

# *Annual Shareholders' Meeting*

*25 October 2012*



NEW ZEALAND'S

*Port for the Future* >>>



# POT *cf* NZX50G Index

Port of Tauranga Limited (POT.NZ) - NZSE

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**13.00** ↑ 0.10 (0.78%) 4:38PM NZDT

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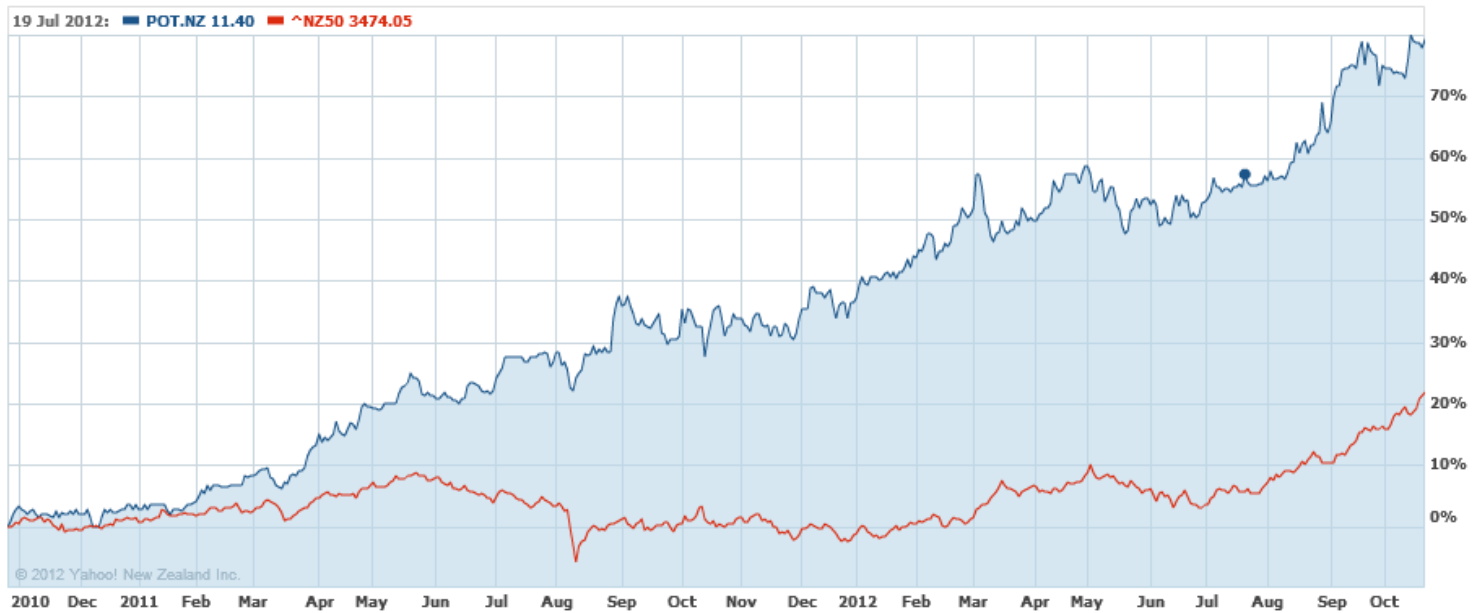
[EVENTS ▾](#)

[TECHNICAL INDICATORS ▾](#)

[CHART SETTINGS ▾](#)

[RESET](#)

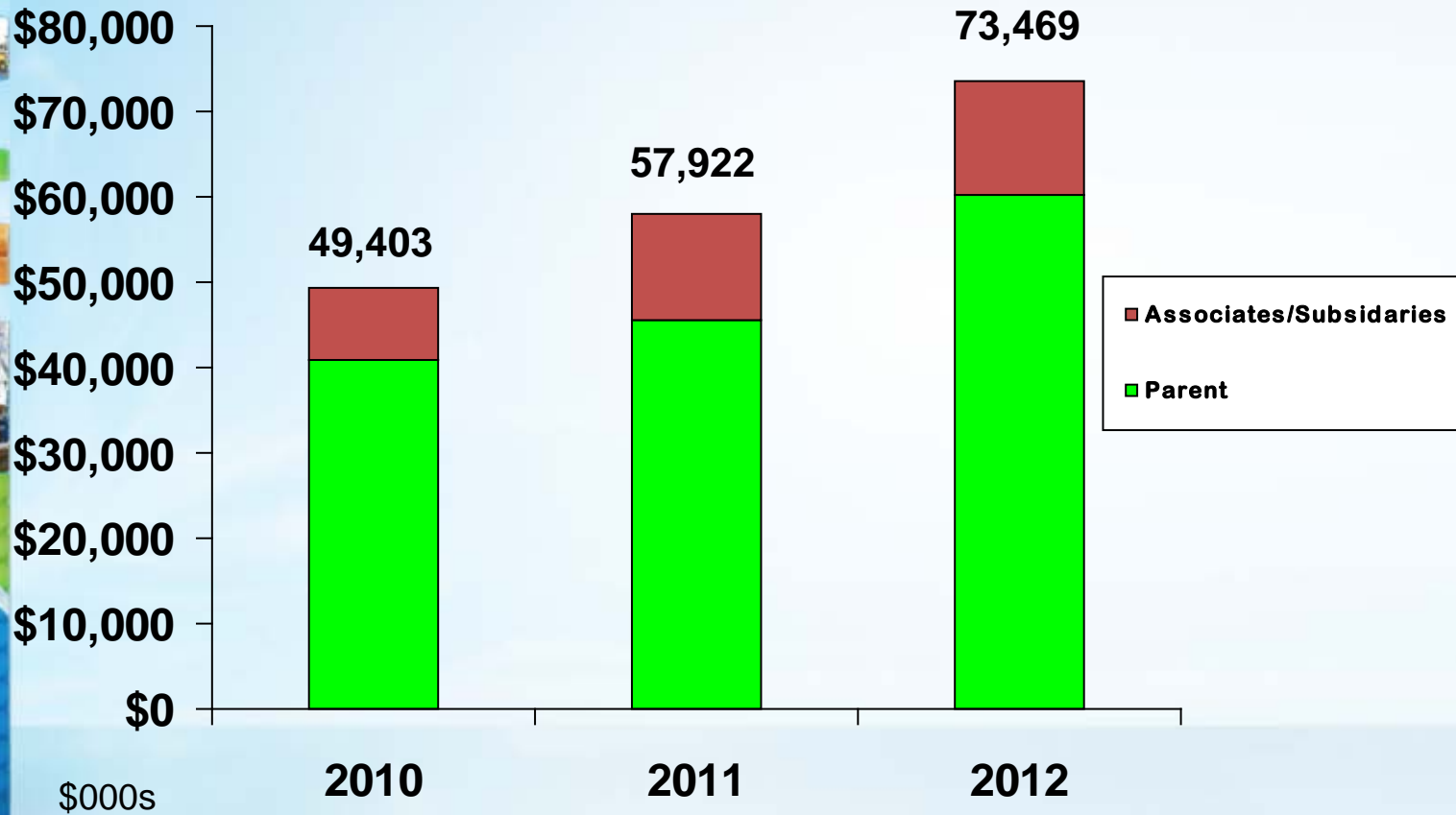
19 Jul 2012: ■ POT.NZ 11.40 ■ ^NZ50 3474.05



