

# **Retail Trade Survey: September 2012 quarter**

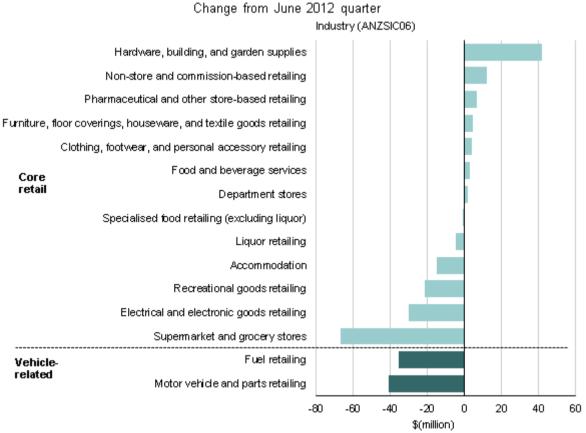
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## Key facts

For the September 2012 quarter, compared with the June 2012 quarter (seasonally adjusted):

- The total volume of retail sales fell 0.4 percent.
- The total value of retail sales fell 0.8 percent.
- Three of the largest retail industries supermarket and grocery stores, motor-vehicle and parts retailing, and fuel retailing had decreased sales values.
- Hardware, building, and garden supplies sales volumes rose 4.2 percent, boosted by sales in Canterbury.

#### Retail industry contributions to the change in seasonally adjusted sales values



Source: Statistics New Zealand

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## Commentary

- <u>Total sales volume drops</u>
- <u>Total sales value down</u>
- Trends for sales volume and value generally flat
- Supermarket and grocery store sales volume falls
- Vehicle-related sales volumes drop
- Hardware, building, and garden supplies boosted by Canterbury sales
- Actual sales values and volumes up on last year
- North Island retail sales down, while South Island sales are up
- <u>Regional trends mixed</u>
- Actual value of stock up on last year
- Revision

All values are seasonally adjusted unless otherwise stated.

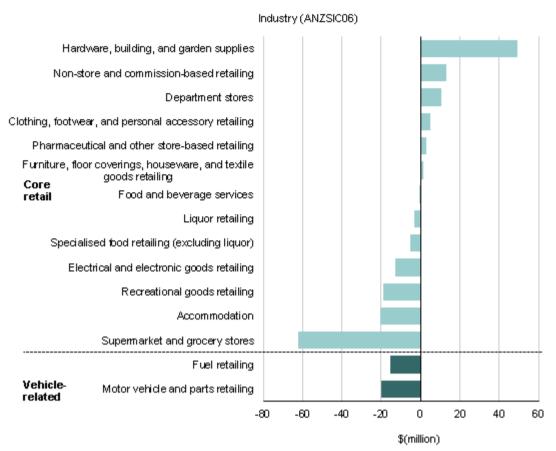
## Total sales volume drops

The total volume of retail sales fell 0.4 percent in the September 2012 quarter, compared with the June 2012 quarter.

Nine of the 15 retail industries had lower sales volumes in the September 2012 quarter.

#### Retail industry contributions to the change in seasonally adjusted sales volumes

Change from June 2012 quarter



Source: Statistics New Zealand

This quarter's fall was led by decreases in:

- supermarket and grocery stores, down 1.5 percent
- accommodation, down 3.2 percent
- motor-vehicle and parts retailing, down 0.9 percent.

The only significant rise was for hardware, building, and garden supplies retailing, up 4.2 percent.

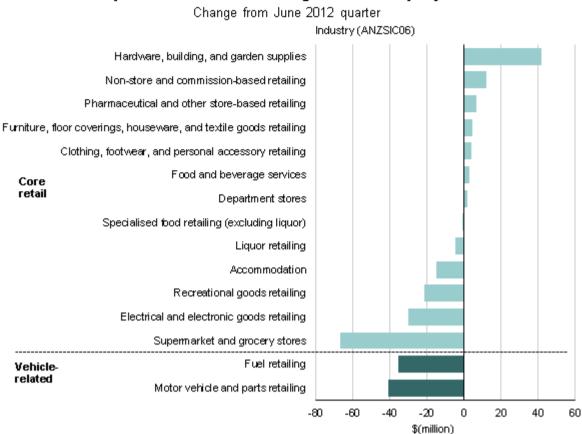
When the vehicle-related industries are excluded, the volume of core retail sales fell 0.3 percent.

## Total sales value down

The value of seasonally adjusted retail sales fell 0.8 percent (\$139 million) in the September 2012 quarter.

Eight of the 15 retail industries had sales decreases this quarter.

#### Retail industry contributions to the change in seasonally adjusted sales values



Source: Statistics New Zealand

This quarter's fall was led by drops in three of the largest retail industries:

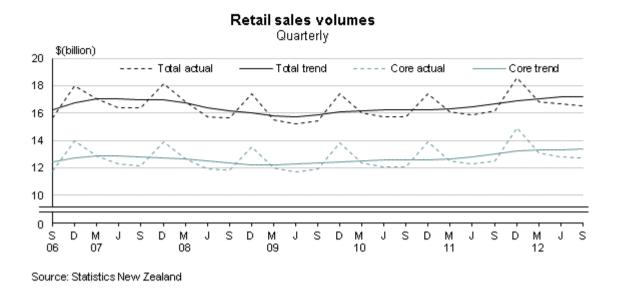
- Supermarket and grocery stores, down 1.6 percent or \$66 million
- Motor vehicle and parts retailing, down 1.8 percent or \$41 million
- Fuel retailing, down 1.9 percent or \$35 million.

Hardware, building, and garden supplies was the only industry with a significant increase, up 3.6 percent (\$42 million).

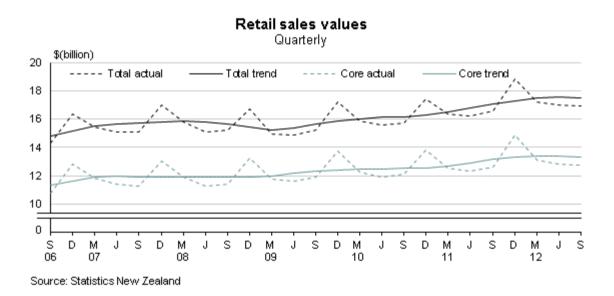
When the vehicle-related industries are excluded, the value of core retail sales fell 0.5 percent (\$63 million).

## Trends for sales volume and value generally flat

The trend for the total sales volume has eased since a period of strong growth between the June 2011 and March 2012 quarters. The trend for the core sales volume has flattened in the past two quarters, following strong growth during 2011.



The trend for the total sales value has flattened over the latest two quarters, following five quarters of strong growth. The core sales value trend has also flattened since three quarters of strong growth in 2011.

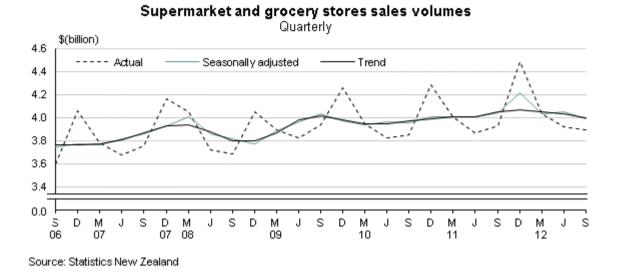


## Supermarket and grocery store sales volume falls

Note: Data for this industry has been revised for the September 2011 quarter. For more information, see the '<u>revisions</u>' section of this release.

The volume of supermarket and grocery store sales fell 1.5 percent in the September 2012 quarter, following a 0.5 percent rise in the June quarter.

Supermarket and grocery store prices (which are not seasonally adjusted) rose less than usual for a September quarter. They were up 0.8 percent, which contributed to a 1.6 percent (\$66 million) decrease in the value of sales for this industry.



The trend for the supermarket and grocery store sales volume has been falling since the December 2011 quarter (down 1.5 percent). This follows seven quarters of mild increases.

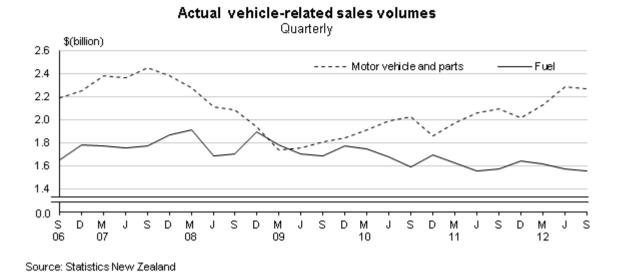
The trend for the sales value has also been falling since the December 2011 quarter (down 1.2 percent), following seven quarters of steady growth.

### Vehicle-related sales volumes drop

Sales in the two vehicle-related industries are volatile and are not seasonally adjusted, as they do not show reliable seasonal patterns. The actual numbers can therefore be treated in the same way as seasonally adjusted numbers.

The volume of motor-vehicle and parts sales fell 0.9 percent in the September 2012 quarter, following two quarters of strong rises. Prices for motor-vehicle and parts retailing fell 0.9 percent (led by lower prices for second-hand vehicles). As a result, the value of motor-vehicle and parts sales fell 1.8 percent (\$41 million).

The volume of fuel sales fell for the third consecutive quarter, down 1.0 percent. Prices in the fuel retailing industry also fell (down 0.9 percent), led by lower petrol and diesel prices. As a result, the total value of fuel sales fell 1.9 percent (\$35 million).



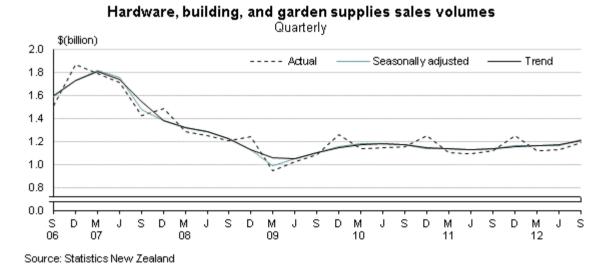
Trends for the volume and value of motor vehicles and parts sales have continued to rise since a slight drop in the December 2010 quarter.

## Hardware, building, and garden supplies boosted by Canterbury sales

The volume of hardware, building, and garden supplies sales went up 4.2 percent, following a 0.6 percent rise in the June 2012 quarter. The rise in the latest quarter is the largest since December 2009.

When including the effect of a 0.1 percent increase in prices, the value for hardware, building, and garden supplies was up 3.6 percent (\$42 million).

This quarter's increase was boosted by a stronger-than-usual rise in the Canterbury region.



The trend for the hardware, building, and garden supplies sales volume has been rising since a turning point in the June 2011 guarter, up 6.7 percent since then.

In value terms, the sales trend for this industry has also been increasing, up 7.7 percent since the June 2011 quarter.

## Actual sales values and volumes up on last year

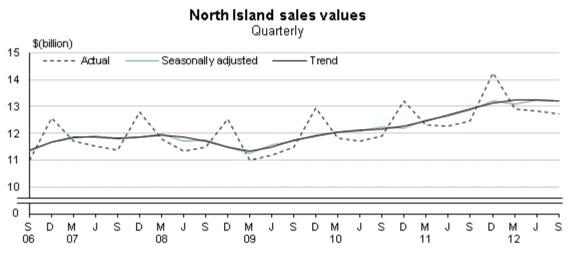
In the September 2012 quarter compared with the September 2011 quarter:

- The volume of total actual retail sales rose 2.3 percent
- The value of total actual retail sales rose 2.1 percent
- The volume of core actual retail sales rose 1.8 percent
- The value of core actual retail sales rose 1.2 percent.

## North Island retail sales are down, while South Island sales are up

Note: the Retail Trade Survey is designed at a national level. Caution should be used when interpreting regional-level figures.

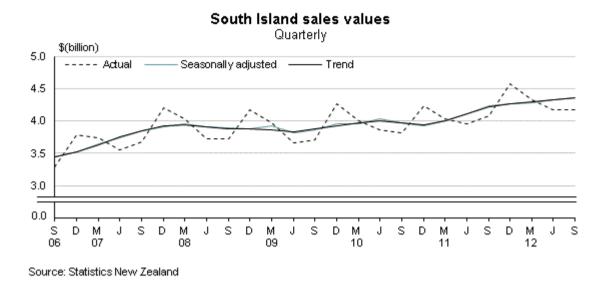
The value of sales in the North Island fell slightly (down 0.4 percent or \$51 million) in the September 2012 quarter, while sales in the South Island rose (up 0.7 percent or \$30 million).



Source: Statistics New Zealand

The fall in North Island sales is the result of:

- Auckland, **up** 1.7 percent (\$100 million)
- Waikato, **down** 0.9 percent (\$16 million)
- Wellington, **up** 0.6 percent (\$11 million)
- Remainder of the North Island, down 4.0 percent (\$145 million).



The South Island's sales rise was a result of:

- Canterbury, **up** 3.4 percent (\$80 million)
- Remainder of the South Island, **down** 2.5 percent (\$50 million).

## **Regional trends mixed**

Trends for the value of sales were:

- Auckland up almost 25 percent since a prolonged period of decline (between the June 2007 and March 2009 quarters). The rate of growth over the latest three quarters is lower than for the past three years
- Waikato has eased since strong rises between the June 2011 and March 2012 quarters
- Wellington down 2.2 percent since relatively strong growth between the December 2009 and December 2011 quarters
- Remainder of the North Island down 2.8 percent since moderate growth between the December 2010 and December 2011 quarters
- Canterbury up 12 percent since a small drop in the December 2010 quarter
- Remainder of the South Island down 1.1 percent since relatively strong growth between the March 2011 and March 2012 quarters.

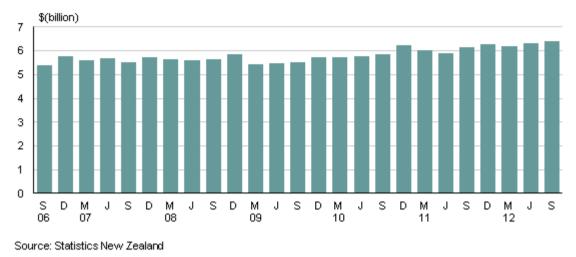
## Actual value of stock up on last year

Stock figures are recorded at 30 September 2012. All references to stocks are in actual (unadjusted) dollars.

The total value of stock held at the end of the September 2012 quarter (\$6.4 billion) was 4.5 percent (\$274 million) higher than at the end of the September 2011 quarter.

The value of stock for the core retail industries (\$5.0 billion) was 3.8 percent (\$181 million) higher than for the same period last year.

#### Quarterly retail stock levels



The largest increases were in:

- motor vehicles and parts, up 7.3 percent (\$92 million)
- clothing, footwear, and accessories, up 4.8 percent (\$34 million)
- supermarket and grocery stores, up 5.0 percent (\$30 million).

Only the two hospitality industries (accommodation, and food and beverage services – which both hold relatively small stock values) had lower stock levels compared with the same quarter last year.

## Revision

Data for the supermarket and grocery stores industry has been revised for the September 2011 quarter. For more information, see the 'revisions' section of this release.

For more detailed data see the Excel tables in the 'Downloads' box.

## Definitions

## About the Retail Trade Survey

The Retail Trade Survey (RTS) provides short-term economic indicators of the retail trade sector. In addition, the data is used for compiling the retail trade sector component of quarterly national accounts (on the production side) and in compiling household consumption expenditure (on the expenditure side).

The survey was last redesigned for the September 2003 quarter. For more details about the redesign see:

Retail Trade Survey – Redesign: September 2003

Retail Trade Survey – Implementation of new survey design.

## More definitions

**ANZSIC06:** Australian and New Zealand Standard Industrial Classification – New Zealand version 2006.

**ANZIND:** an ANZSIC-based classification used to group industries for publication.

**Business Frame:** a register of all economically significant businesses operating in New Zealand. The population of the RTS is drawn from the Business Frame.

**Deflators:** indexes that measure the rate of price change of goods and services sold by each RTS industry. Deflators are not calculated for the subtotal or all industries total.

**Enterprise:** a business entity operating in New Zealand, either as a legally constituted body such as a company, partnership, trust, local or central government trading organisation, or a self-employed individual.

**Geographic unit:** a GEO is a subdivision of an enterprise. It is a separate operating unit engaged in New Zealand in one, or predominantly one, kind of economic activity from a single physical location or base.

**Per head of population:** the population measure used for the RTS is the estimated residential population. It excludes short-term visitors to New Zealand.

Sales volumes expressed in September 2010 quarter prices: a constant price estimate, from which the portion of the current price sales' movement caused by price changes has been removed.

## **Related links**

## **Upcoming releases**

The Retail Trade Survey: December 2012 quarter will be released on 15 February 2013.

Subscribe to information releases, including this one, by completing the online subscription form.

The release calendar lists all our upcoming information releases by date of release.

## **Past releases**

Retail Trade Survey – information releases has links to past releases.

