u>962</u>	<u>48</u>

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### **Hawkes Bay Medians and Numbers Sold**

	Apr	2009		Apr	2010		Apr	2011		Apr	2012		Mar	2013		Apr	2013	
	Median	No. Sold	Days to Sell															
Napier City	\$287,000	108	66	\$303,424	81	37	\$310,000	49	42	\$320,000	79	45	\$297,600	98	41	\$320,000	92	41
Hastings City	\$270,000	95	43	\$275,500	55	45	\$252,000	49	37	\$297,500	60	43	\$301,500	87	48	\$272,000	65	45
Hawkes Bay Country	\$375,000	12	68	\$240,000	7	40	\$95,000	9	34	\$250,000	9	216	\$207,500	10	38	\$230,000	10	131
Waipawa Area	\$252,000	1	142	\$138,500	5	47	\$179,150	3	40	\$221,000	7	125	\$260,870	2	112	\$146,000	7	82
Waipukurau Area	\$145,000	7	71	\$168,000	3	147	\$184,250	2	156	\$240,000	5	100	\$170,750	6	140	\$186,500	7	79
Dannevirke Borough	\$137,500	8	92	\$128,000	12	153	\$139,300	6	22	\$207,500	4	26	\$141,000	8	118	\$215,000	13	48
<u>Hawkes Bay</u>	<u>\$270,000</u>	<u>231</u>	<u>55</u>	<u>\$275,500</u>	<u>163</u>	<u>42</u>	<u>\$271,500</u>	<u>118</u>	<u>41</u>	<u>\$296,000</u>	<u>164</u>	<u>48</u>	<u>\$282,000</u>	<u>211</u>	<u>46</u>	<u>\$277,000</u>	<u>194</u>	<u>48</u>

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### Manawatu/Wanganui Medians and Numbers Sold

	Apr	2009		Apr	2010		Apr	2011		Apr	2012		Mar	2013		Apr	2013	
	Median	No. Sold	Days to Sell															
Palmerston North City	\$250,000	139	38	\$280,250	94	40	\$266,000	106	37	\$280,000	79	36	\$279,500	134	24	\$290,000	127	36
Feilding	\$205,000	43	58	\$235,000	21	43	\$206,500	24	53	\$244,000	23	43	\$235,500	34	33	\$233,500	28	59
Levin	\$207,000	25	102	\$172,250	26	48	\$165,000	7	54	\$173,000	36	61	\$200,000	29	64	\$158,250	38	78
Pahiatua	\$157,000	3	41	\$230,000	2		\$141,500	6	25	\$144,750	4	33	\$217,500	2	103	\$126,250	6	60
Manawatu Country	\$207,000	49	42	\$221,000	22	42	\$160,000	19	80	\$157,000	24	84	\$188,000	24	97	\$195,000	23	62
Manawatu	\$225,000	259	48	\$245,000	165	44	\$237,500	162	47	\$225,000	166	47	\$250,000	223	28	\$250,000	222	45
Manawatu Region	<u>\$225,000</u>	<u>259</u>	<u>48</u>	<u>\$245.000</u>	<u>165</u>	<u>44</u>	<u>\$237,500</u>	<u>162</u>	<u>47</u>	<u>\$225,000</u>	<u>166</u>	<u>47</u>	<u>\$250,000</u>	<u>223</u>	<u>28</u>	<u>\$250,000</u>	<u>222</u>	<u>45</u>
Waverley	\$240,000	1	446	\$65,000	1	727		0			0		\$123,000	2	127		0	
Wanganui City	\$177,500	46	74	\$200,000	35	62	\$195,000	42	84	\$143,500	38	80	\$141,000	57	113	\$180,000	60	68
Raetihi/Ohakune/Taihape	\$199,000	8	149	\$115,000	6	271	\$167,500	8	102	\$165,000	9	101	\$138,500	4	150	\$200,000	5	39
Rangitikei	\$118,000	5	67	\$85,000	3	43	\$70,000	5	34	\$155,000	7	89	\$208,750	8	148	\$162,500	14	52
Wanganui Country	\$396,000	3	152	\$235,000	2	375	\$282,500	2	722	\$416,000	2	94	\$335,000	3	25	\$335,000	2	66
Wanganui	\$180,000	63	85	\$189,000	47	62	\$169,000	57	84	\$164,000	56	84	\$155,000	74	114	\$180,000	81	62
Wanganui Region	<u>\$180.000</u>	<u>63</u>	<u>85</u>	<u>\$189.000</u>	<u>47</u>	<u>62</u>	<u>\$169.000</u>	<u>57</u>	<u>84</u>	<u>\$164,000</u>	<u>56</u>	<u>84</u>	<u>\$155.000</u>	<u>74</u>	<u>114</u>	<u>\$180.000</u>	<u>81</u>	<u>62</u>
<u>Manawatu/Wanganui</u>	<u>\$220,000</u>	<u>322</u>	<u>50</u>	<u>\$230,000</u>	<u>212</u>	<u>45</u>	<u>\$220,000</u>	<u>219</u>	<u>49</u>	<u>\$218,000</u>	<u>222</u>	<u>55</u>	<u>\$232,500</u>	<u>297</u>	<u>37</u>	<u>\$235,000</u>	<u>303</u>	<u>49</u>