■ Volume: 24,100

[x](#)

# Group Profit After Tax



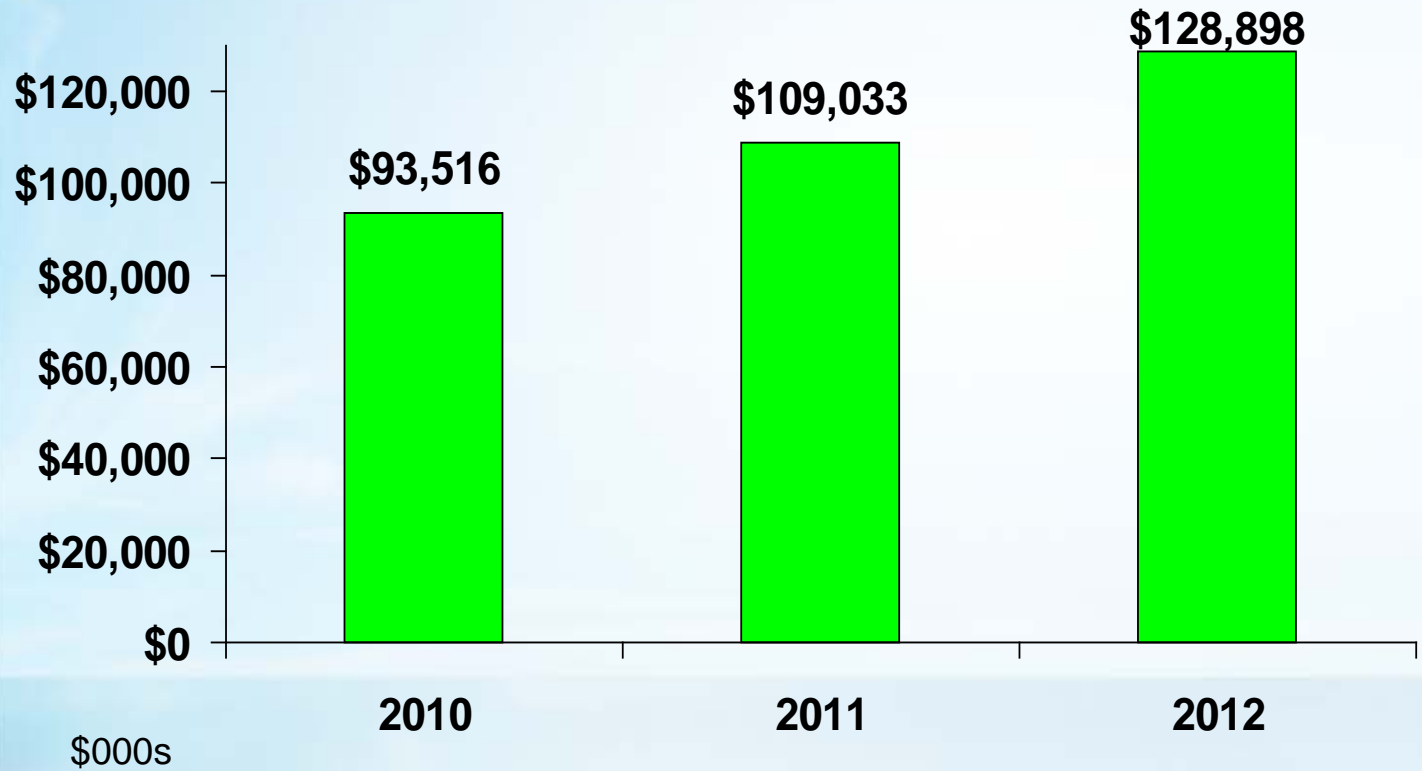
# March Container Volumes up 81% on pcp



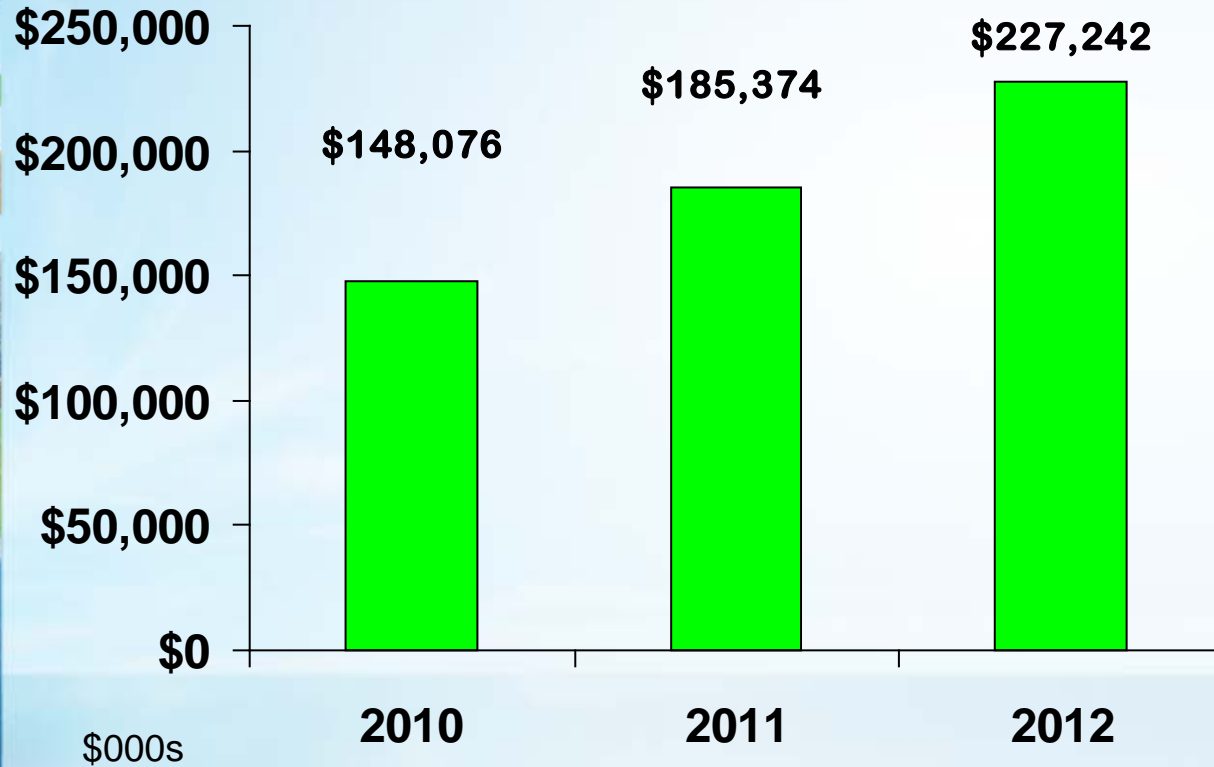
# *Rena* Grounding



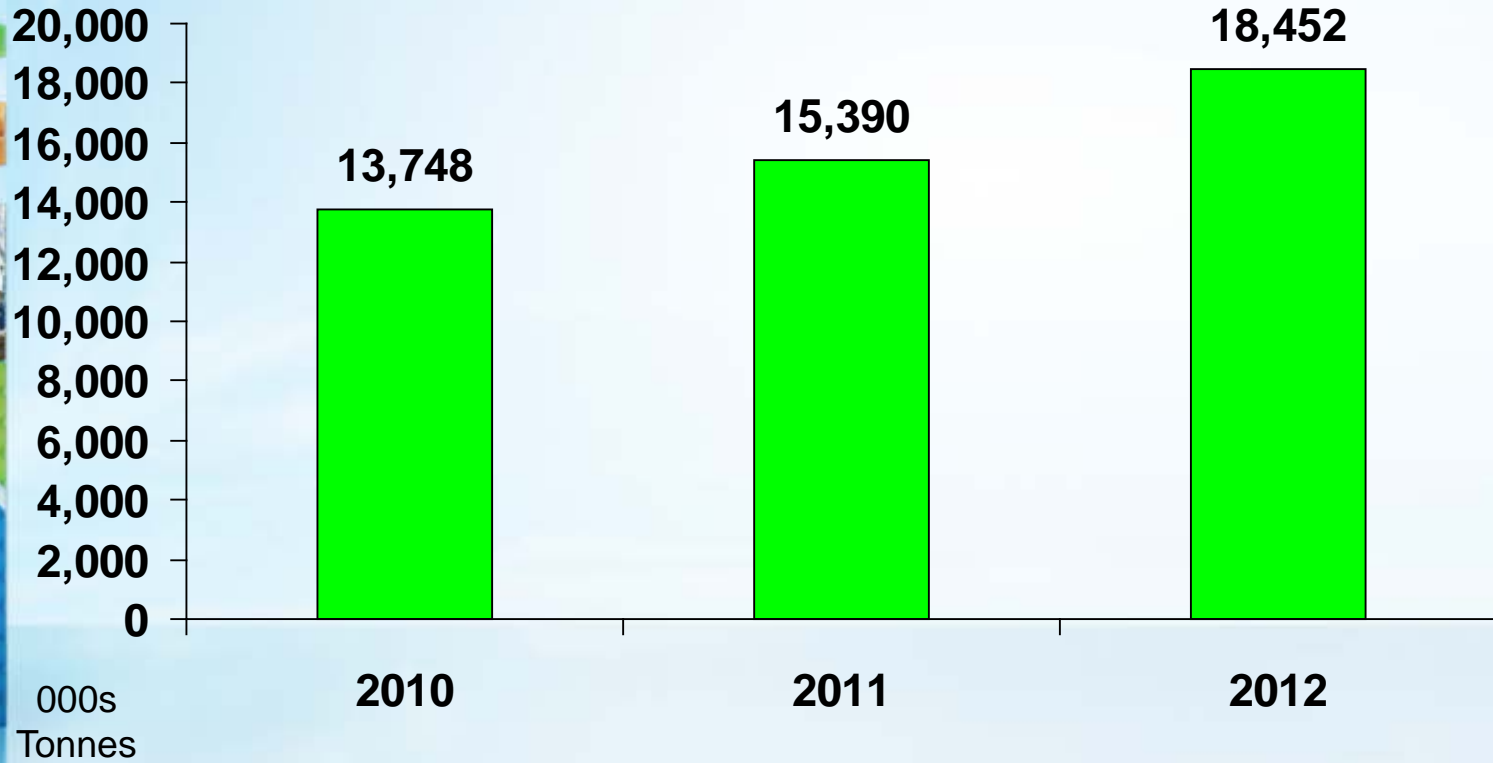