## **Related links**

The latest movements in related series were as follows:

The <u>consumers price index</u> rose 0.3 percent in the September 2012 quarter, compared with the June 2012 quarter.

On <u>Infoshare</u>, New Zealand Transport Agency figures show that new registrations of cars and station wagons (including cars previously registered overseas) were up 2.5 percent in the September 2012 quarter compared with the June 2012 quarter.

<u>Credit card billings in New Zealand</u>, including spending using New Zealand and overseas issued cards, rose 0.1 percent in the September 2012 quarter compared with the same period of the previous year.

The <u>Reserve Bank of New Zealand's Official Cash Rate</u> (OCR) remained at 2.5 percent throughout the September 2012 quarter.

## Data quality

#### Period-specific information

This section contains data information that has changed since the last release.

- Updated deflator weights
- Measurement errors
- Imputation
- Postal response rate

#### **General information**

This section contains information about data that does not change between releases.

- Population
- Industry descriptions
- Sample design
- <u>Sample maintenance</u>
- <u>Sample reselection</u>
- Measurement errors
- Use of retail trade data in quarterly national accounts
- Seasonally adjusted series
- Estimated trend
- <u>Retail Trade Survey deflators</u>
- <u>Regional estimates</u>

## **Period-specific information**

### Updated deflator weights

The Retail Trade Survey deflator weights were updated as at the June 2012 quarter. The updated deflators reflect the relative importance of the 41 industries that make up the 15 published retail industries in the year to June 2012. They also reflect a drop in the quantity of cigarettes and tobacco sold in retail outlets in the year to June 2012, compared with the year to June 2011.

See <u>Retail Trade Survey deflator weights</u> for more information.

#### Measurement errors

All statistical estimates are subject to measurement errors. These include both sample errors and non-sample errors. In addition, the survey applies imputation methodologies to cope with small firms and non-response. These measurement errors should be considered when analysing the results from the survey.

See measurement errors.

#### Sample errors

The postal survey was designed to give statistics at the following levels of accuracy (at the 95 percent confidence interval limit):

- 3 percent for sales at the total national retail trade level
- 10 percent for sales at the published national retail industry level.

This means, for example, that there is a 95 percent chance that the true value of total retail trade sales lies within 3 percent of the published estimate.

| At the 95 percent confidence interval limit Retail industry | Level<br>(relative percent) | Movement<br>(absolute percent) |
|---|-----------------------------|--------------------------------|
| Motor vehicle and parts                                     | 7.1                         | 2.3                            |
| Fuel  | 3.5                         | 3.8                            |
| Supermarket and grocery stores                              | 6.5                         | 4.4                            |
| Specialised food  | 6.2                         | 3.8                            |
| Liquor  | 7.5                         | 1.2                            |
| Furniture, floor coverings, houseware, textiles             | 7.2                         | 4.4                            |
| Electrical and electronic goods                             | 2.9                         | 2.5                            |
| Hardware, building, and garden supplies                     | 4.4                         | 2.6                            |
| Recreational goods  | 7.1                         | 15.5                           |
| Clothing, footwear, and accessories                         | 12.7                        | 3.1                            |
| Department stores   | 0.0                         | 0.0                            |
| Pharmaceutical and other store-based retailing              | 9.8                         | 6.9                            |
| Non-store and commission-based retailing                    | 10.4                        | 7.9                            |
| Accommodation   | 4.4                         | 3.4                            |
| Food and beverage services                                  | 3.7                         | 2.6                            |
| Total retail trade  | 2.1                         | 2.1                            |

Industries with zero sample error are full-coverage industries. In these industries, all large firms are surveyed and all small to medium-sized firms are modelled using administrative data sourced from Inland Revenue.

#### **Retail Trade Survey: September 2012 quarter sample errors by region** At the 95 percent confidence interval limit

| Region                        | Level<br>(relative percent) | Movement<br>(absolute percent) |
|-------------------------------|-----------------------------|--------------------------------|
| Auckland                      | 4.3                         | 2.6                            |
| Waikato                       | 18.0                        | 6.2                            |
| Wellington                    | 13.8                        | 5.8                            |
| Remainder of the North Island | 7.6                         | 6.5                            |
| Canterbury                    | 11.6                        | 1.7                            |
| Remainder of the South Island | 11.1                        | 3.0                            |

### Imputation

#### Small firms

Small to medium-sized firms are generally not surveyed. Their variables are instead modelled from administrative data (GST) sourced from Inland Revenue. Ratios calculated from the postal sample units are applied to the administrative data to provide an estimate of their variables.

#### Non-response imputation

Although every attempt is made to achieve a 100 percent response rate, in practice this does not occur. Values for non-responding businesses are estimated by a number of methods, including:

- regression imputation
- historic imputation
- mean imputation.

Regression imputation involves estimating sales from the unit's administrative data (GST sales) based on the relationship shown by similar businesses. Historic imputation involves multiplying their response in the previous period by a non-response factor. The non-response factor is the average movement of similar businesses over the month. Mean imputation involves estimating a value for a unit by using the average value for a set of similar businesses.

| Sales imputed in the September 2012 quarter     |                     |              |  |  |  |  |  |
|---|---------------------|--------------|--|--|--|--|--|
| Poteil inductor                                 | Tax modelled        | Non-response |  |  |  |  |  |
| Retail industry                                 | Percentage of sales |              |  |  |  |  |  |
| Motor vehicle and parts                         | 7.1                 | 10.1         |  |  |  |  |  |
| Fuel  | 1.6                 | 6.7          |  |  |  |  |  |
| Supermarket and grocery stores                  | 4.7                 | 6.0          |  |  |  |  |  |
| Specialised food                                | 10.5                | 13.3         |  |  |  |  |  |
| Liquor  | 11.4                | 12.7         |  |  |  |  |  |
| Furniture, floor coverings, houseware, textiles | 12.7                | 12.8         |  |  |  |  |  |
| Electrical and electronic goods                 | 8.4                 | 7.0          |  |  |  |  |  |
| Hardware, building, and garden supplies         | 10.6                | 5.4          |  |  |  |  |  |
| Recreational goods                              | 10.9                | 15.1         |  |  |  |  |  |
| Clothing, footwear, and accessories             | 8.3                 | 10.8         |  |  |  |  |  |
| Department stores                               | 0.0                 | 0.4          |  |  |  |  |  |
| Pharmaceutical and other store-based retailing  | 8.3                 | 15.7         |  |  |  |  |  |
| Non-store and commission-based retailing        | 9.4                 | 4.8          |  |  |  |  |  |
| Accommodation                                   | 9.6                 | 16.3         |  |  |  |  |  |
| Food and beverage services                      | 9.8                 | 17.2         |  |  |  |  |  |
| Total retail trade                              | 6.8                 | 9.4          |  |  |  |  |  |

#### Postal response rate

The Retail Trade Survey has a target response rate of 85 percent. The response rate achieved for the September 2012 quarter was 89.9 percent.

The response rate describes the proportion of geographic units (GEOs) that provided survey responses. Note that the calculation of this response rate relates only to data for the postal sample.

## General information

### Population

The target population for this survey is all GEOs operating in New Zealand that are classified on Statistics New Zealand's Business Frame to the Australian and New Zealand Standard Industrial Classification 2006 (ANZSIC06) below:

- retail trade (ANZSIC division G)
- accommodation and food services (ANZSIC division H).

#### Industry descriptions

A GEO is included in an industry based on its predominant activity in terms of sales. For example, a petrol station will sell petrol and diesel, but it may also sell car parts and grocery items. The store will be classified to the fuel retailing industry if most of its sales income comes from the sale of fuel. Data are published for 15 industries, which are defined as follows:

| ANZSIC06 industries, class codes, and descriptions for the Retail Trade Survey (RTS) |   |  |  |  |  |  |  |
|--|---|--|--|--|--|--|--|
| RTS industry and description used in<br>published tables                             | ANZSIC06 class and description                              |  |  |  |  |  |  |
| G1110 Motor vehicle and parts  | G391100 Car retailing                                       |  |  |  |  |  |  |
|  | G391200 Motor cycle retailing                               |  |  |  |  |  |  |
|  | G391300 Trailer and other motor vehicle retailing           |  |  |  |  |  |  |
|  | G392100 Motor vehicle parts retailing                       |  |  |  |  |  |  |
|  | G392200 Tyre retailing                                      |  |  |  |  |  |  |
| G1120 Fuel   | G400000 Fuel retailing                                      |  |  |  |  |  |  |
| G1210 Supermarket and grocery stores   | G411000 Supermarkets and grocery stores                     |  |  |  |  |  |  |
| G1221 Specialised food   | G412100 Fresh meat, fish, and poultry retail                |  |  |  |  |  |  |
|  | G412200 Fruit and vegetable retailing                       |  |  |  |  |  |  |
|  | G412900 Other specialised food retailing                    |  |  |  |  |  |  |
| G1222 Liquor   | G412300 Liquor retailing                                    |  |  |  |  |  |  |
| G1311 Furniture, floor coverings, houseware,   | G421100 Furniture retailing                                 |  |  |  |  |  |  |
| textiles   | G421200 Floor coverings retailing                           |  |  |  |  |  |  |
|  | G421300 Houseware retailing                                 |  |  |  |  |  |  |
|  | G421400 Manchester and other textile goods retailing        |  |  |  |  |  |  |
| G1312 Electrical and electronic goods  | G422100 Electrical, electronic, and gas appliance retailing |  |  |  |  |  |  |
|  | G422200 Computer and computer peripheral retailing          |  |  |  |  |  |  |
|  | G422900 Other electrical and electronic goods retailing     |  |  |  |  |  |  |

| G1313 Hardware, building, and garden supplies  | G423100 Hardware and building supplies retailing         |  |  |  |  |  |
|--|--|--|--|--|--|--|
|  | G423200 Garden supplies retailing                        |  |  |  |  |  |
| 1321 Recreational goods         1321 Recreational goods         1322 Clothing, footwear, and accessories         1330 Department stores         1340 Pharmaceutical and other store-based         1340 Pharmaceutical and other store-based         1350 Non-store and commission-based         1350 Non-store and commission-based         2110 Accommodation | G424100 Sport and camping equipment retailing            |  |  |  |  |  |
|  | G424200 Entertainment media retailing                    |  |  |  |  |  |
|  | G424300 Toy and game retailing                           |  |  |  |  |  |
|  | G424400 Newspaper and book retailing                     |  |  |  |  |  |
|  | G424500 Marine equipment retailing                       |  |  |  |  |  |
| G1322 Clothing, footwear, and accessories  | G425100 Clothing retailing                               |  |  |  |  |  |
|  | G425200 Footwear retailing                               |  |  |  |  |  |
|  | G425300 Watch and jewellery retailing                    |  |  |  |  |  |
|  | G425900 Other personal accessory retailing               |  |  |  |  |  |
| G1330 Department stores  | G426000 Department stores                                |  |  |  |  |  |
| G1340 Pharmaceutical and other store-based retailing   | G427100 Pharmaceutical, cosmetic, and toiletry retailing |  |  |  |  |  |
|  | G427200 Stationery goods retailing                       |  |  |  |  |  |
|  | G427300 Antique and used goods retailing                 |  |  |  |  |  |
|  | G427400 Flower retailing                                 |  |  |  |  |  |
|  | G427900 Other store-based retailing nec                  |  |  |  |  |  |
| G1350 Non-store and commission-based   | G431000 Non-store retailing                              |  |  |  |  |  |
| retailing  | G432000 Retail commission-based buying/selling           |  |  |  |  |  |
| H2110 Accommodation  | H440000 Accommodation                                    |  |  |  |  |  |
| H2120 Food and beverage services   | H451100 Cafes and restaurants                            |  |  |  |  |  |
|  | H451200 Takeaway food services                           |  |  |  |  |  |
|  | H451300 Catering services                                |  |  |  |  |  |
|  | H452000 Pubs, taverns, and bars                          |  |  |  |  |  |
|  | H453000 Clubs (hospitality)                              |  |  |  |  |  |

#### Sample design

The survey population is stratified according to:

- industries defined by the ANZSIC-based ANZIND classification at the inter-industry level
- size (in terms of rolling-mean employment)
- turnover (annualised GST sales).

Each ANZIND inter-industry contains between two and four substrata. Because of the contribution that large units make to the economic activity within each industry, they are all included in the sample. A portion of the remaining medium to large units is also included in the sample. In addition, small to medium-sized businesses have their data modelled from

administrative data (GST) sourced from Inland Revenue. The Inland Revenue data have been forecast two months ahead. All retailing GEOs belonging to a selected 'enterprise' are included.

The sample is based on approximately 52,000 retail outlets in New Zealand. Around 2,500 enterprises (between 8,000 and 8,500 GEOs) are selected in the RTS postal sample. The postal sample is supplemented by GST data representing smaller retailers, approximately 26,400 enterprises (26,500 GEOs).

#### Sample maintenance

Sample maintenance is the process that maintains the sample over time, to reflect 'births', 'deaths' and other structural changes identified on the Business Frame. The information for Business Frame changes can be from a variety of sources, including GST registrations and respondent contact.

New enterprises are identified when they register for GST. Once a quarter, the new enterprises are selected into the sample using the same criteria as for the original sample. These are referred to as births. When an enterprise ceases trading, its retailing GEOs are removed from the survey. These are referred to as deaths.

Enterprises can also enter or leave the survey sample if they are reclassified to a different industry. Reclassifications occur when an enterprise changes its main form of activity (eg from wholesale trade to retailing). These are usually identified in the Annual Frame Update Survey conducted in February of each year.

#### Sample reselection

The sample for the RTS is reselected each quarter to ensure the sample reflects changes occurring in the retailing population.

#### **Measurement errors**

Errors in the survey are divided into two classes:

#### Non-sampling error

Non-sampling error includes errors arising from biases in the patterns of response and nonresponse, inaccuracies in reporting by respondents, and errors in recording and coding data. The size of these errors is difficult to quantify. Statistics may be revised if significant errors are detected in subsequent quarters.

#### Sampling error

Sampling error is a measure of the variability that occurs by chance because a sample, rather than an entire population, is surveyed.

#### Use of retail trade data in quarterly national accounts

A key use of the RTS is in calculating retail trade value added for compiling quarterly gross domestic product (GDP).

The quarterly GDP retail trade indicator uses retail sales volumes expressed in September 1995 quarter prices, by industry, series from the RTS. These series are chain-linked to give constant price sales at the ANZSIC06 working-industry level. The chain-linking weights are calculated using annualised quarterly current price sales by RTS industry.

#### Seasonally adjusted series

The X-12-ARIMA package has been used to produce the seasonally adjusted estimates and trend estimates for sales in all subdivisions. Seasonal adjustment aims to eliminate the impact of regular seasonal events (such as annual cycles in agricultural production, winter, or annual holidays) on time series. This makes the data for adjacent quarters more comparable.

All seasonally adjusted figures are subject to revision each quarter. This enables the seasonal component to be better estimated and removed from the series.

#### Estimated trend

For any series, the survey estimates can be broken down into three components: trend, seasonal, and irregular. While seasonally adjusted series have had the seasonal component removed, trend series have had both the seasonal and the irregular components removed. Trend estimates reveal the underlying direction of movement in a series, and are likely to indicate turning points more accurately than are seasonally adjusted estimates.

The trend series are calculated using the X-12-ARIMA seasonal adjustment package. They are based on a five-term or seven-term moving average of the quarterly seasonally adjusted series, with an adjustment for outlying values.

Trend estimates towards the end of the series incorporate new data as they become available and can therefore change as more observations are added to the series. Revisions can be particularly large if an observation is treated as an outlier in one quarter, but is found to be part of the underlying trend as further observations are added to the series. Typically, only the estimates for the most recent quarter will be subject to substantial revisions.

#### **Retail Trade Survey deflators**

The RTS deflators that appear in tables 13 and 14 measure change in the prices of goods and services sold by businesses in the 15 retail industries. Movements in actual retail sales values can be explained by changes in price, and by changes in volume. The deflators are used to remove the effect of price change, which allows change in the volume of retail sales to be estimated.

The deflator for each industry consists of a 'basket' of indexes, drawn mainly from the consumers price index (CPI). The CPI indexes and other indicators in each deflator's basket represent the goods and services sold by the industry. Each good or service is weighted to reflect the relative importance of the mix of goods and services sold by the industry.

For more information about the RTS deflators, see Retail Trade Survey deflator weights.

#### **Regional estimates**

In the October 2003 month, the RTS sample of GEOs changed. ANZSIC06-based regional data is not available prior to the December 2003 quarter.

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## Revisions

Data for the supermarket and grocery stores industry has been revised for the September 2011 quarter. Any movements compared with that quarter were also recalculated. The sample composition for the September quarter was revised to adjust for a small number of unique businesses making a non-representative contribution to the data.