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#### **Taranaki Medians and Numbers Sold**

	Apr	2009		Apr	2010		Apr	2011		Apr	2012		Mar	2013		Apr	2013	
	Median	No. Sold	Days to Sell															
Taranaki Country	\$241,250	22	25	\$257,000	25	99	\$225,000	28	59	\$252,500	22	127	\$280,000	31	74	\$228,500	32	78
Waitara	\$186,000	6	59	\$208,500	8	53	\$185,000	12	91	\$214,000	12	53	\$210,000	15	52	\$223,000	9	49
New Plymouth City	\$290,250	102	35	\$320,000	83	40	\$321,000	56	35	\$287,500	70	26	\$327,050	80	25	\$326,500	90	31
Bell Block	\$374,000	15	9	\$320,000	11	42	\$355,000	15	42	\$305,000	12	36	\$332,000	17	45	\$354,650	15	
Stratford	\$210,000	17	19	\$247,500	12	51	\$210,000	12	75	\$134,000	5	42	\$195,000	15	50	\$188,250	16	84
Hawera	\$212,600	26	61	\$205,000	17	56	\$190,000	19	31	\$230,000	20	86	\$219,000	33	75	\$215,000	30	80
<u>Taranaki</u>	<u>\$270,000</u>	<u>188</u>	<u>33</u>	<u>\$280,000</u>	<u>156</u>	<u>59</u>	<u>\$279,500</u>	<u>142</u>	<u>45</u>	<u>\$250,550</u>	<u>141</u>	<u>49</u>	<u>\$290,000</u>	<u>191</u>	<u>44</u>	<u>\$290,500</u>	<u>192</u>	<u>48</u>

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### **Wellington Medians and Numbers Sold**

	Apr	2009		Apr	2010		Apr	2011		Apr	2012		Mar	2013		Apr	2013	
	Median	No. Sold	Days to Sell															
Wairarapa	\$236,000	59	70	\$261,500	54	64	\$216,000	57	39	\$235,000	55	79	\$260,000	71	48	\$246,000	57	53
Upper Hutt	\$313,500	64	36	\$315,000	57	46	\$336,000	50	33	\$322,000	64	44	\$318,000	95	27	\$318,000	75	38
Hutt Valley	\$335,000	121	40	\$368,000	130	39	\$358,250	116	43	\$360,000	113	38	\$363,750	162	30	\$355,000	169	36
Otaki / Paekakariki	\$339,000	100	72	\$355,000	92	43	\$309,250	80	50	\$362,500	73	52	\$332,000	126	48	\$346,000	95	50
Pukerua Bay / Tawa	\$370,000	79	42	\$372,750	58	45	\$390,000	51	61	\$375,000	60	45	\$422,500	88	29	\$390,000	73	41
Northern Wellington	\$435,000	83	35	\$449,500	80	38	\$440,000	73	41	\$420,000	68	28	\$463,250	92	27	\$482,000	85	29
Western Wellington	\$497,500	50	23	\$540,050	24	26	\$500,000	37	35	\$493,000	31	37	\$560,000	55	22	\$564,000	52	23
Southern Wellington	\$465,000	43	29	\$472,000	35	28	\$450,500	26	25	\$481,500	40	36	\$509,000	46	24	\$532,500	49	24
Eastern Wellington	\$510,000	41	36	\$557,500	45	29	\$490,000	35	24	\$502,000	27	31	\$605,000	45	21	\$550,000	45	24
Central Wellington	\$385,000	51	45	\$439,250	48	28	\$530,000	49	51	\$547,000	41	59	\$486,000	52	24	\$441,500	45	35
<u>Wellington</u>	<u>\$367,500</u>	<u>691</u>	<u>40</u>	<u>\$390,000</u>	<u>623</u>	<u>39</u>	<u>\$386,500</u>	<u>574</u>	<u>42</u>	<u>\$380,500</u>	<u>572</u>	<u>41</u>	<u>\$394,500</u>	<u>832</u>	<u>29</u>	<u>\$400,000</u>	<u>745</u>	<u>35</u>