# Group EBITDa



# Operating Revenue



# Cargo Throughput Up 20%

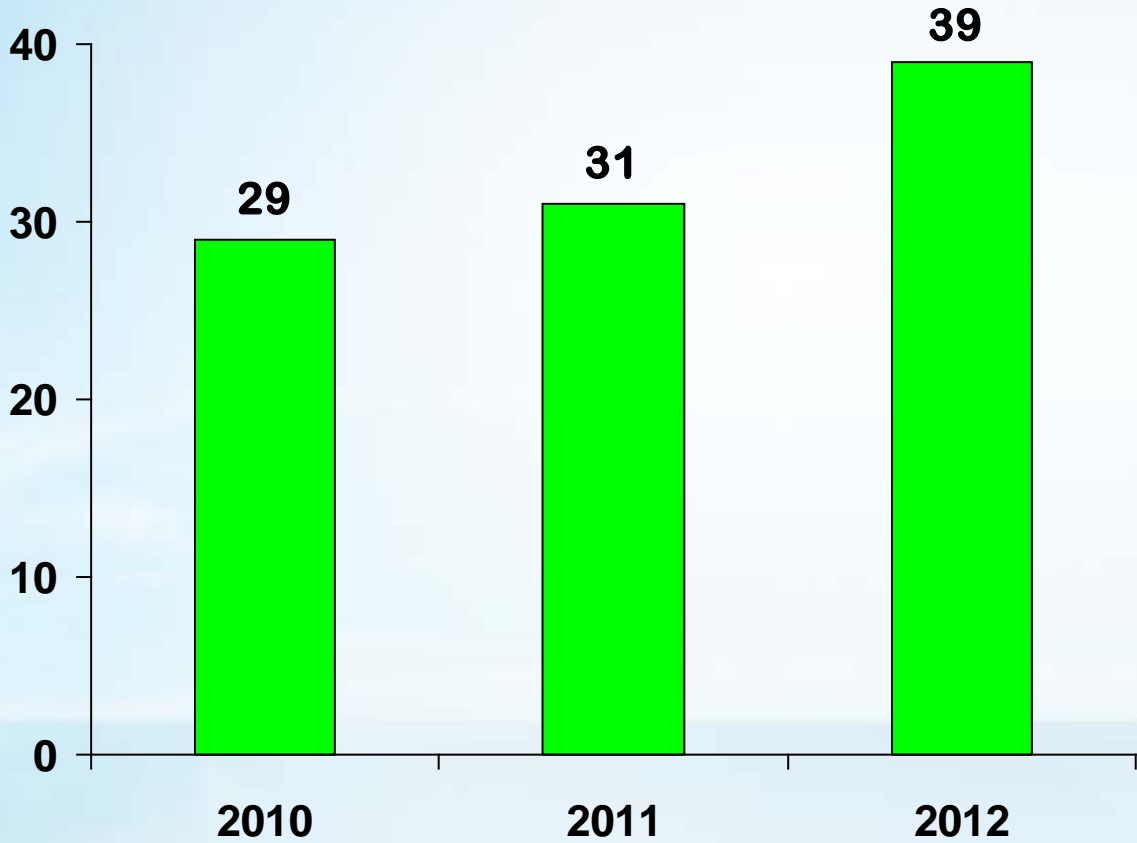




# Total Dividend Up 26%



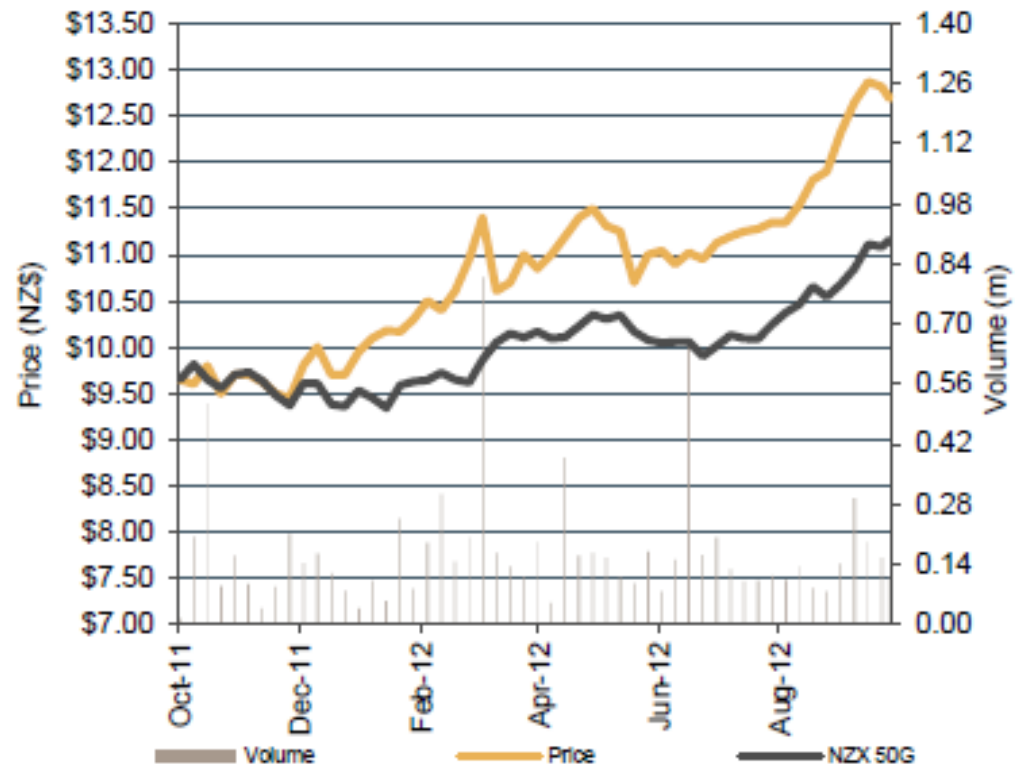
Cents  
per  
share