The Retail Trade Survey is a sample survey that uses a sample of businesses to represent many businesses of similar size. In a small economy such as New Zealand's, the number of businesses available for surveying is limited. Therefore volatile movements can occur if a surveyed business behaves differently to other surveyed businesses, or goes through a period of change such as rapid growth, restructure, change in ownership, or ceasing trading. This can mean the business should be considered unique, and therefore unable to represent other non-surveyed businesses accurately. In this case, the sample composition is adjusted to account for this.

Part of routine analysis includes comparing the current quarter's data with the same quarter of the previous year. Unusual or extreme annual movements can highlight previously undetected issues in either the current quarter or an earlier quarter. Analysis of the annual September movement (2011 to 2012) revealed an unusual result that led to further investigation. After verifying the September 2012 data, we looked further at the September 2011 data. Analysis found a small number of unique sampled businesses making a non-representative contribution to the September 2011 quarter data and surrounding quarterly movements. We revised the sample composition of the September 2011 quarter to adjust for the non-typical businesses. Any movements compared with that quarter were also recalculated.

| Revision        | s to September 20     | 11 quarter ad       | ctual sales movements |                         |  |  |  |  |  |
|-----------------|-----------------------|---------------------|-----------------------|-------------------------|--|--|--|--|--|
| Industry        |                       | Series<br>reference |                       |                         |  |  |  |  |  |
|                 |                       | RTTQ.               | % change from sam     | e quarter previous year |  |  |  |  |  |
| Sales<br>value  | Supermarkets          | S1AAC               | 10.0                  | 5.9                     |  |  |  |  |  |
|                 | Core industries total | S1A1C               | 5.5                   | 4.2                     |  |  |  |  |  |
|                 | All industries total  | S1A9C               | 6.2                   | 5.2                     |  |  |  |  |  |
| Sales<br>volume | Supermarkets          | S1AAK               | 5.9                   | 2.0                     |  |  |  |  |  |
|                 | Core industries total | S1A1K               | 4.5                   | 3.3                     |  |  |  |  |  |
|                 | All industries total  | S1A9K               | 3.9                   | 2.9                     |  |  |  |  |  |

| Revision       | Revisions to September 2011 quarter actual stock movements |                     |                   |                         |  |  |  |  |  |
|----------------|--|---------------------|-------------------|-------------------------|--|--|--|--|--|
| Industry       |  | Series<br>reference |                   |                         |  |  |  |  |  |
|                |  | RTTQ.               | % change from sam | e quarter previous year |  |  |  |  |  |
| Stock<br>value | Supermarkets   | S2AAC               | 9.7               | 5.6                     |  |  |  |  |  |
|                | Core industries total                                      | S2A1C               | 4.5               | 4.0                     |  |  |  |  |  |
|                | All industries total                                       | S2A9C               | 5.0               | 4.6                     |  |  |  |  |  |

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## Tables

The following tables are available in Excel format from the 'Downloads' box.

If you have problems viewing the files, see opening files and PDFs.

- 1. Actual retail sales, by quarter by industry
- 2. Actual retail sales volumes expressed in September 2010 quarter prices, by quarter by industry
- 3. Seasonally adjusted retail sales, by quarter by industry
- 4. Seasonally adjusted sales volumes expressed in September 2010 quarter prices, by quarter by industry
- 5. Retail sales trend, by quarter by industry
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- 7. Actual retail sales, by geographical region
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- 9. Seasonally adjusted retail sales, by geographical region
- 10. Retail sales trend, by geographical region
- 11. Actual retail stocks at end of quarter, by industry
- 12. Retail sales summary, by quarter
- 13. Retail trade sales deflators by industry, percentage change from previous quarter
- 14. Retail trade sales deflators by industry, percentage change from same quarter previous year

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Subject category: Industry sectors Group: Retail Trade (ANZSIC06) - RTT

## Actual retail sales<sup>(1)</sup>

By quarter by industry

|   | Series   | 20                 | 010        |                   | 20                 | 011                 |            | 1                  | 2012               |            |
|---|----------|--------------------|------------|-------------------|--------------------|---------------------|------------|--------------------|--------------------|------------|
|   | ref:     | Sep                | Sep Dec    |                   | Jun Sep Dec        |                     |            | Mar                | Jun                | Sep        |
| Industry  | RTTQ     |                    | 4          |                   | 4                  | \$(million)         |            |                    |                    |            |
|   |          | •                  |            |                   |                    |                     |            |                    |                    |            |
| Supermarket and grocery stores                  | S1AAC    | 3,849              | 4,270      | 4,074             | 3,970              | 4,074 R             | 4,564      | 4,170              | 4,050              | 4,055      |
| Specialised food                                | S1ABC    | 307                | 342        | 325               | 300                | 327                 | 377        | 347                | 323                | 331        |
| Liquor  | S1ACC    | 288                | 365        | 296               | 290                | 303                 | 377        | 320                | 321                | 314        |
| Non-store and commission-based retailing        | S1AEC    | 148                | 207        | 186               | 191                | 197                 | 280        | 188                | 214                | 219        |
| Department stores                               | S1AFC    | 832                | 1,146      | 795               | 870                | 812                 | 1,205      | 832                | 901                | 832        |
| Furniture, floor coverings, houseware, textiles | S1AGC    | 446                | 439        | 388               | 423                | 417                 | 498        | 427                | 450                | 470        |
| Hardware, building, and garden supplies         | S1AHC    | 1,159              | 1,243      | 1,089             | 1,085              | 1,124               | 1,255      | 1,130              | 1,133              | 1,196      |
| Recreational goods                              | S1AJC    | 409                | 567        | 455               | 420                | 433                 | 597        | 492                | 437                | 409        |
| Clothing, footwear, and accessories             | S1AKC    | 771                | 985        | 822               | 882                | 807                 | 1,033      | 838                | 894                | 787        |
| Electrical and electronic goods                 | S1ALC    | 655                | 683        | 587               | 645                | 663                 | 809        | 619                | 642                | 639        |
| Pharmaceutical and other store-based retailing  | S1AMC    | 1,068              | 1,176      | 1,061             | 1,077              | 1,129               | 1,255      | 1,170              | 1,151              | 1,168      |
| Accommodation                                   | S1AUC    | 594                | 673        | 774               | 539                | 633                 | 726        | 795                | 577                | 612        |
| Food and beverage services                      | S1AVC    | 1,581              | 1,735      | 1,689             | 1,617              | 1,700               | 1,875      | 1,786              | 1,711              | 1,731      |
| Core industries total                           | S1A1C    | 12,108             | 13,831     | 12,541            | 12,309             | 12,618 R            | 14,852     | 13,114             | 12,803             | 12,764     |
| Motor vehicles and parts                        | S1APC    | 2,025              | 1,858      | 1,968             | 2,064              | 2,124               | 2,051      | 2,181              | 2,334              | 2,293      |
| Fuel  | S1AQC    | 1,590              | 1,756      | 1,855             | 1,857              | 1,802               | 1,911      | 1,926              | 1,877              | 1,841      |
| All industries total                            | S1A9C    | 15,723             | 17,444     | 16,363            | 16,230             | 16,544 R            | 18,815     | 17,221             | 17,014             | 16,898     |
|   |          |                    |            |                   |                    |                     |            |                    |                    |            |
|   | Percenta | ge change          | from same  | e quarter p       | revious yea        | ar <sup>(2)</sup>   |            |                    |                    |            |
| Supermarket and grocery stores                  |          | -0.6               | 3.8        | 5.9               | 6.3                | 5.9 R               | 6.9        | 2.4                | 2.0                | -0.5       |
| Specialised food                                |          | -8.1               | 2.4        | 4.4               | -1.9               | 6.4                 | 10.4       | 6.8                | 7.7                | 1.3        |
| Liguor  |          | -5.5               | -4.5       | -4.2              | -3.3               | 5.2                 | 3.4        | 8.2                | 10.5               | 3.7        |
| Non-store and commission-based retailing        |          | -19.3              | -19.3      | 23.9              | 26.0               | 33.1                | 35.3       | 1.2                | 12.0               | 11.1       |
| Department stores                               |          | 1.7                | -3.0       | -4.2              | -2.3               | -2.4                | 5.1        | 4.6                | 3.6                | 2.5        |
| Furniture, floor coverings, houseware, textiles |          | 2.7                | -7.7       | -2.9              | -1.8               | -6.5                | 13.5       | 10.3               | 6.4                | 12.7       |
| Hardware, building, and garden supplies         |          | 8.6                | 1.0        | -2.2              | -3.6               | -3.1                | 1.0        | 3.8                | 4.4                | 6.5        |
| Recreational goods                              |          | -7.0               | -6.3       | -4.2              | 5.4                | 5.8                 | 5.4        | 8.0                | 4.0                | -5.4       |
| Clothing, footwear, and accessories             |          | 7.6                | 7.0        | 6.4               | 1.9                | 4.7                 | 4.9        | 1.9                | 1.3                | -2.5       |
| Electrical and electronic goods                 |          | 2.7                | -5.0       | 3.9               | 8.9                | 1.2                 | 18.5       | 5.4                | -0.5               | -3.6       |
| Pharmaceutical and other store-based retailing  |          | 10.5               | 1.3        | 1.2               | 2.8                | 5.7                 | 6.7        | 10.3               | 6.9                | 3.4        |
| Accommodation                                   |          | 10.5               | 5.9        | -0.8              | -4.2               | 6.5                 | 7.8        | 2.7                | 7.0                | -3.2       |
| Food and beverage services                      |          | 10.5               | 0.4        | -0.8              | -4.2               | 7.5                 | 8.1        | 5.7                | 5.8                | -3.2       |
| Core industries total                           |          | 2.0                | 0.4        | 2.0<br><b>2.4</b> | 5.4<br>3.1         | 4.2 R               | 0.1<br>7.4 | 5.7<br><b>4.6</b>  | 5.8<br><b>4.0</b>  | 1.0<br>1.2 |
| Motor vehicles and parts                        |          | <b>2.0</b><br>14.8 | 2.9        | <b>2.4</b><br>4.8 | <b>3.1</b><br>4.3  | <b>4.2 K</b><br>4.9 | 10.4       | <b>4.0</b><br>10.9 | <b>4.0</b><br>13.1 | 8.0        |
| Fuel  |          | 14.8               | 2.9<br>6.7 | 4.8<br>8.4        | 4.3<br>10.4        | 4.9<br>13.3         | 8.8        | 3.8                | 13.1               | 8.0<br>2.2 |
| All industries total                            |          | 3.4                | 0.7<br>1.5 | 8.4<br>3.3        | 10.4<br><b>4.0</b> | 5.2 R               | 8.8<br>7.9 | 3.8<br>5.2         | 1.0<br>4.8         | 2.2<br>2.1 |
| All moustnes total                              |          | 3.4                | 1.5        | 3.3               | 4.0                | 5.2 K               | 7.9        | 5.2                | 4.8                | 2.1        |

All industries total

Figures exclude GST.
 Percentage changes are calculated on unrounded numbers.
 Symbol: R revised

## Actual retail sales volumes expressed in September 2010 quarter prices (1)(2)

By quarter by industry

|   | Series   | 2(        | 010       | <b>I</b>    | 20          | 011               |        | 1      | 2012   |        |
|---|----------|-----------|-----------|-------------|-------------|-------------------|--------|--------|--------|--------|
|   | ref:     | Sep       | Dec       | Mar         | Jun         | Sep               | Dec    | Mar    | Jun    | Sep    |
| Industry  | RTTQ     |           |           |             |             | \$(million)       |        |        |        |        |
| · · ·   |          |           |           |             |             |                   |        |        |        |        |
| Supermarket and grocery stores                  | S1AAK    | 3,849     | 4,287     | 4,010       | 3,869       | 3,925 R           | 4,483  | 4,033  | 3,917  | 3,892  |
| Specialised food                                | S1ABK    | 307       | 344       | 322         | 297         | 312               | 384    | 353    | 323    | 318    |
| Liquor  | S1ACK    | 288       | 370       | 298         | 296         | 306               | 384    | 325    | 320    | 312    |
| Non-store and commission-based retailing        | S1AEK    | 148       | 209       | 189         | 192         | 198               | 283    | 192    | 218    | 225    |
| Department stores                               | S1AFK    | 832       | 1,159     | 820         | 892         | 834               | 1,259  | 877    | 952    | 885    |
| Furniture, floor coverings, houseware, textiles | S1AGK    | 446       | 438       | 396         | 418         | 409               | 496    | 424    | 443    | 459    |
| Hardware, building, and garden supplies         | S1AHK    | 1,159     | 1,247     | 1,101       | 1,095       | 1,120             | 1,250  | 1,124  | 1,126  | 1,188  |
| Recreational goods                              | S1AJK    | 409       | 576       | 464         | 428         | 443               | 613    | 518    | 459    | 431    |
| Clothing, footwear, and accessories             | S1AKK    | 771       | 998       | 840         | 897         | 817               | 1,049  | 848    | 901    | 795    |
| Electrical and electronic goods                 | S1ALK    | 655       | 704       | 624         | 697         | 743               | 936    | 739    | 784    | 801    |
| Pharmaceutical and other store-based retailing  | S1AMK    | 1,068     | 1,181     | 1,074       | 1,079       | 1,129             | 1,264  | 1,180  | 1,167  | 1,181  |
| Accommodation                                   | S1AUK    | 594       | 648       | 725         | 528         | 611               | 684    | 735    | 546    | 577    |
| Food and beverage services                      | S1AVK    | 1,581     | 1,728     | 1,667       | 1,589       | 1,657             | 1,819  | 1,725  | 1,648  | 1,661  |
| Core industries total                           | S1A1K    | 12,108    | 13,890    | 12,531      | 12,278      | 12,504 R          | 14,904 | 13,072 | 12,806 | 12,724 |
| Motor vehicles and parts                        | S1APK    | 2,025     | 1,859     | 1,976       | 2,059       | 2,096             | 2,015  | 2,130  | 2,286  | 2,266  |
| Fuel  | S1AQK    | 1,590     | 1,692     | 1,626       | 1,558       | 1,576             | 1,646  | 1,615  | 1,573  | 1,558  |
| All industries total                            | S1A9K    | 15,723    | 17,441    | 16,132      | 15,896      | 16,177 R          | 18,565 | 16,817 | 16,665 | 16,548 |
|   |          |           |           |             |             |                   |        |        |        |        |
|   | Percenta | ge change | from same | e quarter p | revious yea | ar <sup>(3)</sup> |        |        |        |        |
| Supermarket and grocery stores                  |          | -2.2      | 0.7       | 1.6         | 1.1         | 2.0 R             | 4.6    | 0.6    | 1.2    | -0.9   |
| Specialised food                                |          | -7.7      | -0.8      | 1.0         | -7.4        | 1.3               | 11.5   | 9.4    | 8.9    | 2.0    |
| Liquor  |          | -8.9      | -8.3      | -7.5        | -3.1        | 6.3               | 3.8    | 8.9    | 8.2    | 2.0    |
| Non-store and commission-based retailing        |          | -20.3     | -15.9     | 25.0        | 26.1        | 33.7              | 35.4   | 1.6    | 13.7   | 13.6   |
| Department stores                               |          | 4.7       | 1.0       | -0.7        | 1.0         | 0.3               | 8.6    | 7.0    | 6.7    | 6.1    |
| Furniture, floor coverings, houseware, textiles |          | 3.7       | -5.8      | -0.3        | -2.4        | -8.3              | 13.3   | 7.2    | 6.0    | 12.4   |
| Hardware, building, and garden supplies         |          | 6.6       | -1.0      | -3.1        | -4.4        | -3.4              | 0.3    | 2.1    | 2.9    | 6.1    |
| Recreational goods                              |          | -6.7      | -4.7      | -3.2        | 7.1         | 8.2               | 6.3    | 11.5   | 7.2    | -2.6   |
| Clothing, footwear, and accessories             |          | 7.3       | 10.5      | 9.0         | 4.1         | 6.1               | 5.1    | 1.0    | 0.4    | -2.8   |
| Electrical and electronic goods                 |          | 17.1      | 7.1       | 15.6        | 19.9        | 13.3              | 32.9   | 18.3   | 12.5   | 7.8    |
| Pharmaceutical and other store-based retailing  |          | 5.6       | -0.9      | -0.4        | 2.9         | 5.7               | 7.0    | 9.8    | 8.1    | 4.6    |
| Accommodation                                   |          | 12.3      | 8.2       | 0.2         | -4.3        | 2.9               | 5.6    | 1.4    | 3.3    | -5.7   |
| Food and beverage services                      |          | -0.5      | -1.9      | 0.2         | 2.8         | 4.8               | 5.2    | 3.5    | 3.8    | 0.2    |
| Core industries total                           |          | 1.5       | 0.3       | 1.4         | 1.9         | 3.3 R             | 7.3    | 4.3    | 4.3    | 1.8    |
| Motor vehicles and parts                        |          | 11.9      | 1.1       | 3.3         | 3.5         | 3.6               | 8.4    | 7.8    | 11.0   | 8.1    |
| Fuel  |          | -5.8      | -4.4      | -6.9        | -7.0        | -0.9              | -2.7   | -0.6   | 1.0    | -1.2   |
| All industries total                            |          | 1.9       | -0.1      | 0.7         | 1.1         | 2.9 R             | 6.4    | 4.2    | 4.8    | 2.3    |

Figures exclude GST.
 From the June 2010 quarter onwards, constant price sales have been calculated using explicit price deflators. Prior to the June 2010 quarter,

constant price sales are backcast estimates.