### Nelson/Marlborough Medians and Numbers Sold

	Apr	2009		Apr	2010		Apr	2011		Apr	2012		Mar	2013		Apr	2013	
	Median	No. Sold	Days to Sell															
Nelson City Zone	\$295,500	75	47	\$355,000	78	31	\$340,000	77	48	\$309,000	55	37	\$350,000	105	32	\$339,000	105	30
Richmond	\$380,000	31	27	\$450,000	18	49	\$410,000	13	43	\$415,000	21	38	\$405,000	37	36	\$355,000	30	33
Motueka	\$302,000	16	54	\$304,750	20	49	\$345,000	19	73	\$403,500	14	59	\$363,000	25	51	\$341,500	20	49
Takaka		0		\$270,000	3	181	\$267,500	4	119	\$420,000	9	46	\$285,000	11	69	\$450,500	1	25
Nelson Country	\$393,000	20	57	\$365,000	12	68	\$368,500	14	59	\$375,000	14	73	\$380,000	19	36	\$357,000	21	35
Nelson Council = Nelson City Zone PLUS Nelson Country, Richmond, Takaka & Motueka Zones	\$320,500	142	48	\$367,000	131	41	\$345,000	127	55	\$350,000	113	41	\$357,000	197	36	\$350,000	177	33
Marlborough Sounds	\$440,000	2	167	\$497,500	4	184		0		\$425,000	5	425	\$370,000	6	86	\$500,000	3	197
Marlborough/Kaikoura	\$290,000	97	42	\$282,500	71	49	\$333,500	64	64	\$310,000	78	45	\$303,500	104	66	\$307,500	83	43
Marlborough	\$295,000	99	42	\$285,000	75	52	\$333,500	64	64	\$312,834	83	50	\$305,000	110	66	\$310,750	86	48
<u>Nelson/Marlborough</u>	<u>\$312,000</u>	<u>241</u>	<u>46</u>	<u>\$339,500</u>	<u>206</u>	<u>43</u>	<u>\$339,000</u>	<u>191</u>	<u>57</u>	<u>\$333,500</u>	<u>196</u>	<u>43</u>	<u>\$344,000</u>	<u>307</u>	<u>40</u>	<u>\$326,000</u>	<u>263</u>	<u>35</u>

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### **Canterbury/Westland Medians and Numbers Sold**