# Share Split

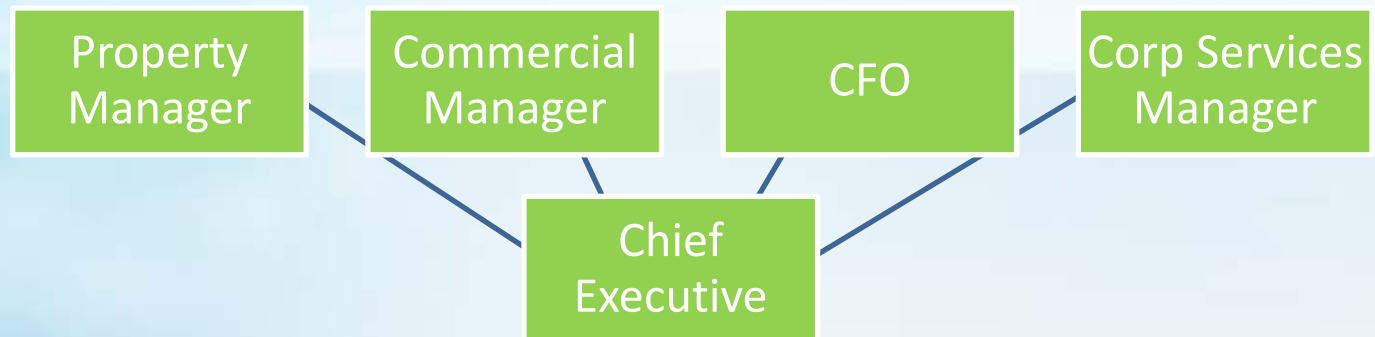
## Price and volume

12 months



Source: IRESS

# Executive Team





New reefer area and light tower

New wharf access road

New western rail exchange

New container yard