3. Percentage changes are calculated on unrounded numbers.

Symbol:

R revised

#### Seasonally adjusted retail sales<sup>(1)(2)</sup>

By quarter by industry

|   | Series | 20          | 2010      |            | 2011                  |             |          |          | 2012     |                    |  |
|---|--------|-------------|-----------|------------|-----------------------|-------------|----------|----------|----------|--------------------|--|
|   | ref:   | Sep         | Dec       | Mar        | Jun                   | Sep         | Dec      | Mar      | Jun      | Sep                |  |
| Industry  | RTTQ   |             |           |            |                       | \$(million) |          |          |          |                    |  |
| Supermarket and grocery stores                  | S1SAC  | 3,934 R     | 4,012 R   | 4,066 R    | 4,115 R               | 4,166 R     | 4,321 R  | 4,167 R  | 4,194 R  | 4,128              |  |
| Specialised food                                | S1SBC  | 315 R       | 321 R     | 324 R      | 314 R                 | 336 R       | 354 R    | 350 R    | 338 R    | 337                |  |
| Liquor  | S1SCC  | 308 R       | 311       | 308 R      | 310 R                 | 323 R       | 324      | 333      | 342 R    | 337                |  |
| Non-store and commission-based retailing        | S1SEC  | 161 R       | 157 R     | 218 R      | 208 R                 | 216 R       | 215      | 221 R    | 232 R    | 245                |  |
| Department stores                               | S1SFC  | 926 R       | 904 R     | 894 R      | 906                   | 911 R       | 954 R    | 934 R    | 938 R    | 940                |  |
| Furniture, floor coverings, houseware, textiles | S1SGC  | 441 R       | 403 R     | 415 R      | 432 R                 | 419 R       | 452 R    | 463 R    | 459 R    | 464                |  |
| Hardware, building, and garden supplies         | S1SHC  | 1,171 R     | 1,137 R   | 1,132 R    | 1,125 R               | 1,132 R     | 1,165 R  | 1,170 R  | 1,176 R  | 1,218              |  |
| Recreational goods                              | S1SJC  | 456 R       | 456 R     | 458 R      | 475 R                 | 483 R       | 478 R    | 491 R    | 492 R    | 47                 |  |
| Clothing, footwear, and accessories             | S1SKC  | 852 R       | 860 R     | 867 R      | 872 R                 | 893 R       | 893 R    | 886 R    | 883 R    | 88                 |  |
| Electrical and electronic goods                 | S1SLC  | 638 R       | 615 R     | 633 R      | 674 R                 | 670 R       | 707 R    | 682 R    | 671 R    | 64                 |  |
| Pharmaceutical and other store-based retailing  | S1SMC  | 1,084 R     | 1,071 R   | 1,082 R    | 1,124 R               | 1,158 R     | 1,146 R  | 1,189 R  | 1,201 R  | 1,20               |  |
| Accommodation                                   | S1SUC  | 654 R       | 645 R     | 640 R      | 639 R                 | 694 R       | 693 R    | 658 R    | 683 R    | 668                |  |
| Food and beverage services                      | S1SVC  | 1,613 R     | 1,634 R   | 1,672 R    | 1,688 R               | 1,730 R     | 1,760 R  | 1,759 R  | 1,785 R  | 1,78               |  |
| Core industries total                           | S1S1C  | 12,552 R    | 12,525 R  | 12,710 R   | 12,880 R              | 13,130 R    | 13,464 R | 13,303 R | 13,395 R | 13,33 <sup>.</sup> |  |
| Motor vehicles and parts <sup>(3)</sup>         | S1SPC  | 2,025       | 1,858     | 1,968      | 2,064                 | 2,124       | 2,051    | 2,181    | 2,334    | 2,293              |  |
| Fuel <sup>(3)</sup>                             | S1SQC  | 1,590       | 1,756     | 1,855      | 1,857                 | 1,802       | 1,911    | 1,926    | 1,877    | 1,84               |  |
| All industries total                            | S1S9C  | 16,166 R    | 16,139 R  | 16,532 R   | 16,801 R              | 17,056 R    | 17,427 R | 17,410 R | 17,605 R | 17,466             |  |
|   | Per    | centage cha | ange from | previous q | uarter <sup>(4)</sup> |             |          |          |          |                    |  |
| Supermarket and grocery stores                  |        | 1.5 R       | 2.0 R     | 1.4 R      | 1.2 R                 | 1.2 R       | 3.7 R    | -3.6 R   | 0.7 R    | -1.6               |  |
| Specialised food                                |        | -1.6 R      | 1.9 R     | 1.4 R      | -3.3 R                | 7.3 R       | 5.2 R    | -1.1 R   | -3.5 R   | -0.                |  |
| Liquor  |        | -4.4 R      | 1.0 R     | -0.9 R     | 0.7 R                 | 4.2 R       | 0.2 R    | 2.6      | 2.8 R    | -1.4               |  |
| Non-store and commission-based retailing        |        | -3.1 R      | -2.4 R    | 39.2 R     | -4.9 R                | 4.1 R       | -0.3 R   | 2.6 R    | 5.2 R    | 5.                 |  |
| Department stores                               |        | -0.2 R      | -2.4 R    | -1.1 R     | 1.3 R                 | 0.6 R       | 4.7 R    | -2.0 R   | 0.2 R    | 0.:                |  |
| Furniture, floor coverings, houseware, textiles |        | 0.0 R       | -8.7 R    | 3.0 R      | 4.2 R                 | -3.2 R      | 8.1 R    | 2.3 R    | -0.8 R   | 1.                 |  |
| Hardware, building, and garden supplies         |        | 0.8 R       | -2.9 R    | -0.5 R     | -0.6 R                | 0.7 R       | 2.9 R    | 0.4 R    | 0.5 R    | 3.                 |  |
| Recreational goods                              |        | 0.8 R       | 0.1 R     | 0.3 R      | 3.7 R                 | 1.8 R       | -0.9 R   | 2.7 R    | 0.2 R    | -4.4               |  |
|   |        | 0.0 1       | 5.1 10    | 5.5 1      | 5.7 10                | 1.0 1       | 5.5 1    | <u> </u> | 5.2 1    |                    |  |

0.9 R

-3.7 R

-1.2 R

-1.3 R

12 R

-0.2 R

-0.2 R

-8.2

10.4

0.9 R

3.0 R

1.0 R

-0.8 R

24 R

1.5 R

5.9

5.6

2.4 R

0.6 R

6.5 R

3.9 R

-0.2 R

0.9 R

1.3 R

4.9

0.1

1.6 R

2.4 R

-0.7 R

3.0 R

8.7 R

25 R

1.9 R

2.9

-3.0

1.5 R

0.0 R

5.6 R

-1.0 R

-0.1 R

17 R

2.5 R

-3.4

6.1

2.2 R

-0.8 R

-3.6 R

3.7 R

-5.1 R

-0.1 R

-1.2 R

6.4

0.7

-0.1 R

-0.3 R

-1.7 R

1.0 R

3.8 R

15 R

0.7 R

1.1 R

7.0

-2.5

0.5

-4.4

0.6

-2.2

02

-0.5

-1.8

-1.9

-0.8

-0.5 R

3.0 R

-1.0 R

-2.0 R

0.7 R

0.4 R

2.4

-5.5

1. All previously published figures are subject to revision when the seasonal adjustment program is run for each period.

3. This series is not seasonally adjusted as it does not currently exhibit a reliable seasonal pattern.

0.0 R

Source: Statistics New Zealand

Clothing, footwear, and accessories

Pharmaceutical and other store-based retailing

4. Percentage changes are calculated on unrounded numbers.

Electrical and electronic goods

Food and beverage services

Motor vehicles and parts<sup>(3)</sup>

2. Figures exclude GST.

Core industries total

All industries total

Accommodation

Fuel<sup>(3)</sup>

Symbol: R revised

## Seasonally adjusted sales volumes expressed in September 2010 quarter prices <sup>(1)(2)(3)</sup>

By quarter by industry

|   | Series | 20         | 2010      |            | 201                   | 11          |          |          |          |        |
|---|--------|------------|-----------|------------|-----------------------|-------------|----------|----------|----------|--------|
|   | ref:   | Sep        | Dec       | Mar        | Jun                   | Sep         | Dec      | Mar      | Jun      | Sep    |
| Industry  | RTTQ   |            |           |            |                       | \$(million) |          |          |          |        |
|   |        |            |           |            |                       |             |          |          |          |        |
| Supermarket and grocery stores                  | S1SAK  | 3,956 R    | 4,004 R   | 4,006 R    | ,                     | 4,042 R     |          | ,        | 4,050 R  | 3,987  |
| Specialised food                                | S1SBK  | 320 R      | 320       | 319 R      | 308                   | 328 R       | 357      | 353 R    | 336 R    | 331    |
| Liquor  | S1SCK  | 311 R      | 312       | 310 R      | 316 R                 | 328 R       | 329      | 336      | 342 R    | 338    |
| Non-store and commission-based retailing        | S1SEK  | 161        | 161 R     | 219 R      | 207 R                 | 217         | 220      | 223 R    | 236 R    | 249    |
| Department stores                               | S1SFK  | 927 R      | 919 R     | 914 R      | 929 R                 | 936 R       | 1,007 R  | 976      | 992 R    | 1,002  |
| Furniture, floor coverings, houseware, textiles | S1SGK  | 443 R      | 400 R     | 423 R      | 430 R                 | 410 R       | 450      | 457 R    | 455 R    | 456    |
| Hardware, building, and garden supplies         | S1SHK  | 1,176 R    | 1,141 R   | 1,141 R    | 1,132 R               | 1,135 R     | 1,164 R  | 1,160 R  | 1,167 R  | 1,216  |
| Recreational goods                              | S1SJK  | 458 R      | 463 R     | 465 R      | 486 R                 | 496 R       | 490 R    | 514 R    | 519 R    | 500    |
| Clothing, footwear, and accessories             | S1SKK  | 856 R      | 874       | 883 R      | 887 R                 | 904 R       | 908 R    | 894 R    | 890 R    | 895    |
| Electrical and electronic goods                 | S1SLK  | 642 R      | 631       | 670 R      | 731 R                 | 753 R       | 817      | 807 R    | 822 R    | 809    |
| Pharmaceutical and other store-based retailing  | S1SMK  | 1,088 R    | 1,079 R   | 1,089 R    | 1,127 R               | 1,160 R     | 1,160 R  | 1,195 R  | 1,217 R  | 1,219  |
| Accommodation                                   | S1SUK  | 635 R      | 625 R     | 615 R      | 616 R                 | 651 R       | 659 R    | 623 R    | 635 R    | 615    |
| Food and beverage services                      | S1SVK  | 1,616 R    | 1,624 R   | 1,650 R    | 1,658 R               | 1,688 R     | 1,706    | 1,698 R  | 1,720 R  | 1,719  |
| Core industries total                           | S1S1K  | 12,589 R   | 12,552 R  | 12,706 R   | 12,832 R              | 13,050 R    | 13,483 R | 13,265 R | 13,379 R | 13,338 |
| Motor vehicles and parts <sup>(4)</sup>         | S1SPK  | 2,025      | 1.859     | 1.976      | 2.059                 | 2.096       | 2.015    | 2.130    | 2,286    | 2,266  |
| Fuel <sup>(4)</sup>                             | S1SQK  | 1,590      | 1.692     | 1.626      | 1,558                 | 1,576       | 1.646    | 1.615    | 1.573    | 1,558  |
| All industries total                            | S1S9K  | 16,203 R   | ,         | 16,307 R   | ,                     | ,           | ,        | ,        | ,        | 17,162 |
|   |        |            |           |            |                       |             |          |          |          |        |
|   | Per    | centage ch | ange from | previous q | uarter <sup>(5)</sup> |             |          |          |          |        |
| Supermarket and grocery stores                  |        | -0.2 R     | 1.2 R     | 0.1 R      | -0.1 R                | 1.0 R       | 4.3 R    | -4.5 R   | 0.5 R    | -1.5   |
| Specialised food                                |        | -3.8 R     | 0.1 R     | -0.4 R     | -3.4 R                | 6.3 R       | 8.8 R    | -1.0 R   | -4.9 R   | -1.6   |
| Liquor  |        | -5.0 R     | 0.5 R     | -0.8 R     | 2.0 R                 | 3.9 R       | 0.1 R    | 2.2      | 1.7 R    | -0.9   |

| Supermarket and grocery stores                  | -0.2 R | 1.2 R  | 0.1 R  | -0.1 R | 1.0 R  | 4.3 R  | -4.5 R | 0.5 R  | -1.5 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|------|
| Specialised food                                | -3.8 R | 0.1 R  | -0.4 R | -3.4 R | 6.3 R  | 8.8 R  | -1.0 R | -4.9 R | -1.6 |
| Liquor  | -5.0 R | 0.5 R  | -0.8 R | 2.0 R  | 3.9 R  | 0.1 R  | 2.2    | 1.7 R  | -0.9 |
| Non-store and commission-based retailing        | -2.8 R | -0.1 R | 36.4 R | -5.3 R | 4.5 R  | 1.5    | 1.5 R  | 5.7 R  | 5.5  |
| Department stores                               | 0.5 R  | -0.9 R | -0.5 R | 1.7 R  | 0.8 R  | 7.5 R  | -3.1 R | 1.6 R  | 1.1  |
| Furniture, floor coverings, houseware, textiles | 0.4 R  | -9.8 R | 6.0 R  | 1.5 R  | -4.6 R | 9.7 R  | 1.7 R  | -0.5 R | 0.3  |
| Hardware, building, and garden supplies         | -0.3 R | -3.0 R | 0.0 R  | -0.7 R | 0.2 R  | 2.5 R  | -0.3 R | 0.6 R  | 4.2  |
| Recreational goods                              | 0.7 R  | 1.0 R  | 0.4 R  | 4.4 R  | 2.1 R  | -1.1 R | 4.8 R  | 1.0 R  | -3.6 |
| Clothing, footwear, and accessories             | 0.3 R  | 2.1 R  | 1.1 R  | 0.5 R  | 1.9 R  | 0.4 R  | -1.5 R | -0.4 R | 0.6  |
| Electrical and electronic goods                 | 5.1 R  | -1.8 R | 6.1 R  | 9.2 R  | 3.0 R  | 8.4 R  | -1.3 R | 1.9 R  | -1.5 |
| Pharmaceutical and other store-based retailing  | -0.9 R | -0.9 R | 1.0 R  | 3.5 R  | 2.9 R  | 0.0 R  | 3.0 R  | 1.8 R  | 0.2  |
| Accommodation                                   | -1.5 R | -1.5 R | -1.6 R | 0.0 R  | 5.8 R  | 1.2 R  | -5.4 R | 2.0 R  | -3.2 |
| Food and beverage services                      | 0.2 R  | 0.5 R  | 1.6 R  | 0.5 R  | 1.8 R  | 1.1 R  | -0.5 R | 1.3 R  | 0.0  |
| Core industries total                           | -0.1 R | -0.3 R | 1.2 R  | 1.0 R  | 1.7 R  | 3.3 R  | -1.6 R | 0.9 R  | -0.3 |
| Motor vehicles and parts <sup>(4)</sup>         | 1.7    | -8.2   | 6.3    | 4.2    | 1.8    | -3.9   | 5.7    | 7.3    | -0.9 |
| Fuel <sup>(4)</sup>                             | -5.1   | 6.4    | -3.9   | -4.1   | 1.2    | 4.4    | -1.9   | -2.6   | -1.0 |
| All industries total                            | -0.4 R | -0.6 R | 1.3 R  | 0.9 R  | 1.7 R  | 2.5 R  | -0.8 R | 1.3 R  | -0.4 |

All previously published figures are subject to revision when the seasonal adjustment program is run each period.
 Figures exclude GST.
 From the June 2010 quarter onwards, constant price sales have been calculated using explicit price deflators. Prior to the June 2010 quarter, executed as a balance on balance of the sales have been calculated using explicit price deflators.

constant price sales are backcast estimates.