	Apr	2009		Apr	2010		Apr	2011		Apr	2012		Mar	2013		Apr	2013	
	Median	No. Sold	Days to Sell															
Central (Inside,4 Avenues)	\$373,000	20	36	\$351,750	22	39	\$317,500	2	92	\$250,000	1	27	\$252,500	13	62	\$275,000	7	98
Nth East(Avnda/Avsi/Bur/Park)	\$318,000	67	31	\$299,000	39	37	\$323,500	14	49	\$345,000	28	24	\$325,250	30	18	\$352,000	35	27
East(Aran/Bxly/Brom/Linwd)	\$221,000	45	35	\$221,500	22	49	\$216,000	7	50	\$243,000	18	45	\$242,000	39	27	\$233,500	28	30
Sth East(Hthct/Opawa/Wlstn)	\$268,000	29	41	\$286,500	24	34	\$222,500	8	46	\$296,000	15	44	\$295,000	25	18	\$287,000	20	26
Sth Inner (Sydhm/Wlthm)	\$216,000	11	36	\$193,000	13	23	\$238,250	6	98	\$200,000	11	56	\$250,000	13	23	\$270,000	17	46
Sth Outer (Beck/Bow/Casfl/Stma)	\$371,000	27	41	\$383,000	26	23	\$246,000	9	17	\$391,000	14	28	\$391,500	20	25	\$490,000	17	23
S/W Inner(Addtn/Smfld/Sprey)	\$290,000	33	44	\$304,000	30	25	\$285,000	15	48	\$315,000	33	29	\$381,375	38	18	\$330,000	45	23
S/W Outer(Hlswl/Himtn/Hnhy)	\$336,250	52	30	\$330,000	24	29	\$351,000	40	39	\$356,000	39	28	\$409,250	46	25	\$390,000	41	22
West Inner(Riccn/Upper Riccn)	\$285,500	36	63	\$372,000	13	30	\$352,500	16	44	\$339,000	31	21	\$420,750	20	23	\$424,000	29	23
West Outer (Heih/Hby/Sckbn/Tem)	\$282,500	32	46	\$273,250	30	27	\$271,000	28	46	\$295,000	35	20	\$335,000	41	21	\$365,375	42	15
N/W Inner(Fendn/Ilam/Meriv)	\$488,800	50	29	\$475,000	45	39	\$537,500	31	45	\$476,000	39	33	\$557,500	54	23	\$635,000	57	30
Avonhead	\$383,750	24	33	\$359,000	23	36	\$358,900	20	29	\$390,000	19	26	\$463,000	42	22	\$445,000	25	26
N/W Outer(Brynd/Burns)	\$325,000	34	48	\$382,500	36	23	\$358,500	20	40	\$449,125	26	33	\$412,000	50	23	\$429,000	29	29
Nth Inner(Dal/Rich/Shly/Stalb)	\$300,000	67	41	\$300,000	48	36	\$345,000	33	33	\$310,000	47	32	\$350,000	53	21	\$312,500	62	27
Nth Outer (Bfst/Bish/Pap/Redwd)	\$329,850	68	32	\$374,000	57	28	\$315,000	41	41	\$372,250	57	29	\$385,000	77	23	\$396,000	81	25
Seaside Sth(Rdcfs/Sumfl)	\$387,500	10	10	\$555,000	9	42	\$482,500	4	1	\$551,500	8	22	\$540,000	16	36	\$519,000	5	20
Seaside Nth (Nb/Nthbeach/Sthnb)	\$267,000	37	51	\$271,500	21	26	\$265,000	9	63	\$287,000	24	42	\$259,000	25	29	\$297,000	25	36
All Hill (Cash/Clh/Mtp/Scar/Wm)	\$455,000	16	37	\$597,000	19	42	\$512,500	8	50	\$420,000	13	30	\$695,500	8	60	\$656,000	7	37
Harbourside(All Lytln&Harbour)	\$312,000	9	158	\$406,250	10	48	\$285,000	4	81	\$365,000	11	35	\$430,000	9	79	\$450,000	11	45
Christchurch City	\$317,500	667	37	\$330,000	511	31	\$335,000	315	42	\$345,000	469	30	\$384,000	619	23	\$375,000	583	27
Banks Pen(East Of Motukarara)	\$360,000	1	11	\$590,000	3	194	\$346,000	6	39	\$255,000	5	17	\$494,000	8	86	\$352,000	3	84



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	Apr	2009		Apr	2010		Apr	2011		Apr	2012		Mar	2013		Apr	2013	
	Median	No. Sold	Days to Sell															
Kaiapoi	\$251,250	20	59	\$260,000	14	31	\$353,500	10	43	\$338,000	25	26	\$340,000	17	24	\$367,500	20	20
Rangiora	\$274,750	36	45	\$304,775	24	53	\$305,000	59	65	\$340,000	33	14	\$381,500	38	21	\$343,000	25	19
Nth Cant(All Nth&W Ofnthwaimk)	\$281,750	24	51	\$297,250	18	59	\$302,500	26	81	\$310,000	44	26	\$384,750	34	36	\$334,250	38	24
Cant Ctry(Alloth W&S To Midcan)	\$350,000	54	43	\$387,500	34	46	\$376,000	65	42	\$407,500	50	31	\$469,000	65	21	\$500,000	61	17
Mid Cant(Rakaia/R-Rangitata R)	\$245,000	47	50	\$240,000	25	65	\$250,000	37	64	\$250,000	53	36	\$286,000	44	27	\$271,500	46	41
Timaru	\$194,000	50	49	\$244,000	59	48	\$229,000	45	91	\$240,000	59	44	\$257,000	65	29	\$260,000	52	29
Sth Cant(Below Rangitata Riv)	\$215,000	34	46	\$222,000	24	46	\$217,000	32	104	\$194,000	21	64	\$221,612	60	45	\$220,000	72	41
West Coast	\$166,500	32	79	\$225,000	30	58	\$170,000	31	118	\$227,000	41	49	\$200,000	41	42	\$225,500	34	71
Other Canterbury/Westland	\$249,100	298	50	\$265,000	231	48	\$284,000	311	65	\$285,000	331	31	\$305,500	372	28	\$315,000	351	28
Outer Canterbury	<u>\$249,100</u>	<u>298</u>	<u>50</u>	<u>\$265,000</u>	<u>231</u>	<u>48</u>	<u>\$284,000</u>	<u>311</u>	<u>65</u>	<u>\$285,000</u>	<u>331</u>	<u>31</u>	<u>\$305.500</u>	<u>372</u>	<u>28</u>	<u>\$315,000</u>	<u>351</u>	<u>28</u>
Canterbury/Westland	<u>\$295,000</u>	<u>965</u>	<u>40</u>	<u>\$310,000</u>	<u>742</u>	<u>36</u>	<u>\$310,000</u>	<u>626</u>	<u>49</u>	<u>\$321,000</u>	<u>800</u>	<u>30</u>	<u>\$359,000</u>	<u>991</u>	<u>24</u>	<u>\$353,000</u>	<u>934</u>	<u>27</u>