170m wharf extension light tower and crane sub

0m

6th and 7th cranes

768m

Extended terminal yard

New road around extended container yards

Extend rail apron

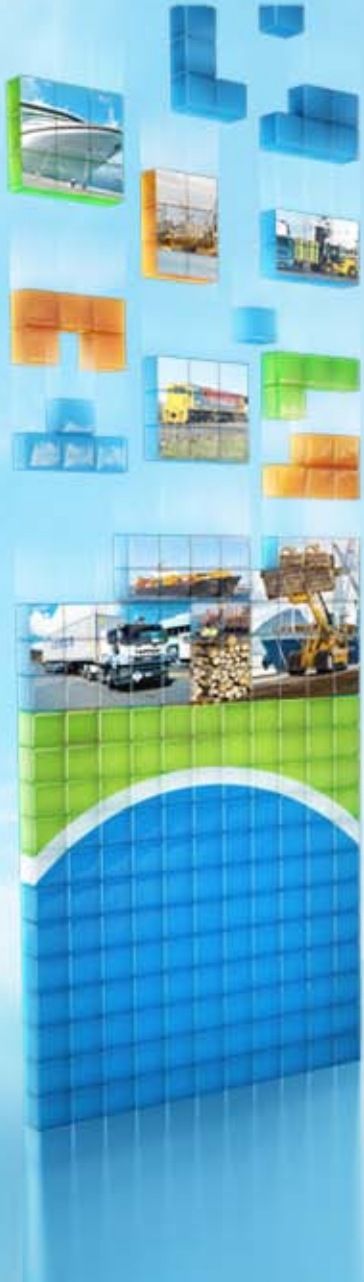
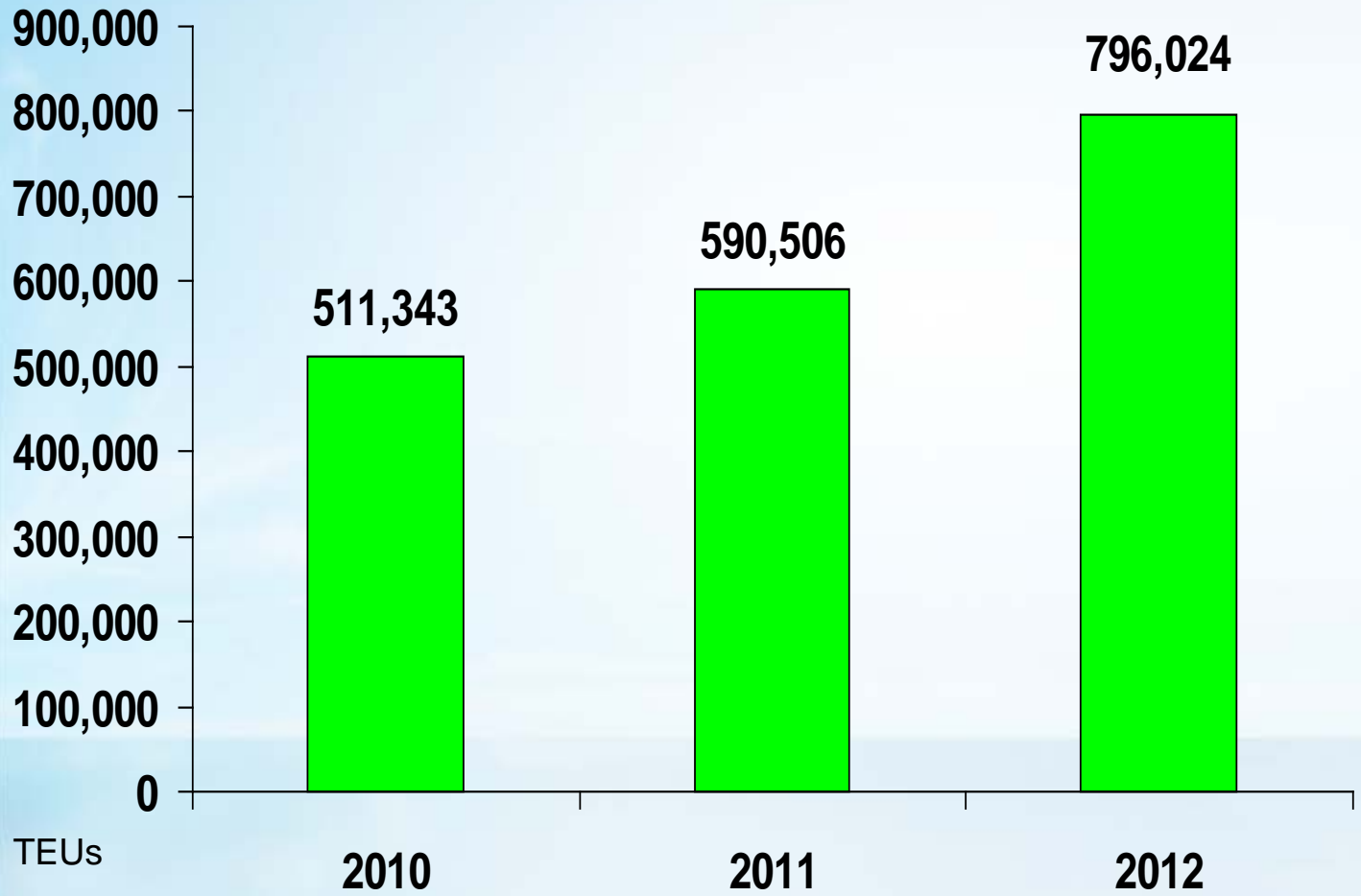
KEY