4. This series is not seasonally adjusted as it does not currently exhibit a reliable seasonal pattern.

5. Percentage changes are calculated on unrounded numbers.

Symbol: R revised

## Retail sales trend<sup>(1)(2)</sup>

By quarter by industry

|   | Series | 20          | 10         |            | 201                   | 11          |          |          | 2012     |        |
|---|--------|-------------|------------|------------|-----------------------|-------------|----------|----------|----------|--------|
|   | ref:   | Sep         | Dec        | Mar        | Jun                   | Sep         | Dec      | Mar      | Jun      | Sep    |
| Industry  | RTTQ   |             |            |            |                       | \$(million) |          |          |          |        |
| Supermarket and grocery stores                  | S1TAC  | 3,937 R     | 4,007 R    | 4,067 R    | 4,116 R               | 4,173 R     | 4,196 R  | 4,192 R  | 4,171 R  | 4,145  |
| Specialised food                                | S1TBC  | 318 R       | 320        | 322        | 324 R                 | 337 R       | 351 R    | 350 R    | 340 R    | 335    |
| Liquor  | S1TCC  | 312 R       | 308 R      | 308 R      | 312 R                 | 320 R       | 326 R    | 333 R    | 339 R    | 340    |
| Non-store and commission-based retailing        | S1TEC  | 163 R       | 175 R      | 193 R      | 208 R                 | 214         | 216 R    | 221 R    | 232 R    | 244    |
| Department stores                               | S1TFC  | 921         | 906 R      | 897        | 901                   | 919 R       | 935 R    | 940 R    | 937 R    | 940    |
| Furniture, floor coverings, houseware, textiles | S1TGC  | 434 R       | 416 R      | 416 R      | 424 R                 | 431 R       | 447 R    | 462 R    | 462 R    | 463    |
| Hardware, building, and garden supplies         | S1THC  | 1,162 R     | 1,145 R    | 1,128 R    | 1,125 R               | 1,137 R     | 1,159 R  | 1,170 R  | 1,184 R  | 1,212  |
| Recreational goods                              | S1TJC  | 454 R       | 455 R      | 461 R      | 473 R                 | 481 R       | 483 R    | 490 R    | 488 R    | 475    |
| Clothing, footwear, and accessories             | S1TKC  | 857 R       | 859        | 866 R      | 876 R                 | 889 R       | 893 R    | 887 R    | 884 R    | 885    |
| Electrical and electronic goods                 | S1TLC  | 627 R       | 622 R      | 637 R      | 663 R                 | 684 R       | 694 R    | 690 R    | 666 R    | 644    |
| Pharmaceutical and other store-based retailing  | S1TMC  | 1,084 R     | 1,073 R    | 1,085 R    | 1,122 R               | 1,154 R     | 1,172 R  | 1,187 R  | 1,200 R  | 1,209  |
| Accommodation                                   | S1TUC  | 657 R       | 644 R      | 639 R      | 653 R                 | 680 R       | 692 R    | 687 R    | 679 R    | 671    |
| Food and beverage services                      | S1TVC  | 1,611 R     | 1,637 R    | 1,667 R    | 1,697 R               | 1,730 R     | 1,754 R  | 1,767 R  | 1,779 R  | 1,792  |
| Core industries total                           | S1T1C  | 12,535 R    | 12,568 R   | 12,681 R   | 12,886 R              | 13,144 R    | 13,324 R | 13,380 R | 13,365 R | 13,353 |
| Motor vehicles and parts                        | S1TPC  | 1,988 R     | 1,957 R    | 1,966 R    | 2,050 R               | 2,102 R     | 2,122 R  | 2,188 R  | 2,273 R  | 2,328  |
| Fuel  | S1TQC  | 1,651 R     | 1,744 R    | 1,846 R    | 1,836 R               | 1,828 R     | 1,890 R  | 1,917 R  | 1,878 R  | 1,847  |
| All industries total                            | S1T9C  | 16,177 R    | 16,269 R   | 16,506 R   | 16,792 R              | 17,073 R    | 17,302 R | 17,486 R | 17,538 R | 17,521 |
|   | Per    | centage cha | ange from  | previous q | uarter <sup>(3)</sup> |             |          |          |          |        |
| Supermarket and grocery stores                  |        | -<br>1.7 R  | -<br>1.8 R | 1.5 R      | 1.2 R                 | 1.4 R       | 0.6 R    | -0.1 R   | -0.5 R   | -0.6   |
| Creating food                                   |        |             |            | 1.5 K      | 0.5 D                 | 1.4 1       | 0.0 R    | -0.1 R   | -0.5 K   | -0.0   |

| Supermarket and grocery stores                  | 1.7 R  | 1.8 R  | 1.5 R  | 1.2 R  | 1.4 R  | 0.6 R | -0.1 R | -0.5 R | -0.6 |
|---|--------|--------|--------|--------|--------|-------|--------|--------|------|
| Specialised food                                | 0.2 R  | 0.8 R  | 0.6    | 0.5 R  | 4.0 R  | 4.3 R | -0.5 R | -2.6 R | -1.7 |
| Liquor  | -1.7 R | -1.2 R | 0.0 R  | 1.3 R  | 2.6 R  | 1.9 R | 2.2 R  | 1.7 R  | 0.3  |
| Non-store and commission-based retailing        | -1.8 R | 7.6 R  | 10.6 R | 7.5 R  | 3.2 R  | 0.9 R | 2.2 R  | 5.0 R  | 5.2  |
| Department stores                               | -1.1 R | -1.7 R | -1.0 R | 0.4    | 2.0 R  | 1.8 R | 0.5 R  | -0.3 R | 0.3  |
| Furniture, floor coverings, houseware, textiles | -1.7 R | -4.1 R | -0.1 R | 2.0 R  | 1.7 R  | 3.7 R | 3.2 R  | 0.0 R  | 0.2  |
| Hardware, building, and garden supplies         | -0.4 R | -1.5 R | -1.4 R | -0.3 R | 1.1 R  | 2.0 R | 0.9 R  | 1.2 R  | 2.3  |
| Recreational goods                              | -1.2 R | 0.3 R  | 1.2 R  | 2.7 R  | 1.5 R  | 0.5 R | 1.5 R  | -0.4 R | -2.6 |
| Clothing, footwear, and accessories             | 1.2 R  | 0.2 R  | 0.8 R  | 1.2 R  | 1.5 R  | 0.4 R | -0.7 R | -0.3 R | 0.1  |
| Electrical and electronic goods                 | -0.1 R | -0.8 R | 2.3 R  | 4.1 R  | 3.2 R  | 1.5 R | -0.6 R | -3.5 R | -3.3 |
| Pharmaceutical and other store-based retailing  | -0.8 R | -1.1 R | 1.2 R  | 3.4 R  | 2.8 R  | 1.5 R | 1.3 R  | 1.1 R  | 0.7  |
| Accommodation                                   | -0.8 R | -1.9 R | -0.8 R | 2.2 R  | 4.1 R  | 1.8 R | -0.7 R | -1.1 R | -1.3 |
| Food and beverage services                      | 0.3 R  | 1.6 R  | 1.8 R  | 1.8 R  | 2.0 R  | 1.4 R | 0.7 R  | 0.7 R  | 0.8  |
| Core industries total                           | 0.2 R  | 0.3 R  | 0.9 R  | 1.6 R  | 2.0 R  | 1.4 R | 0.4 R  | -0.1 R | -0.1 |
| Motor vehicles and parts                        | 0.9 R  | -1.5 R | 0.5 R  | 4.3 R  | 2.5 R  | 0.9 R | 3.1 R  | 3.9 R  | 2.4  |
| Fuel  | 0.0 R  | 5.7 R  | 5.8 R  | -0.5 R | -0.4 R | 3.3 R | 1.4 R  | -2.0 R | -1.6 |
| All industries total                            | 0.2 R  | 0.6 R  | 1.5 R  | 1.7 R  | 1.7 R  | 1.3 R | 1.1 R  | 0.3 R  | -0.1 |
|   |        |        |        |        |        |       |        |        |      |

All previously published figures are subject to revision when the seasonal adjustment program is run each period.
 Figures exclude GST.
 Percentage changes are calculated on unrounded numbers.
 Symbol:

R revised

## Retail sales trend expressed in September 2010 quarter prices $^{(1)(2)(3)}$

By quarter by industry

|   | Series | 20         | 10        |            | 20                    | 11          |          |          | 2012     |        |
|---|--------|------------|-----------|------------|-----------------------|-------------|----------|----------|----------|--------|
|   | ref:   | Sep        | Dec       | Mar        | Jun                   | Sep         | Dec      | Mar      | Jun      | Sep    |
| Industry  | RTTQ   |            |           |            |                       | \$(million) |          |          |          |        |
| Supermarket and grocery stores                  | S1TAK  | 3,970 R    | 3,994 R   | 4,006 R    | 4,010 R               | 4,047 R     | 4,064 R  | 4,054 R  | 4,029 R  | 4,002  |
| Specialised food                                | S1TBK  | 324 R      | 320       | 316 R      | 313 R                 | 330 R       | 352 R    | 352 R    | 339 R    | 329    |
| Liquor  | S1TCK  | 315        | 310 R     | 311 R      | 317 R                 | 326 R       | 331 R    | 336 R    | 340 R    | 340    |
| Non-store and commission-based retailing        | S1TEK  | 163 R      | 176 R     | 195 R      | 208 R                 | 216 R       | 220 R    | 225 R    | 236 R    | 249    |
| Department stores                               | S1TFK  | 924 R      | 919       | 917 R      | 925 R                 | 945 R       | 965 R    | 980 R    | 990 R    | 1,003  |
| Furniture, floor coverings, houseware, textiles | S1TGK  | 438 R      | 424 R     | 423 R      | 424 R                 | 427 R       | 444 R    | 457 R    | 456 R    | 456    |
| Hardware, building, and garden supplies         | S1THK  | 1,169 R    | 1,149 R   | 1,136 R    | 1,133 R               | 1,140 R     | 1,156 R  | 1,161 R  | 1,176 R  | 1,208  |
| Recreational goods                              | S1TJK  | 457 R      | 461 R     | 469 R      | 484 R                 | 493 R       | 499 R    | 512 R    | 514 R    | 505    |
| Clothing, footwear, and accessories             | S1TKK  | 862 R      | 872 R     | 882 R      | 891 R                 | 903 R       | 905 R    | 896      | 892 R    | 894    |
| Electrical and electronic goods                 | S1TLK  | 631 R      | 640 R     | 672 R      | 721 R                 | 768 R       | 801 R    | 818 R    | 815 R    | 814    |
| Pharmaceutical and other store-based retailing  | S1TMK  | 1,087 R    | 1,079 R   | 1,092 R    | 1,126 R               | 1,156 R     | 1,175 R  | 1,195 R  | 1,212 R  | 1,223  |
| Accommodation                                   | S1TUK  | 638        | 624       | 614 R      | 622 R                 | 646 R       | 657 R    | 647 R    | 632 R    | 617    |
| Food and beverage services                      | S1TVK  | 1,613      | 1,628 R   | 1,645 R    | 1,664 R               | 1,687 R     | 1,701 R  | 1,706 R  | 1,714 R  | 1,724  |
| Core industries total                           | S1T1K  | 12,585 R   | 12,587 R  | 12,675 R   | 12,839 R              | 13,065 R    | 13,246 R | 13,331 R | 13,348 R | 13,362 |
| Motor vehicles and parts                        | S1TPK  | 1,991      | 1,960 R   | 1,971 R    | 2,045                 | 2,077 R     | 2,081 R  | 2,141 R  | 2,233 R  | 2,298  |
| Fuel  | S1TQK  | 1,627 R    | 1,654 R   | 1,631 R    | 1,560                 | 1,577 R     | 1,633 R  | 1,620 R  | 1,570 R  | 1,539  |
| All industries total                            | S1T9K  | 16,222 R   | 16,211 R  | 16,287 R   | 16,463 R              | 16,717 R    | 16,922 R | 17,084 R | 17,174 R | 17,213 |
|   | Per    | centage ch | ange from | previous q | uarter <sup>(4)</sup> |             |          |          |          |        |

| Supermarket and grocery stores                  | 0.5 R  | 0.6 R  | 0.3 R  | 0.1 R  | 0.9 R | 0.4 R | -0.3 R | -0.6 R | -0.7 |
|---|--------|--------|--------|--------|-------|-------|--------|--------|------|
| Specialised food                                | -1.0 R | -1.3 R | -1.2 R | -0.8 R | 5.1 R | 6.8 R | 0.2 R  | -3.8 R | -3.1 |
| Liquor  | -2.8   | -1.5 R | 0.4 R  | 2.0 R  | 2.6 R | 1.5 R | 1.5 R  | 1.2 R  | 0.1  |
| Non-store and commission-based retailing        | -1.1 R | 8.1 R  | 10.5 R | 6.9 R  | 3.7 R | 1.7 R | 2.2 R  | 4.9 R  | 5.6  |
| Department stores                               | -0.1 R | -0.6 R | -0.2 R | 0.9 R  | 2.1 R | 2.1 R | 1.6 R  | 1.0 R  | 1.3  |
| Furniture, floor coverings, houseware, textiles | -0.8 R | -3.0 R | -0.4 R | 0.3 R  | 0.8 R | 3.8 R | 3.1 R  | -0.2 R | -0.1 |
| Hardware, building, and garden supplies         | -1.2 R | -1.7 R | -1.1 R | -0.3 R | 0.7 R | 1.4 R | 0.4 R  | 1.3 R  | 2.8  |
| Recreational goods                              | -0.7 R | 0.9 R  | 1.6 R  | 3.2 R  | 2.0 R | 1.2 R | 2.5 R  | 0.5 R  | -1.9 |
| Clothing, footwear, and accessories             | 2.2 R  | 1.2 R  | 1.2 R  | 1.0 R  | 1.3 R | 0.3 R | -1.0 R | -0.5 R | 0.2  |
| Electrical and electronic goods                 | 2.2 R  | 1.4 R  | 5.1 R  | 7.2 R  | 6.5 R | 4.4 R | 2.1 R  | -0.4 R | -0.1 |
| Pharmaceutical and other store-based retailing  | -1.1 R | -0.7 R | 1.2 R  | 3.1 R  | 2.7 R | 1.6 R | 1.7 R  | 1.5 R  | 0.9  |
| Accommodation                                   | -0.1 R | -2.1   | -1.6 R | 1.3 R  | 3.9 R | 1.6 R | -1.6 R | -2.2 R | -2.3 |
| Food and beverage services                      | -0.3 R | 0.9 R  | 1.0 R  | 1.1 R  | 1.4 R | 0.8 R | 0.3 R  | 0.5 R  | 0.6  |
| Core industries total                           | -0.1 R | 0.0 R  | 0.7 R  | 1.3 R  | 1.8 R | 1.4 R | 0.6 R  | 0.1 R  | 0.1  |
| Motor vehicles and parts                        | 0.4    | -1.6 R | 0.6 R  | 3.7 R  | 1.6 R | 0.2 R | 2.9 R  | 4.3 R  | 2.9  |
| Fuel  | -1.7 R | 1.7 R  | -1.4 R | -4.4 R | 1.1 R | 3.5 R | -0.8 R | -3.1 R | -2.0 |
| All industries total                            | -0.2 R | -0.1 R | 0.5 R  | 1.1 R  | 1.5 R | 1.2 R | 1.0 R  | 0.5 R  | 0.2  |

All previously published figures are subject to revision when the seasonal adjustment program is run each period.
 Figures exclude GST.

3. From the June 2010 quarter onwards, constant price sales have been calculated using explicit price deflators. Prior to the June 2010 quarter,

constant price sales are backcast estimates.