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### **Central Otago Lakes Medians and Numbers Sold**

	Apr	2009		Apr	2010		Apr	2011		Apr	2012		Mar	2013		Apr	2013	
	Median	No. Sold	Days to Sell															
Central	\$370,000	31	42	\$370,000	53	77	\$403,500	49	58	\$399,000	65	57	\$389,000	54	81	\$378,500	70	65
Queenstown	\$421,250	64	52	\$450,000	47	45	\$520,000	57	46	\$640,000	50	72	\$546,000	61	43	\$566,000	58	50
Central Otago Lakes	<u>\$400,000</u>	<u>95</u>	<u>48</u>	<u>\$429,500</u>	<u>100</u>	<u>56</u>	<u>\$479,000</u>	<u>106</u>	<u>47</u>	<u>\$470,000</u>	<u>115</u>	<u>59</u>	<u>\$475,000</u>	<u>115</u>	<u>70</u>	<u>\$422,500</u>	<u>128</u>	<u>57</u>

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### **Otago Medians and Numbers Sold**

	Apr	2009		Apr	2010		Apr	2011		Apr	2012		Mar	2013		Apr	2013	
	Median	No. Sold	Days to Sell															
North Otago	\$179,000	29	87	\$170,000	23	36	\$172,500	34	62	\$200,000	28	58	\$196,000	41	69	\$195,750	40	45
Dunedin City	\$240,000	179	39	\$248,000	175	37	\$255,000	169	43	\$255,000	183	30	\$265,000	225	26	\$260,000	200	30
South Otago	\$125,500	11	57	\$165,000	9	148	\$127,000	17	50	\$150,000	15	103	\$160,000	23	31	\$160,750	16	109
East Otago	\$155,000	7	75	\$125,000	2	121	\$390,000	5	70	\$220,000	9	29	\$196,525	14	29	\$198,000	7	129
<u>Otago</u>	<u>\$221,250</u>	<u>226</u>	<u>43</u>	<u>\$235,500</u>	<u>209</u>	<u>38</u>	<u>\$235,000</u>	<u>225</u>	<u>47</u>	<u>\$240,000</u>	<u>235</u>	<u>35</u>	<u>\$247,500</u>	<u>303</u>	<u>29</u>	<u>\$245,000</u>	<u>263</u>	<u>36</u>

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#### **Southland Medians and Numbers Sold**

	Apr	2009		Apr	2010		Apr	2011		Apr	2012		Mar	2013		Apr	2013	
	Median	No. Sold	Days to Sell															
Invercargill	\$188,780	108	50	\$199,000	85	32	\$185,000	93	49	\$203,000	99	30	\$205,000	98	30	\$194,250	92	39
Bluff	\$169,900	5	58	\$105,000	1	148		0		\$146,500	6	58	\$110,250	2	165	\$217,000	3	17
Gore	\$152,000	18	70	\$155,100	28	36	\$203,500	18	40	\$160,750	20	30	\$190,000	24	50	\$164,000	24	58
Riverton	\$275,000	6	57	\$185,000	9	138	\$238,000	5	404	\$193,500	10	172	\$196,000	3	40	\$174,000	11	88
Winton	\$195,000	10	25	\$245,000	7	26	\$225,000	5	100	\$170,000	13	32	\$217,500	8	45	\$176,750	8	58
Te Anau	\$404,250	4	15	\$185,000	3	139	\$300,000	5	127	\$303,750	2	36	\$270,000	7	167	\$256,000	5	145
<u>Southland</u>	<u>\$190,000</u>	<u>151</u>	<u>47</u>	<u>\$185,000</u>	<u>133</u>	<u>37</u>	<u>\$193,250</u>	<u>126</u>	<u>50</u>	<u>\$196,000</u>	<u>150</u>	<u>36</u>	<u>\$207,500</u>	<u>142</u>	<u>35</u>	<u>\$194,000</u>	<u>143</u>	<u>47</u>



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#### **National Sales Distribution**

Price Band	Apr 2011	Apr 2012	Mar 2013	Apr 2013
Under \$400,000	2894	3232	4042	3648
\$400,000 - \$599,999	1245	1423	2117	1816
\$600,000 - \$999,999	638	773	1477	1263
\$1 million and over	210	248	492	377
Total	4987	5676	8128	7104