Underway

Completed

Empty container yard

# Containers Up 35%



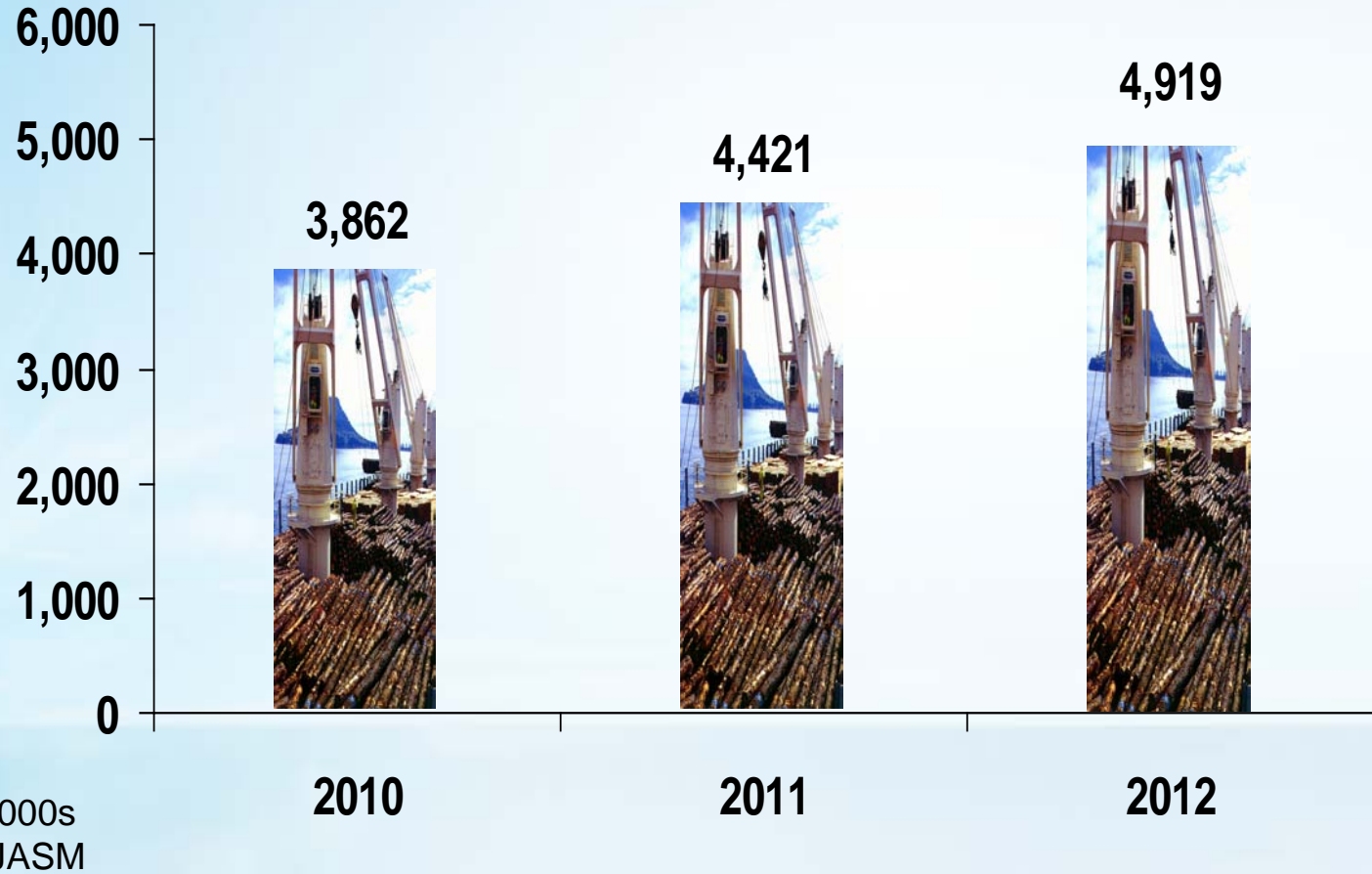
# Transhipped Containers up 88%



# MetroPort Railed TEUs

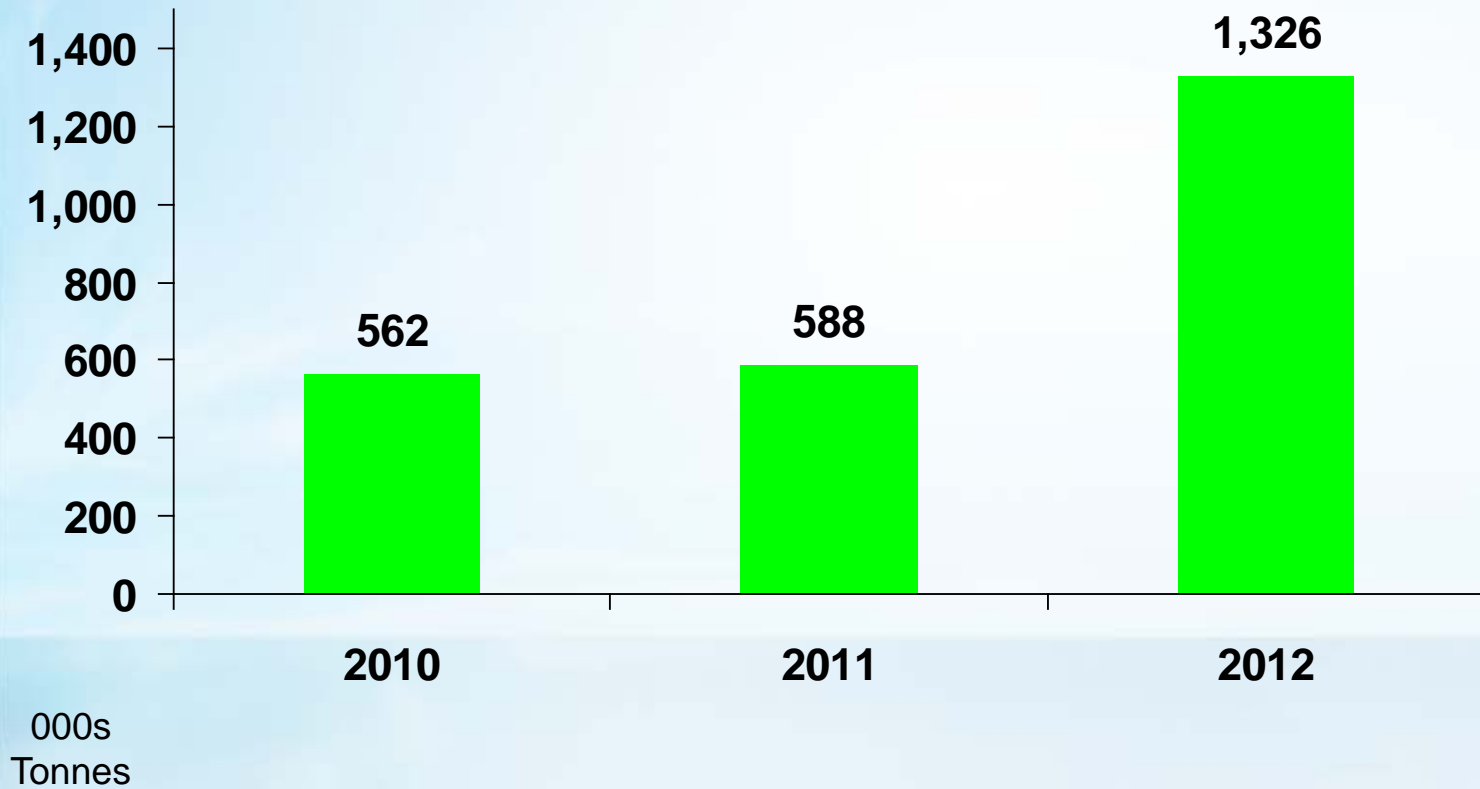


# Logs Up 11%





# Dairy Up 126%





# Cruise Ships (83 in FY12, 83 forecast for FY13)



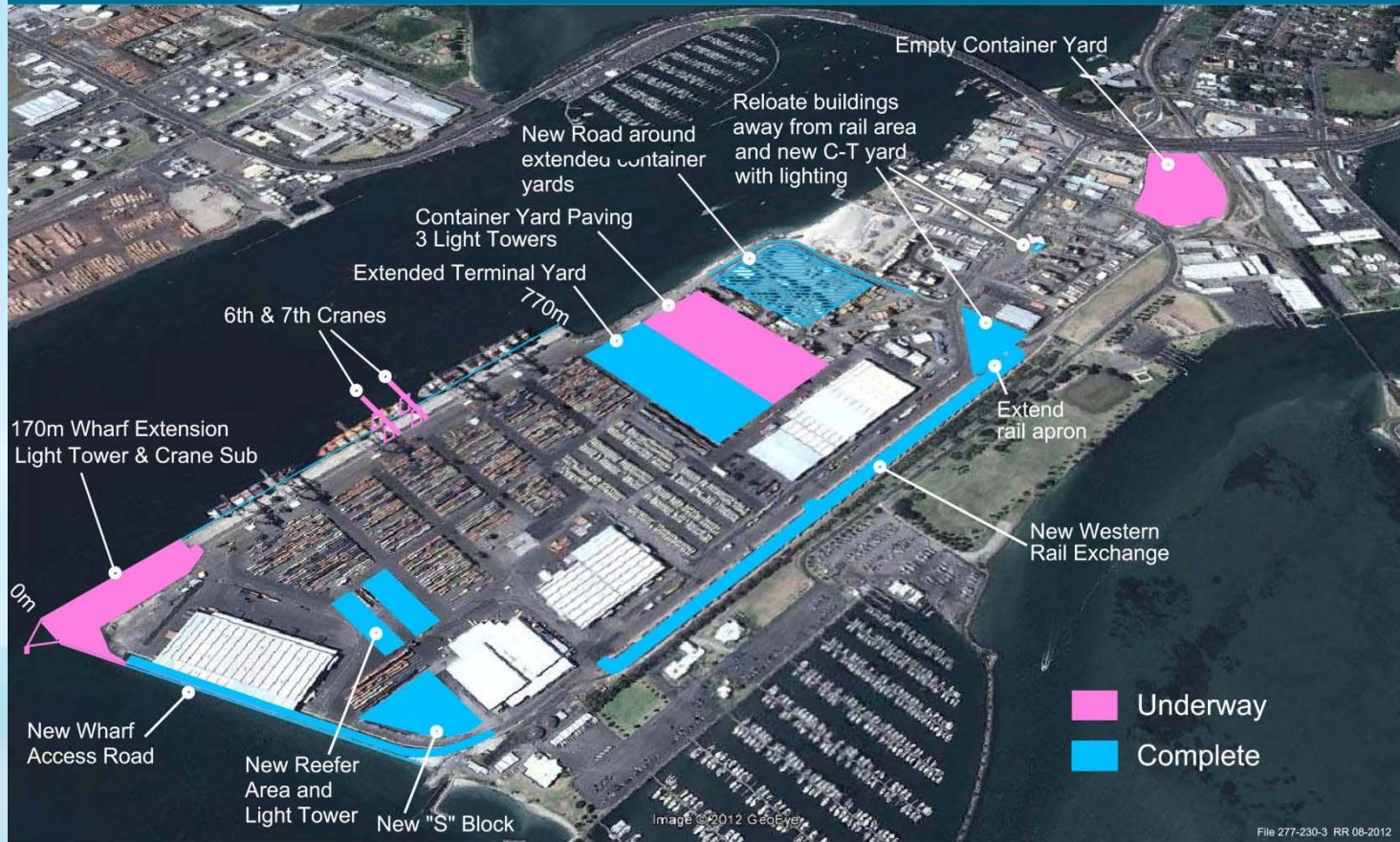


# International freight transport services inquiry

April 2012