4. Percentage changes are calculated on unrounded numbers.

Symbol:

R revised

|        |            | -            |              | -            | geograpino   |              |                           |              |         |              |
|--------|------------|--------------|--------------|--------------|--------------|--------------|---------------------------|--------------|---------|--------------|
|        |            |              |              | North Island |              |              |                           | South Island |         |              |
|        |            | Auckland     | Waikato      | Wellington   | Remainder    | Total        | Canterbury                | Remainder    | Total   | Total        |
|        |            | Regional     | Regional     | Regional     | of North     | North        | Regional                  | of South     | South   | New          |
|        |            | Council area | Council area | Council area | Island       | Island       | Council area              | Island       | Island  | Zealand      |
|        |            |              |              |              |              | \$(million)  |                           |              |         |              |
| Series | s ref: RTT | S1ARA9C      | S1ARB9C      | S1ARC9C      | S1ARD9C      | S1ARG9C      | S1ARE9C                   | S1ARF9C      | S1ARH9C | S1A9C        |
| Quart  | ter        |              |              |              |              |              |                           |              |         |              |
| 2008   | Sep        | 4,852        | 1,392        | 1,683        | 3,557        | 11,485       | 1,930                     | 1,790        | 3,720   | 15,204       |
|        | Dec        | 5,287        | 1,547        | 1,840        | 3,872        | 12,546       | 2,216                     | 1,965        | 4,180   | 16,726       |
| 2009   | Mar        | 4,622        | 1,356        | 1,572        | 3,447        | 10,997       | 2,158                     | 1,820        | 3,978   | 14,975       |
|        | Jun        | 4,839        | 1,379        | 1,597        | 3,383        | 11,198       | 1,907                     | 1,754        | 3,661   | 14,860       |
|        | Sep        | 4,963        | 1,395        | 1,576        | 3,565        | 11,499       | 1,907                     | 1,803        | 3,709   | 15,209       |
|        | Dec        | 5,672        | 1,589        | 1,750        | 3,924        | 12,935       | 2,190                     | 2,069        | 4,260   | 17,194       |
| 2010   | Mar        | 5,104        | 1,497        | 1,607        | 3,623        | 11,832       | 1,970                     | 2,033        | 4,003   | 15,835       |
|        | Jun        | 5,206        | 1,477        | 1,682        | 3,365        | 11,730       | 2,104                     | 1,766        | 3,869   | 15,599       |
|        | Sep        | 5,301        | 1,478        | 1,741        | 3,380        | 11,899       | 2,068                     | 1,755        | 3,824   | 15,723       |
|        | Dec        | 5,929        | 1,634        | 1,885        | 3,761        | 13,210       | 2,316                     | 1,919        | 4,235   | 17,444       |
| 2011   | Mar        | 5,464        | 1,580        | 1,748        | 3,531        | 12,322       | 2,128                     | 1,913        | 4,041   | 16,363       |
|        | Jun        | 5,507        | 1,546        | 1,811        | 3,411        | 12,275       | 2,166                     | 1,788        | 3,954   | 16,230       |
|        | Sep        | 5,599 R      | 1,515        | 1,823        | 3,533 R      | 12,470 R     | 2,190                     | 1,885        | 4,074   | 16,544 R     |
|        | Dec        | 6,423        | 1,811        | 2,070        | 3,927        | 14,231       | 2,472                     | 2,111        | 4,584   | 18,815       |
| 2012   | Mar        | 5,721        | 1,806        | 1,885        | 3,479        | 12,891       | 2,271                     | 2,059        | 4,330   | 17,221       |
|        | Jun        | 5,763        | 1,762        | 1,845        | 3,475        | 12,845       | 2,280                     | 1,889        | 4,169   | 17,014       |
|        | Sep        | 5,789        | 1,692        | 1,839        | 3,397        | 12,718       | 2,320                     | 1,860        | 4,181   | 16,898       |
|        |            |              | Per          | centage chan | ge from same | quarter prev | vious year <sup>(2)</sup> |              |         |              |
| Quart  | ha         |              |              |              |              |              |                           |              |         |              |
| 2009   |            | 2.3          | 0.2          | -6.3         | 0.2          | 0.1          | -1.2                      | 0.7          | -0.3    | 0.0          |
| 2009   | Dec        | 7.3          | 2.7          | -4.9         | 1.4          | 3.1          | -1.2                      | 5.3          | -0.5    | 2.8          |
| 2010   |            | 10.4         | 10.4         | 2.3          | 5.1          | 7.6          | -1.1                      | 11.7         | 0.6     | 5.7          |
| 2010   | Jun        | 7.6          | 7.1          | 5.3          | -0.5         | 4.8          | 10.3                      | 0.6          | 5.7     | 5.0          |
|        | Sep        | 6.8          | 6.0          | 10.4         | -5.2         | 3.5          | 8.5                       | -2.6         | 3.1     | 3.4          |
|        | Dec        | 4.5          | 2.9          | 7.7          | -4.2         | 2.1          | 5.7                       | -7.2         | -0.6    | 1.5          |
| 2011   | Mar        | 7.0          | 5.6          | 8.7          | -4.2         | 4.1          | 8.0                       | -7.2         | -0.0    | 3.3          |
| 2011   | Jun        | 5.8          | 4.6          | 7.7          | -2.5         | 4.1          | 3.0                       | -5.9         | 2.2     | 4.0          |
|        | Sep        | 5.6 R        |              | 4.8          | 4.5 R        | 4.8 R        |                           | 7.4          | 6.6     | 4.0<br>5.2 R |
|        | Dec        | 8.3          | 10.8         | 4.8<br>9.8   | 4.5 K<br>4.4 | 4.0 K<br>7.7 | 6.8                       | 10.0         | 8.2     | 5.2 K<br>7.9 |
| 2012   |            | 4.7          | 10.8         | 9.8<br>7.8   | -1.5         | 4.6          | 6.7                       | 7.6          | 7.2     | 5.2          |
| 2012   | Jun        | 4.7          | 14.3         | 1.9          | -1.5         | 4.0          | 5.3                       | 5.6          | 5.4     | 4.8          |
|        |            | 3.4          | 14.0         | 0.9          | -3.8         | 2.0          | 6.0                       | -1.3         | 2.6     | 2.1          |
|        | Sep        | 3.4          | 11.7         | 0.9          | -3.8         | 2.0          | 0.0                       | -1.3         | 2.0     | Z.1          |

#### Actual retail sales<sup>(1)</sup> By geographical region

1. Figures exclude GST.

2. Percentage changes are calculated on unrounded numbers.

Symbol:

R revised

## Actual core retail sales<sup>(1)</sup>

By geographical region

|        |            |              |              | North Island |              |              |              | South Island |         |          |
|--------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------|----------|
|        |            | Auckland     | Waikato      | Wellington   | Remainder    | Total        | Canterbury   | Remainder    | Total   | Total    |
|        |            | Regional     | Regional     | Regional     | of North     | North        | Regional     | of South     | South   | New      |
|        |            | Council area | Council area | Council area | Island       | Island       | Council area | Island       | Island  | Zealand  |
|        |            |              |              |              |              | \$(million)  |              |              |         |          |
| Series | s ref: RTT | S1ARA1C      | S1ARB1C      | S1ARC1C      | S1ARD1C      | S1ARG1C      | S1ARE1C      | S1ARF1C      | S1ARH1C | S1A1C    |
| Quart  | er         |              |              |              |              |              |              |              |         |          |
| 2008   | Sep        | 3,717        | 931          | 1,349        | 2,505        | 8,501        | 1,432        | 1,458        | 2,891   | 11,391   |
|        | Dec        | 4,287        | 1,126        | 1,540        | 2,916        | 9,869        | 1,740        | 1,621        | 3,361   | 13,231   |
| 2009   | Mar        | 3,658        | 981          | 1,344        | 2,566        | 8,550        | 1,726        | 1,488        | 3,214   | 11,764   |
|        | Jun        | 3,859        | 966          | 1,357        | 2,516        | 8,698        | 1,515        | 1,400        | 2,915   | 11,613   |
|        | Sep        | 3,956        | 973          | 1,312        | 2,680        | 8,920        | 1,497        | 1,456        | 2,953   | 11,873   |
|        | Dec        | 4,631        | 1,157        | 1,475        | 3,018        | 10,281       | 1,755        | 1,707        | 3,461   | 13,742   |
| 2010   | Mar        | 4,013        | 1,027        | 1,324        | 2,706        | 9,069        | 1,522        | 1,654        | 3,176   | 12,246   |
|        | Jun        | 4,062        | 1,057        | 1,391        | 2,436        | 8,945        | 1,615        | 1,379        | 2,994   | 11,939   |
|        | Sep        | 4,174        | 1,083        | 1,419        | 2,469        | 9,145        | 1,581        | 1,382        | 2,963   | 12,108   |
|        | Dec        | 4,859        | 1,217        | 1,557        | 2,864        | 10,497       | 1,809        | 1,525        | 3,334   | 13,831   |
| 2011   | Mar        | 4,325        | 1,118        | 1,390        | 2,604        | 9,436        | 1,625        | 1,480        | 3,105   | 12,541   |
|        | Jun        | 4,351        | 1,104        | 1,429        | 2,476        | 9,361        | 1,620        | 1,328        | 2,948   | 12,309   |
|        | Sep        | 4,428 R      | ,            | 1,464        | 2,594 R      | 9,605 R      | ,            | 1,383        | 3,014   | 12,618 R |
|        | Dec        | 5,236        | 1,393        | 1,691        | 3,010        | 11,329       | 1,909        | 1,614        | 3,523   | 14,852   |
| 2012   |            | 4,524        | 1,375        | 1,507        | 2,501        | 9,908        | 1,671        | 1,536        | 3,206   | 13,114   |
|        | Jun        | 4,504        | 1,332        | 1,471        | 2,444        | 9,751        | 1,655        | 1,398        | 3,053   | 12,803   |
|        | Sep        | 4,538        | 1,275        | 1,463        | 2,403        | 9,679        | 1,661        | 1,424        | 3,085   | 12,764   |
|        |            |              | _            |              |              |              | . (2)        |              |         |          |
|        |            |              | Per          | centage chan | ge from same | quarter prev | ious year    |              |         |          |
| Quart  | er         |              |              |              |              |              |              |              |         |          |
| 2009   | Sep        | 6.4          | 4.5          | -2.8         | 7.0          | 4.9          | 4.5          | -0.2         | 2.2     | 4.2      |
|        | Dec        | 8.0          | 2.7          | -4.2         | 3.5          | 4.2          | 0.8          | 5.3          | 3.0     | 3.9      |
| 2010   | Mar        | 9.7          | 4.6          | -1.5         | 5.4          | 6.1          | -11.8        | 11.2         | -1.2    | 4.1      |
|        | Jun        | 5.2          | 9.4          | 2.5          | -3.2         | 2.8          | 6.6          | -1.5         | 2.7     | 2.8      |
|        | Sep        | 5.5          | 11.3         | 8.2          | -7.9         | 2.5          | 5.6          | -5.1         | 0.3     | 2.0      |
|        | Dec        | 4.9          | 5.2          | 5.5          | -5.1         | 2.1          | 3.1          | -10.7        | -3.7    | 0.6      |
| 2011   | Mar        | 7.8          | 8.8          | 5.0          | -3.8         | 4.0          | 6.8          | -10.5        | -2.2    | 2.4      |
|        | Jun        | 7.1          | 4.5          | 2.8          | 1.7          | 4.6          | 0.3          | -3.7         | -1.5    | 3.1      |
|        | Sep        | 6.1 R        | 3.3          | 3.1          | 5.1 R        | 5.0 R        | 3.1          | 0.1          | 1.7     | 4.2 R    |
|        | Dec        | 7.8          | 14.4         | 8.6          | 5.1          | 7.9          | 5.5          | 5.9          | 5.7     | 7.4      |
| 2012   | Mar        | 4.6          | 23.0         | 8.4          | -3.9         | 5.0          | 2.8          | 3.7          | 3.3     | 4.6      |
|        | Jun        | 3.5          | 20.6         | 2.9          | -1.3         | 4.2          | 2.2          | 5.2          | 3.5     | 4.0      |
|        | Sep        | 2.5          | 13.9         | 0.0          | -7.4         | 0.8          | 1.9          | 3.0          | 2.4     | 1.2      |

1. Figures exclude GST.

2. Percentage changes are calculated on unrounded numbers.

Symbol:

R revised

### Seasonally adjusted retail sales<sup>(1)(2)</sup>

By geographical region

|        |            |              |              | North Island |             |              |                      | South Island |         |          |
|--------|------------|--------------|--------------|--------------|-------------|--------------|----------------------|--------------|---------|----------|
|        |            | Auckland     | Waikato      | Wellington   | Remainder   | Total        | Canterbury           | Remainder    | Total   | Total    |
|        |            | Regional     | Regional     | Regional     | of North    | North        | Regional             | of South     | South   | New      |
|        |            | Council area | Council area | Council area | Island      | Island       | Council area         | Island       | Island  | Zealand  |
|        |            |              |              |              |             | \$(million)  |                      |              |         |          |
| Series | s ref: RTT | S1SRA9C      | S1SRB9C      | S1SRC9C      | S1SRD9C     | S1SRG9C      | S1SRE9C              | S1SRF9C      | S1SRH9C | S1S9C    |
| Quart  | er         |              |              |              |             |              |                      |              |         |          |
| 2008   | Sep        | 4,954 R      | 1,441 R      | 1,718 R      | 3,640 R     | 11,753 R     | 2,029 R              | 1,861 R      | 3,890 R | 15,720 R |
|        | Dec        | 4,837 R      |              | 1,689 R      | 3,559 R     | 11,492 R     | 2,044 R              | 1,835 R      | 3,879 R | 15,409 R |
| 2009   | Mar        | 4,773 R      | 1,377 R      | 1,636 R      | 3,489 R     | 11,275 R     | 2,169 R              | 1,753 R      | 3,922 R | 15,141 R |
|        | Jun        | 4,968 R      | 1,420 R      | 1,630        | 3,539 R     | 11,557 R     | 1,961 R              | 1,862 R      | 3,824 R | 15,424 R |
|        | Sep        | 5,084 R      | 1,436 R      | 1,591 R      | 3,616 R     | 11,726 R     | 1,986 R              | 1,880 R      | 3,867 R | 15,658 R |
|        | Dec        | 5,189 R      | 1,467 R      | 1,613 R      | 3,661 R     | 11,931 R     | 2,012 R              | 1,940 R      | 3,952 R | 15,829 R |
| 2010   | Mar        | 5,272 R      | 1,493 R      | 1,667 R      | 3,607 R     | 12,039 R     | 2,001 R              | 1,951 R      | 3,952 R | 16,027 R |
|        | Jun        | 5,341 R      | 1,520 R      | 1,714 R      | 3,523 R     | 12,099 R     | 2,156 R              |              |         | 16,166 R |
|        | Sep        | 5,430 R      | 1,547 R      | 1,761 R      | 3,489 R     | 12,228 R     | 2,136 R              | 1,837 R      | 3,973 R | 16,166 R |
|        | Dec        | 5,452 R      | 1,525 R      | 1,757 R      | 3,475 R     | 12,209 R     | 2,142                | 1,790 R      | 3,932 R | 16,139 R |
| 2011   | Mar        | 5,616 R      | 1,559 R      | 1,792 R      | 3,547 R     | 12,513 R     | 2,158 R              | 1,845 R      | 4,003   | 16,532 R |
|        | Jun        | 5,651 R      | 1,589 R      | 1,844 R      | 3,571 R     | 12,654 R     | 2,215 R              | 1,897 R      | 4,112 R | 16,801 R |
|        | Sep        | 5,762 R      | 1,605 R      | 1,865 R      | 3,621 R     | 12,854 R     | 2,270 R              | 1,962 R      | 4,232 R | 17,056 R |
|        | Dec        | 5,909 R      | 1,715 R      | 1,935 R      | 3,630 R     | 13,189 R     | 2,284 R              | 1,979 R      | 4,263 R | 17,427 R |
| 2012   | Mar        | 5,891 R      | 1,794 R      | 1,928 R      | 3,489 R     | 13,101 R     | 2,310 R              | 1,977 R      | 4,287 R | 17,410 R |
|        | Jun        | 5,915 R      | 1,809 R      | 1,881 R      | 3,638 R     | 13,242 R     | 2,328 R              | 2,003 R      | 4,330 R | 17,605 R |
|        | Sep        | 6,015        | 1,793        | 1,892        | 3,493       | 13,192       | 2,407                | 1,953        | 4,360   | 17,466   |
|        |            |              |              | Percentage   | change from | previous qua | arter <sup>(3)</sup> |              |         |          |
| •      |            |              |              |              |             |              |                      |              |         |          |
| Quart  |            | 00.0         | 44.5         | 0.4 5        | 00.0        | 4 5 5        | 40.5                 | 100          | 44.5    | 450      |
| 2009   | Sep        | 2.3 R        |              | -2.4 R       |             | 1.5 R        |                      |              |         | 1.5 R    |
| 0040   | Dec        | 2.1 R        |              | 1.4 R        |             | 1.7 R        |                      |              |         | 1.1 R    |
| 2010   | Mar        | 1.6 R        |              | 3.3 R        |             | 0.9 R        |                      |              |         | 1.3 R    |
|        | Jun        | 1.3 R        |              | 2.8 R        |             | 0.5 R        |                      |              |         | 0.9 R    |
|        | Sep        | 1.7 R        |              | 2.8 R        |             | 1.1 R        |                      |              |         | 0.0 R    |
|        | Dec        | 0.4 R        |              | -0.2 R       |             | -0.2 R       |                      |              |         | -0.2 R   |
| 2011   | Mar        | 3.0 R        |              | 2.0 R        |             | 2.5 R        |                      |              |         | 2.4 R    |
|        | Jun        | 0.6 R        |              | 2.9 R        |             | 1.1 R        |                      |              |         | 1.6 R    |
|        | Sep        | 2.0 R        |              | 1.2 R        |             | 1.6 R        |                      |              |         | 1.5 R    |
|        | Dec        | 2.6 R        |              | 3.7 R        |             | 2.6 R        |                      |              |         | 2.2 R    |
| 2012   |            | -0.3 R       |              | -0.4 R       |             | -0.7 R       |                      |              |         | -0.1 R   |
|        | Jun        | 0.4 R        |              | -2.5 R       |             | 1.1 R        |                      |              |         | 1.1 R    |
|        | Sep        | 1.7          | -0.9         | 0.6          | -4.0        | -0.4         | 3.4                  | -2.5         | 0.7     | -0.8     |

1. All previously published figures are subject to revision when the seasonal adjustment program is run each period.

2. Figures exclude GST.

3. Percentage changes are calculated on unrounded numbers.

Symbol:

R revised

## Retail sales trend<sup>(1)(2)</sup>

#### By geographical region

|        |            |              |              | North Island |             |              |                      | South Island |         |          |
|--------|------------|--------------|--------------|--------------|-------------|--------------|----------------------|--------------|---------|----------|
|        |            | Auckland     | Waikato      | Wellington   | Remainder   | Total        | Canterbury           | Remainder    | Total   | Total    |
|        |            | Regional     | Regional     | Regional     | of North    | North        | Regional             | of South     | South   | New      |
|        |            | Council area | Council area | Council area | Island      | Island       | Council area         | Island       | Island  | Zealand  |
|        |            |              |              |              |             | \$(million)  |                      |              | -       |          |
| Series | s ref: RTT | S1TRA9C      | S1TRB9C      | S1TRC9C      | S1TRD9C     | S1TRG9C      | S1TRE9C              | S1TRF9C      | S1TRH9C | S1T9C    |
| Quart  | er         |              |              |              |             |              |                      |              |         |          |
| 2008   | Sep        | 4,945 R      | 1,425 R      | 1,713 R      | 3,637 R     | 11,712 R     | 2,029 R              | 1,857 R      | 3,886 R | 15,658 R |
|        | Dec        | 4,829 R      | 1,407 R      | 1,685 R      | 3,554 R     | 11,477 R     | 2,050                | 1,830 R      | 3,885 R | 15,416 R |
| 2009   | Mar        | 4,813 R      | 1,389 R      | 1,647 R      | 3,504 R     | 11,354 R     | 2,053 R              | 1,824 R      | 3,864 R | 15,262 R |
|        | Jun        | 4,938 R      | 1,410        | 1,617 R      | 3,537 R     | 11,501 R     | 2,019 R              | 1,848 R      | 3,840 R | 15,402 R |
|        | Sep        | 5,090 R      | 1,441 R      | 1,600 R      | 3,617 R     | 11,747 R     | 1,994 R              | 1,892 R      | 3,872 R | 15,645 R |
|        | Dec        | 5,188 R      | 1,465 R      | 1,614 R      | 3,651 R     | 11,917 R     | 1,995 R              | 1,936 R      | 3,931 R | 15,842 R |
| 2010   | Mar        | 5,270 R      | 1,494 R      | 1,664 R      | 3,606 R     | 12,034 R     | 2,041 R              | 1,939        | 3,980 R | 16,027 R |
|        | Jun        | 5,350 R      | 1,524 R      | 1,718 R      | 3,531 R     | 12,124 R     | 2,109 R              | 1,887 R      | 4,003 R | 16,144 R |
|        | Sep        | 5,409 R      | 1,536 R      | 1,751 R      | 3,482 R     | 12,177 R     | 2,146 R              | 1,825 R      | 3,977 R | 16,177 R |
|        | Dec        | 5,487 R      | 1,537 R      | 1,765 R      | 3,490 R     | 12,280 R     | 2,140 R              | 1,806 R      | 3,945 R | 16,269 R |
| 2011   | Mar        | 5,581 R      | 1,555 R      | 1,794 R      | 3,531 R     | 12,461 R     | 2,163 R              | 1,837 R      | 4,000 R | 16,506 R |
|        | Jun        | 5,669 R      | 1,580 R      | 1,834 R      | 3,581 R     | 12,665 R     | 2,215 R              | 1,903 R      | 4,118 R | 16,792 R |
|        | Sep        | 5,774 R      | 1,622 R      | 1,880 R      | 3,615 R     | 12,891 R     | 2,263 R              | 1,955 R      | 4,219 R | 17,073 R |
|        | Dec        | 5,879 R      | 1,708 R      | 1,923 R      | 3,626 R     | 13,140 R     | 2,289 R              | 1,978 R      | 4,267 R | 17,302 R |
| 2012   | Mar        | 5,904 R      | 1,789 R      | 1,924 R      | 3,623 R     | 13,256 R     | 2,303 R              | 1,988 R      | 4,291 R | 17,486 R |
|        | Jun        | 5,930 R      | 1,804 R      | 1,895 R      | 3,588 R     | 13,232 R     | 2,342 R              | 1,985 R      | 4,327 R | 17,538 R |
|        | Sep        | 6,001        | 1,798        | 1,881        | 3,525       | 13,202       | 2,396                | 1,967        | 4,363   | 17,521   |
|        |            |              |              | Percentage   | change from | previous qua | arter <sup>(3)</sup> |              |         |          |
|        |            |              |              | . e. ee auge | g           | protione day |                      |              |         |          |
| Quart  |            |              |              |              |             |              |                      |              |         |          |
| 2009   |            | 3.1 R        |              |              | 2.3 R       |              |                      | 2.4 R        |         | 1.6 R    |
|        | Dec        | 1.9 R        |              |              | 1.0 R       |              |                      | 2.3 R        |         | 1.3 R    |
| 2010   | Mar        | 1.6 R        |              |              | -1.2 R      |              |                      | 0.1 R        |         | 1.2 R    |
|        | Jun        | 1.5 R        | 2.0 R        | 3.3 R        | -2.1 R      | 0.7 R        | 3.3 R                | -2.7 R       | 0.6 R   | 0.7 R    |
|        | Sep        | 1.1 R        | 0.8 R        | 1.9 R        | -1.4 R      | 0.4 R        | 1.7 R                | -3.3 R       | -0.7 R  | 0.2 R    |
|        | Dec        | 1.5 R        | 0.1 R        | 0.8 R        | 0.2 R       | 0.8 R        | -0.3 R               | -1.0 R       | -0.8 R  | 0.6 R    |
| 2011   | Mar        | 1.7 R        | 1.2 R        | 1.6 R        | 1.2 R       | 1.5 R        | 1.1 R                | 1.7 R        | 1.4 R   | 1.5 R    |
|        | Jun        | 1.6 R        | 1.6 R        | 2.3 R        | 1.4 R       | 1.6 R        | 2.4 R                | 3.6 R        | 2.9 R   | 1.7 R    |
|        | Sep        | 1.9 R        | 2.7 R        | 2.5 R        | 0.9 R       | 1.8 R        | 2.2 R                | 2.8 R        | 2.5 R   | 1.7 R    |
|        | Dec        | 1.8 R        | 5.3 R        | 2.3 R        | 0.3 R       | 1.9 R        | 1.2 R                | 1.1 R        | 1.1 R   | 1.3 R    |
| 2012   | Mar        | 0.4 R        | 4.7 R        | 0.0 R        | -0.1 R      | 0.9 R        | 0.6 R                | 0.5 R        | 0.6 R   | 1.1 R    |
|        | Jun        | 0.4 R        | 0.9 R        | -1.5 R       | -1.0 R      | -0.2 R       | 1.7 R                | -0.2 R       | 0.8 R   | 0.3 R    |
|        | Sep        | 1.2          | -0.3         | -0.7         | -1.8        | -0.2         | 2.3                  | -0.9         | 0.8     | -0.1     |

1. All previously published figures are subject to revision when the seasonal adjustment program is run each period.

2. Figures exclude GST.

3. Percentage changes are calculated on unrounded numbers.

Symbol:

R revised

## Actual retail stocks at end of quarter<sup>(1)</sup>

By industry

|   | Series |       |       |           |            |              |            |                         | 2012  |       |
|---|--------|-------|-------|-----------|------------|--------------|------------|-------------------------|-------|-------|
|   | ref:   | Sep   | Dec   | Mar       | Jun        | Sep          | Dec        | Mar                     | Jun   | Sep   |
| Industry  | RTTQ   |       |       |           |            | \$(million)  |            |                         |       |       |
|   |        | 570   | 004   | 014       | 004        | 044 D        | 050        | 010                     | 500   | 0.44  |
| Supermarket and grocery stores                  | S2AAC  | 578   | 631   | 614       | 604        | 611 R        | 659        | 619                     | 598   | 641   |
| Specialised food                                | S2ABC  | 43    | 44    | 51        | 45         | 43           | 47         | 51                      | 54    | 51    |
| Liquor  | S2ACC  | 142   | 167   | 146       | 163        | 166          | 176        | 165                     | 173   | 173   |
| Non-store and commission-based retailing        | S2AEC  | 85    | 72    | 79        | 65         | 104          | 93         | 101                     | 108   | 125   |
| Department stores                               | S2AFC  | 690   | 717   | 689       | 640        | 705          | 717        | 722                     | 697   | 733   |
| Furniture, floor coverings, houseware, textiles | S2AGC  | 247   | 261   | 252       | 262        | 279          | 285        | 274                     | 290   | 291   |
| Hardware, building, and garden supplies         | S2AHC  | 739   | 783   | 745       | 718        | 732          | 755        | 751                     | 740   | 753   |
| Recreational goods                              | S2AJC  | 441   | 458   | 418       | 408        | 418          | 429        | 456                     | 432   | 440   |
| Clothing, footwear, and accessories             | S2AKC  | 655   | 705   | 699       | 698        | 712          | 697        | 703                     | 749   | 746   |
| Electrical and electronic goods                 | S2ALC  | 366   | 383   | 338       | 362        | 367          | 398        | 347                     | 350   | 374   |
| Pharmaceutical and other store-based retailing  | S2AMC  | 480   | 522   | 477       | 478        | 510          | 523        | 479                     | 505   | 513   |
| Accommodation                                   | S2AUC  | 34    | 35    | 32        | 29         | 31           | 30         | 28                      | 25    | 24    |
| Food and beverage services                      | S2AVC  | 108   | 117   | 117       | 110        | 118          | 129        | 115                     | 116   | 112   |
| Core industries total                           | S2A1C  | 4,610 | 4,897 | 4,657     | 4,581      | 4,794 R      | 4,938      | 4,811                   | 4,836 | 4,975 |
| Motor vehicles and parts                        | S2APC  | 1,183 | 1,250 | 1,259     | 1,220      | 1,253        | 1,216      | 1,290                   | 1,393 | 1,345 |
| Fuel  | S2AQC  | 79    | 98    | 104       | 95         | 95           | 103        | 98                      | 100   | 96    |
| All industries total                            | S2A9C  | 5,872 | 6,244 | 6,021     | 5,896      | 6,142 R      | 6,258      | 6,199                   | 6,330 | 6,416 |
|   |        |       | P     | ercentage | change fro | om same qu   | arter prev | vious vear <sup>(</sup> | 2)    |       |
|   |        |       |       | oroontago | onunge n   | oni ounio qu |            | nouo you                |       |       |
| Supermarket and grocery stores                  |        | 4.0   | 10.3  | 6.0       | 7.5        | 5.6 R        | 4.4        | 0.7                     | -1.0  | 5.0   |
| Specialised food                                |        | -11.5 | 0.7   | 15.4      | -1.5       | 0.0          | 5.6        | 1.1                     | 18.1  | 19.2  |
| Liquor  |        | -5.9  | -3.5  | -3.6      | 4.5        | 16.8         | 5.0        | 12.4                    | 6.2   | 4.1   |
| Non-store and commission-based retailing        |        | -6.1  | -15.1 | -5.5      | -0.6       | 22.2         | 28.3       | 28.6                    | 64.9  | 20.5  |
| Department stores                               |        | 18.7  | 17.7  | 6.0       | 4.2        | 2.2          | 0.0        | 4.8                     | 8.9   | 3.9   |
| Furniture, floor coverings, houseware, textiles |        | -9.5  | -2.5  | -1.5      | 0.8        | 12.6         | 9.3        | 8.9                     | 10.7  | 4.4   |
| Hardware, building, and garden supplies         |        | 1.5   | 5.6   | -1.0      | -3.3       | -0.9         | -3.6       | 0.7                     | 3.2   | 2.9   |
| Recreational goods                              |        | 3.2   | 3.3   | 1.9       | -5.9       | -5.2         | -6.3       | 9.1                     | 6.0   | 5.3   |
| Clothing, footwear, and accessories             |        | 4.6   | 11.4  | 6.4       | 9.1        | 8.7          | -1.1       | 0.6                     | 7.4   | 4.8   |
| Electrical and electronic goods                 |        | -6.4  | -2.5  | -2.0      | 1.2        | 0.2          | 4.0        | 2.9                     | -3.3  | 1.9   |
| Pharmaceutical and other store-based retailing  |        | -2.2  | -1.2  | -5.2      | -1.3       | 6.2          | 0.2        | 0.4                     | 5.6   | 0.7   |
| Accommodation                                   |        | 21.5  | 14.8  | -0.1      | -9.9       | -11.2        | -14.5      | -12.3                   | -13.7 | -22.2 |
| Food and beverage services                      |        | 7.9   | 8.5   | 8.6       | 1.5        | 9.4          | 10.0       | -1.7                    | 5.5   | -5.5  |
| Core industries total                           |        | 2.6   | 5.8   | 1.9       | 1.8        | 4.0 R        | 0.8        | 3.3                     | 5.6   | 3.8   |
| Motor vehicles and parts                        |        | 25.8  | 24.2  | 16.4      | 2.9        | 5.9          | -2.7       | 2.4                     | 14.2  | 7.3   |
| Fuel  |        | -3.4  | 3.8   | 26.0      | 16.2       | 19.4         | 6.0        | -5.6                    | 5.4   | 1.6   |
| All industries total                            |        | 6.5   | 9.0   | 4.9       | 2.2        | 4.6 R        | 0.0        | 3.0                     | 7.4   | 4.5   |