# Terminal Expansion 2012

## Current ( 2012 - 2013 ) Projects at Sulphur Point



# New Cranes



# Sulphur Point Berth Extension



# Increased Terminal Capacity



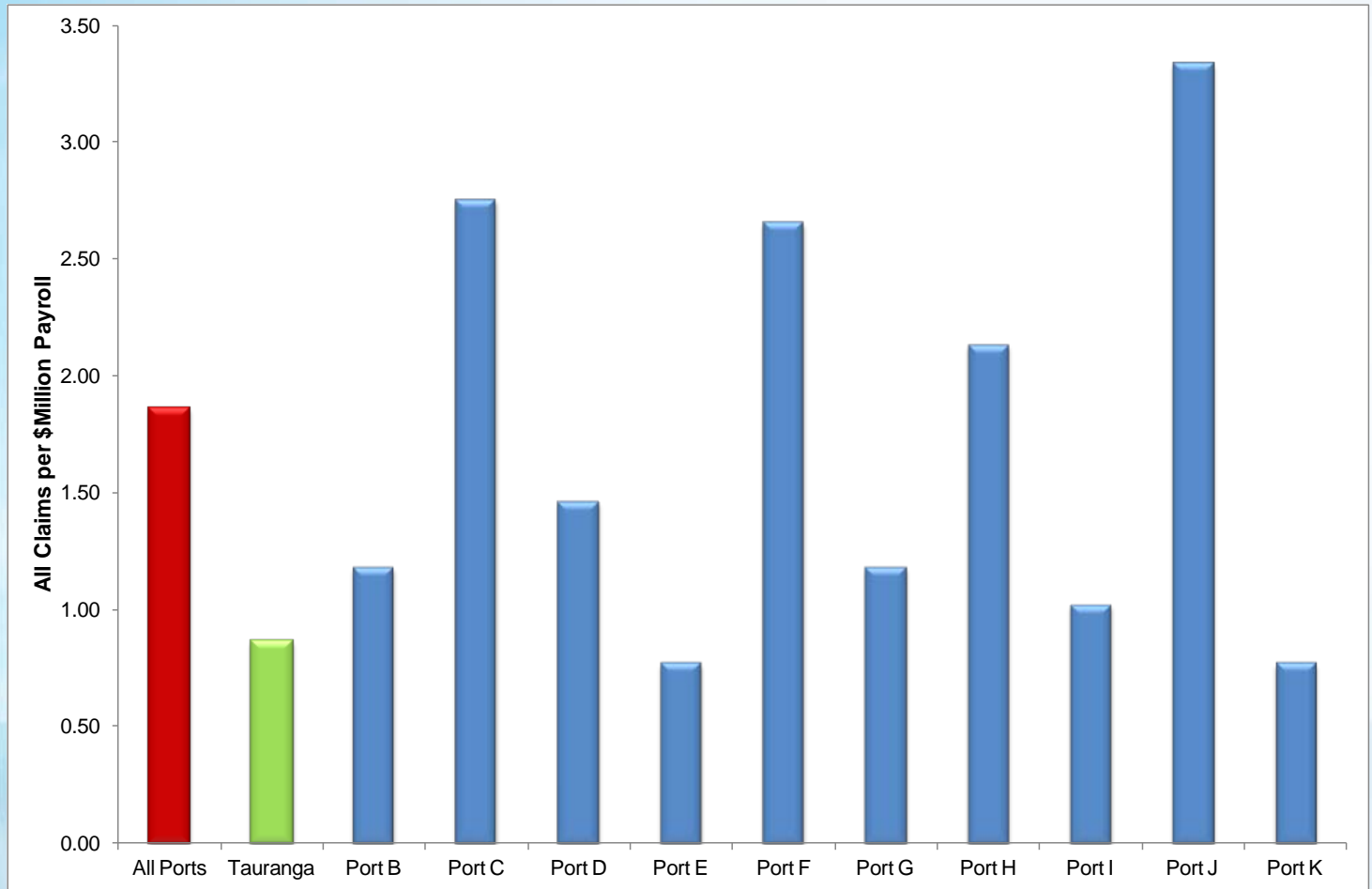


# Increased Log Storage Area



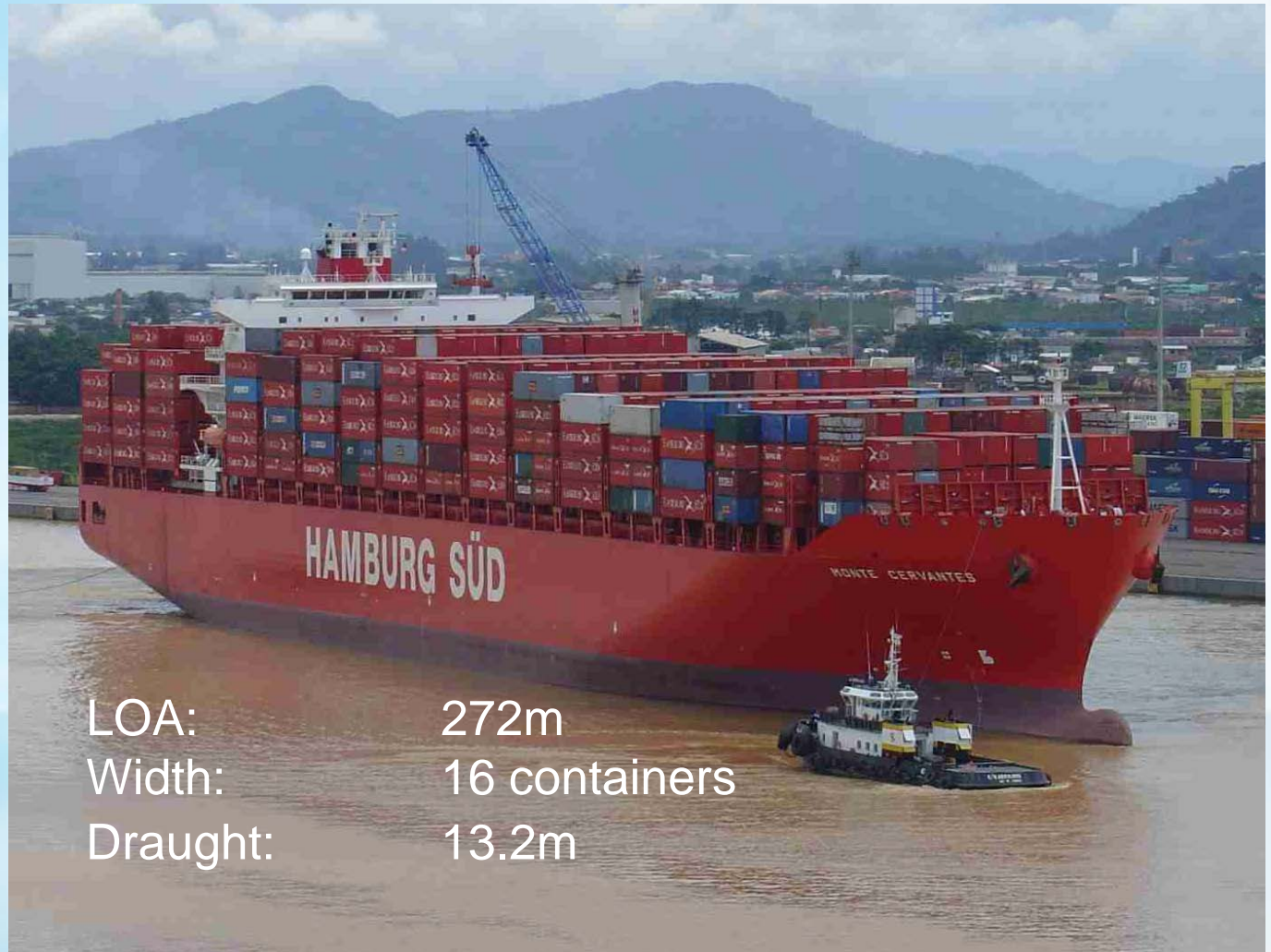


# ACC Injury Incident Claims (\$M payroll – staff & contractors)



# Big Ship Capability

\$338 million benefits to NZ economy



LOA:	272m
Width:	16 containers
Draught:	13.2m



*Outlook*



## First Quarter's Trading 2012/2013

	1Q12	1Q13	Variance
<b>Trade (Tonnes)</b>	4,173,279	4,713,337	+13%
<b>Logs (Tonnes)</b>	1,187,957	1,275,913	+7%
<b>Containers (TEUs)</b>	159,660	210,529	+32%
<b>Group Surplus After Tax</b>	\$16.098M	\$19.142M	+19%

# Port for the Future

[www.port-tauranga.co.nz](http://www.port-tauranga.co.nz)