1. Figures exclude GST.

2. Percentage changes are calculated on unrounded numbers. Symbol:

R revised

### Retail sales summary<sup>(1)</sup> By quarter

|         |            |                  | Total reta             | ail sales            |  | Retail sale    | es per head of p   | opulation  | Total value<br>retail stocks |
|---------|------------|------------------|------------------------|----------------------|--|----------------|--------------------|--|------------------------------|
|         |            | Actual           | Seasonally<br>adjusted | Trend                | Seasonally<br>adjusted<br>expressed in<br>September<br>2010 quarter<br>prices(2) | Actual         | Trend              | Seasonally<br>adjusted<br>expressed in<br>September<br>2010 quarter<br>prices <sup>(2)</sup> | Actual                       |
|         |            |                  | \$(mil                 | lion)                | P(_)   |                | \$                 | priceo   | \$(million)                  |
| Series  | ref: RTTQ  | S1A9C            | S1S9C                  | S1T9C                | S1S9K  | S1APPC         | S1TPPC             | S1SPPK   | S2A9C                        |
|         |            |                  |                        |                      |  |                |                    |  |                              |
| Quart   |            | 40.004           |                        | 40.004 D             | 45 070 D   | 0.005          | 0.070 D            | 0.004 D  | 5 050                        |
| 2005    | Sep<br>Dec | 13,681<br>15,180 | 14,151 R<br>14,026 R   | 13,964 R<br>14,114 R | 15,873 R<br>15,751 R   | 3,305<br>3,655 | 3,373 R<br>3,398 R | 3,834 R<br>3,792 R   | 5,259<br>5,438               |
| 2006    | Dec<br>Mar | 14,290           | 14,026 R<br>14,381 R   | 14,114 R<br>14,314 R | 16,018 R   | 3,655<br>3,428 | 3,398 R<br>3,434 R | 3,792 R<br>3,843 R   | 5,438<br>5,233               |
| 2000    | Jun        | 14,290           | 14,536 R               | 14,514 R<br>14,574 R | 15,940 R   | 3,420<br>3,353 | 3,434 R<br>3,485 R | 3,843 R<br>3,812 R   | 5,235<br>5,341               |
|         | Sep        | 14,021           | 14,556 R<br>14,818 R   | 14,574 R<br>14,833 R | 16,217 R   | 3,353<br>3,414 | 3,465 R<br>3,540 R | 3,812 R<br>3,870 R   | 5,341                        |
|         | Dec        | 16,349           | 14,010 R<br>15,160 R   | 14,033 R<br>15,188 R | 16,217 R<br>16,739 R   | 3,414          | 3,540 R<br>3,613 R | 3,870 R<br>3,982 R   | 5,361                        |
| 2007    |            | 15,468           | 15,160 R<br>15,530 R   | 15,166 R<br>15,491 R | 17,085 R   | 3,668          | 3,673 R            | 3,962 R<br>4,051 R   | ,                            |
| 2007    | Mar<br>Jun | 15,468           | 15,530 R<br>15,625 R   | 15,491 R<br>15,642 R | 16,989 R   | 3,668<br>3,569 | 3,673 R<br>3,702 R | 4,051 R<br>4,021 R   | 5,619<br>5,679               |
|         |            | 15,080           | 15,625 R<br>15,622 R   | 15,642 R<br>15,696 R | 16,989 R<br>16,956 R   | 3,569          | 3,702 R<br>3,707 R | 4,021 R<br>4,005 R   | 5,679<br>5,511               |
|         | Sep        | ,                | ,                      | ,                    | ,  | ,              | ,                  | ,  | ,                            |
| 2008    | Dec<br>Mar | 17,001<br>15,829 | 15,794 R<br>15,924 R   | 15,815 R<br>15,866 R | 16,934 R<br>16,920 R   | 4,004<br>3,717 | 3,725 R<br>3,726 R | 3,988 R<br>3,974 R   | 5,737<br>5,658               |
| 2008    |            | ,                | ,                      | ,                    | ,  | ,              | ,                  | ,  | ,                            |
|         | Jun        | 15,073<br>15,204 | 15,625 R<br>15,720 R   | 15,811 R             | 16,257 R   | 3,533          | 3,706 R<br>3,663 R | 3,811 R<br>3,787 R   | 5,601                        |
|         | Sep        | ,                | - , -                  | 15,658 R             | 16,188 R   | 3,557          | ,                  | ,  | 5,647                        |
| 0000    | Dec        | 16,726           | 15,409 R               | 15,416 R             | 16,062 R   | 3,903          | 3,597 R            | 3,748 R  | 5,847                        |
| 2009    | Mar        | 14,975           | 15,141 R               | 15,262 R             | 15,654 R   | 3,484          | 3,550 R            | 3,642 R  | 5,444                        |
|         | Jun        | 14,860           | 15,424 R               | 15,402 R             | 15,753 R   | 3,447          | 3,573 R            | 3,654 R  | 5,471                        |
|         | Sep        | 15,209           | 15,658 R               | 15,645 R             | 15,920 R   | 3,518          | 3,619 R            | 3,682 R  | 5,516                        |
| 0040    | Dec        | 17,194           | 15,829 R               | 15,842 R             | 16,082 R   | 3,962          | 3,651 R            | 3,706 R  | 5,729                        |
| 2010    | Mar        | 15,835           | 16,027 R               | 16,027 R             | 16,195 R   | 3,636          | 3,681 R            | 3,719 R  | 5,738                        |
|         | Jun        | 15,599           | 16,166 R               | 16,144 R             | 16,272 R   | 3,571          | 3,696 R            | 3,725 R  | 5,767                        |
|         | Sep        | 15,723           | 16,166 R               | 16,177 R             | 16,203 R   | 3,594          | 3,698 R            | 3,704 R  | 5,872                        |
|         | Dec        | 17,444           | 16,139 R               | 16,269 R             | 16,103 R   | 3,976          | 3,709 R            | 3,671 R  | 6,244                        |
| 2011    | Mar        | 16,363           | 16,532 R               | 16,506 R             | 16,307 R   | 3,721          | 3,753 R            | 3,708 R  | 6,021                        |
|         | Jun        | 16,230           | 16,801 R               | 16,792 R             | 16,450 R   | 3,685          | 3,813 R            | 3,735 R  | 5,896                        |
|         | Sep        | 16,544 R         | 17,056 R               | 17,073 R             | 16,722 R   | 3,752 R        | 3,872 R            | 3,792 R  | 6,142 F                      |
| ~ ~ ~ ~ | Dec        | 18,815           | 17,427 R               | 17,302 R             | 17,145 R   | 4,258          | 3,916 R            | 3,880 R  | 6,258                        |
| 2012    | Mar        | 17,221           | 17,410 R               | 17,486 R             | 17,010 R   | 3,890          | 3,950 R            | 3,843 R  | 6,199                        |
|         | Jun        | 17,014           | 17,605 R               | 17,538 R             | 17,238 R   | 3,839          | 3,957 R            | 3,890 R  | 6,330                        |
|         | Sep        | 16,898           | 17,466                 | 17,521               | 17,162   | 3,808 P        | 3,949 P            | 3,868 P  | 6,416                        |

1. Figures exclude GST.

2. From the June 2010 quarter onwards, constant price sales have been calculated using explicit price deflators. Prior to the June 2010 quarter, constant price sales are backcast estimates.

Symbols:

P provisional

R revised

#### Retail trade sales deflators by industry<sup>(1)</sup>

Percentage change from previous quarter

Base: September quarter 2010 (=1000)

|   | 20    | 10         |            | 20          | 11                   |             |            | 2012 |      |      |
|---|-------|------------|------------|-------------|----------------------|-------------|------------|------|------|------|
|   | ref:  | Sep        | Dec        | Mar         | Jun                  | Sep         | Dec        | Mar  | Jun  | Sep  |
| Industry  | RTEQ  |            |            |             |                      | Index value |            |      |      |      |
|   |       |            |            |             |                      |             |            |      |      |      |
| Supermarket and grocery stores                  | SNA   | 1000       | 996        | 1016        | 1026                 | 1038        | 1018       | 1034 | 1034 | 1042 |
| Specialised food                                | SNB   | 1000       | 993        | 1008        | 1010                 | 1050        | 983        | 984  | 999  | 1043 |
| Liquor  | SNC   | 1000       | 986        | 993         | 980                  | 990         | 982        | 987  | 1001 | 1006 |
| Non-store and commission-based retailing        | SNE   | 1000       | 990        | 986         | 994                  | 995         | 989        | 982  | 979  | 973  |
| Department stores                               | SNF   | 1000       | 989        | 970         | 975                  | 973         | 957        | 948  | 946  | 940  |
| Furniture, floor coverings, houseware, textiles | SNG   | 1000       | 1003       | 979         | 1010                 | 1020        | 1005       | 1007 | 1014 | 1023 |
| Hardware, building, and garden supplies         | SNH   | 1000       | 997        | 989         | 991                  | 1003        | 1004       | 1006 | 1006 | 1007 |
| Recreational goods                              | SNJ   | 1000       | 983        | 980         | 980                  | 978         | 975        | 949  | 951  | 949  |
| Clothing, footwear, and accessories             | SNK   | 1000       | 987        | 979         | 983                  | 987         | 985        | 988  | 992  | 990  |
| Electrical and electronic goods                 | SNL   | 1000       | 969        | 940         | 926                  | 893         | 864        | 838  | 819  | 798  |
| Pharmaceutical and other store-based retailing  | SNM   | 1000       | 996        | 988         | 998                  | 1000        | 993        | 992  | 987  | 989  |
| Accommodation                                   | SNU   | 1000       | 1039       | 1067        | 1021                 | 1035        | 1061       | 1081 | 1058 | 1062 |
| Food and beverage services                      | SNV   | 1000       | 1004       | 1013        | 1018                 | 1026        | 1031       | 1035 | 1038 | 1042 |
| Motor vehicles and parts                        | SNP   | 1000       | 999        | 996         | 1002                 | 1013        | 1018       | 1024 | 1021 | 1012 |
| Fuel  | SNQ   | 1000       | 1038       | 1141        | 1192                 | 1143        | 1161       | 1192 | 1193 | 1182 |
|   |       |            |            |             |                      |             |            |      |      |      |
|   | Perce | ntage char | nge from p | revious qu  | arter <sup>(2)</sup> |             |            |      |      |      |
| Supermarket and grocery stores                  |       | 2.5        | -0.4       | 2.0         | 1.0                  | 1.2         | -1.9       | 1.6  | 0.0  | 0.8  |
| Specialised food                                |       | 4.8        | -0.7       | 1.5         | 0.2                  | 4.0         | -6.4       | 0.1  | 1.5  | 4.4  |
| Liguor  |       | 1.8        | -1.4       | 0.7         | -1.3                 | 1.0         | -0.8       | 0.5  | 1.4  | 0.5  |
| Non-store and commission-based retailing        |       | 0.5        | -1.0       | -0.4        | 0.8                  | 0.1         | -0.6       | -0.7 | -0.3 | -0.6 |
| Department stores                               |       | -0.7       | -1.1       | -1.9        | 0.5                  | -0.2        | -1.6       | -0.9 | -0.2 | -0.6 |
| Furniture, floor coverings, houseware, textiles |       | -0.3       | 0.3        | -2.4        | 3.2                  | 1.0         | -1.5       | 0.2  | 0.7  | 0.9  |
| Hardware, building, and garden supplies         |       | 1.7        | -0.3       | -0.8        | 0.2                  | 1.2         | 0.1        | 0.2  | 0.0  | 0.1  |
| Recreational goods                              |       | 0.4        | -1.7       | -0.3        | 0.0                  | -0.2        | -0.3       | -2.7 | 0.2  | -0.2 |
| Clothing, footwear, and accessories             |       | -0.4       | -1.3       | -0.8        | 0.4                  | 0.4         | -0.2       | 0.3  | 0.4  | -0.2 |
| Electrical and electronic goods                 |       | -1.9       | -3.1       | -3.0        | -1.5                 | -3.6        | -3.2       | -3.0 | -2.3 | -2.6 |
| Pharmaceutical and other store-based retailing  |       | 0.1        | -0.4       | -0.8        | 1.0                  | -5.0        | -0.7       | -0.1 | -0.5 | 0.2  |
| Accommodation                                   |       | -2.0       | 3.9        | 2.7         | -4.3                 | 1.4         | 2.5        | 1.9  | -0.5 | 0.2  |
| Food and beverage services                      |       | -2.0       | 0.4        | 0.9         | -4.3                 | 0.8         | 2.5        | 0.4  | 0.3  | 0.4  |
| Motor vehicles and parts                        |       | 0.7        | -0.4       | -0.3        | 0.5                  | 1.1         | 0.5        | 0.4  | -0.3 | -0.9 |
| Fuel  |       | -0.4       | -0.1       | -0.3<br>9.9 | 0.6<br>4.5           | -4.1        | 0.5<br>1.6 | 2.7  | -0.3 | -0.9 |
|   |       | -0.4       | 3.0        | 9.9         | 4.0                  | -4.1        | 1.0        | 2.1  | 0.1  | -0.9 |

1. From the June 2010 quarter onwards, index numbers have been directly calculated to measure price change. Prior to the June 2010 quarter,

index numbers were derived from backcast estimates of retail sales in current and constant prices.

2. Percentage changes are calculated on unrounded index numbers up to the March 2010 quarter.

#### Retail trade sales deflators by industry<sup>(1)</sup>

#### Percentage change from same quarter previous year

Base: September quarter 2010 (=1000)

|   | Series     | 20        | 10        |             | 20         | 11               |       |       | 2012  |       |
|---|------------|-----------|-----------|-------------|------------|------------------|-------|-------|-------|-------|
|   | ref:       | Sep       | Dec       | Mar         | Jun        | Sep              | Dec   | Mar   | Jun   | Sep   |
| Industry  | RTEQ       |           |           |             |            | Index value      |       |       |       |       |
| Cupermentational encount atoms                  | 01/4       | 1000      | 996       | 1016        | 1026       | 1038             | 1018  | 1034  | 1034  | 1042  |
| Supermarket and grocery stores                  | SNA        |           |           |             |            |                  |       |       | 999   |       |
| Specialised food                                | SNB        | 1000      | 993       | 1008        | 1010       | 1050             | 983   | 984   |       | 1043  |
| Liquor  | SNC        | 1000      | 986       | 993         | 980        | 990              | 982   | 987   | 1001  | 1006  |
| Non-store and commission-based retailing        | SNE        | 1000      | 990       | 986         | 994        | 995              | 989   | 982   | 979   | 973   |
| Department stores                               | SNF        | 1000      | 989       | 970         | 975        | 973              | 957   | 948   | 946   | 940   |
| Furniture, floor coverings, houseware, textiles | SNG        | 1000      | 1003      | 979         | 1010       | 1020             | 1005  | 1007  | 1014  | 1023  |
| Hardware, building, and garden supplies         | SNH        | 1000      | 997       | 989         | 991        | 1003             | 1004  | 1006  | 1006  | 1007  |
| Recreational goods                              | SNJ        | 1000      | 983       | 980         | 980        | 978              | 975   | 949   | 951   | 949   |
| Clothing, footwear, and accessories             | SNK        | 1000      | 987       | 979         | 983        | 987              | 985   | 988   | 992   | 990   |
| Electrical and electronic goods                 | SNL        | 1000      | 969       | 940         | 926        | 893              | 864   | 838   | 819   | 798   |
| Pharmaceutical and other store-based retailing  | SNM        | 1000      | 996       | 988         | 998        | 1000             | 993   | 992   | 987   | 989   |
| Accommodation                                   | SNU        | 1000      | 1039      | 1067        | 1021       | 1035             | 1061  | 1081  | 1058  | 1062  |
| Food and beverage services                      | SNV        | 1000      | 1004      | 1013        | 1018       | 1026             | 1031  | 1035  | 1038  | 1042  |
| Motor vehicles and parts                        | SNP        | 1000      | 999       | 996         | 1002       | 1013             | 1018  | 1024  | 1021  | 1012  |
| Fuel  | SNQ        | 1000      | 1038      | 1141        | 1192       | 1143             | 1161  | 1192  | 1193  | 1182  |
|   | Percentage | change fr | om same ( | quarter pre | vious year | r <sup>(2)</sup> |       |       |       |       |
| Supermarket and grocery stores                  |            | 1.6       | 3.1       | 4.2         | 5.1        | 3.8              | 2.2   | 1.8   | 0.8   | 0.4   |
| Specialised food                                |            | -0.5      | 3.2       | 3.4         | 5.9        | 5.0              | -1.0  | -2.4  | -1.1  | -0.7  |
| Liquor  |            | 3.8       | 4.1       | 3.6         | -0.2       | -1.0             | -0.4  | -0.6  | 2.1   | 1.6   |
| Non-store and commission-based retailing        |            | 1.3       | -4.0      | -0.9        | -0.1       | -0.5             | -0.1  | -0.4  | -1.5  | -2.2  |
| Department stores                               |            | -2.9      | -3.9      | -3.6        | -3.2       | -2.7             | -3.2  | -2.3  | -3.0  | -3.4  |
| Furniture, floor coverings, houseware, textiles |            | -1.0      | -2.0      | -2.6        | 0.7        | 2.0              | 0.2   | 2.9   | 0.4   | 0.3   |
| Hardware, building, and garden supplies         |            | 1.9       | 2.0       | 0.9         | 0.8        | 0.3              | 0.2   | 1.7   | 1.5   | 0.0   |
| Recreational goods                              |            | -0.4      | -1.7      | -1.1        | -1.6       | -2.2             | -0.8  | -3.2  | -3.0  | -3.0  |
| 5   |            | -0.4      | -1.7      | -1.1        | -1.0       | -2.2             | -0.8  | -3.2  | -3.0  | -3.0  |
| Clothing, footwear, and accessories             |            |           |           |             |            |                  |       |       |       |       |
| Electrical and electronic goods                 |            | -12.3     | -11.3     | -10.1       | -9.1       | -10.7            | -10.8 | -10.9 | -11.6 | -10.6 |
| Pharmaceutical and other store-based retailing  |            | 4.7       | 2.2       | 1.6         | -0.1       | 0.0              | -0.3  | 0.4   | -1.1  | -1.1  |
| Accommodation                                   |            | -1.7      | -2.1      | -1.1        | 0.1        | 3.5              | 2.1   | 1.3   | 3.6   | 2.6   |
| Food and beverage services                      |            | 1.9       | 2.3       | 2.7         | 2.5        | 2.6              | 2.7   | 2.2   | 2.0   | 1.6   |
| Motor vehicles and parts                        |            | 2.6       | 1.7       | 1.5         | 0.8        | 1.3              | 1.9   | 2.8   | 1.9   | -0.1  |
| Fuel  |            | 7.3       | 11.6      | 16.3        | 18.7       | 14.3             | 11.8  | 4.5   | 0.1   | 3.4   |

1. From the June 2010 quarter onwards, index numbers have been directly calculated to measure price change. Prior to the June 2010 quarter,

index numbers were derived from backcast estimates of retail sales in current and constant prices.

2. Percentage changes are calculated on unrounded index numbers up to the March 2010 quarter.